SALES GUIDE

RESIDENTIAL | Effective 5.28.15-7.22.15







Now DIRECTV customers will never miss a show again—even if they forgot to record!

HIGHLIGHTS



72 HOUR REWIND & RESTART

See page 2







NATIONAL OFFER SAVINGS

Package offers starting at \$19.99/mo. for 12 months (plus add't fees).* See pages 3, 6 and 8



GENIE® UPGRADE^{*} for up to 4 rooms.

Power your whole home with one HD DVR! See pages 3, 6 and 8 Additional equipment required. Additional & Advanced Receiver fees apply.

Minimum 2-room setup for free Genie upgrade offer.





PREMIUM CHANNELS FOR 3 MONTHS

See pages 3, 6 and 8





NATIONWIDE BUNDLES AND THE ULTIMATE ENTERTAINMENT EXPERIENCE

See pages 2 and 7

All offers valid with qualifying packages and 24-month agreement.** See offer grids for package requirements.

DIRECTV Delivers the Best Technology!

72 Hour Rewind & Restart



Now customers don't need to worry if they miss the original broadcast of a show or forget to set their DVRs to record. It's easier than ever to catch up on shows they missed.





Now customers can reverse time and watch shows that aired any time in the last 72 hours.

Here's how customers can access this feature:

- Look for the + PLUS icon near the channel number in the guide.
- Press SELECT on the remote.
- Navigate to MISSED IT? WATCH NOW! and press SELECT.
- All On Demand content from the last 7 days will appear in chronological order.





Customers can restart shows that are already in progress and watch from the very beginning.

Here's how customers can restart a show:

- Look for the **RESTART** arrow in the channel guide.
- Press **SELECT** to choose the show in progress.
- Press the **REWIND** button and the show will start over.
- Customer can restart after the first two minutes and up to the last few seconds of the program.
- "Restarted" content cannot be fast-forwarded or recorded.

Features available on select channels. Internet-connected HD DVR (model HR20 or later) required.*

Genie Whole-Home HD DVR Features & Benefits

Show customers how to get the most out of their DIRECTV service with Genie and Advanced Receiver Service features.

DIRECTV On Demand Instant access to thousands of titles, at no extra charge1 Additional fees required for new releases



Game of Thrones® on HBO®

Eliminate messy cable wires and boxes, for a full HD DVR experience on every TV without clutter in every room²

Add'l equipment required. Add'l & Advanced Receiver fees apply.



HI-DEF GUIDE

Lightning-fast scrolling and smarter searching³



Lightning-fast scrolling. Even 14 days out.

What's on NOW? With one click, currently on.

DIRECTV™ Tablet App

Watch live TV anywhere in your home4



DIRECTV's TV Apps

Access apps like Facebook, Twitter and Pandora® right on your TV5







*Restart/Rewind features compatible with Genie Minis. For Restart to work, show must be airing for at least 2 minutes. Visit directv.com for details.

*Restart/Rewind features compatible with Genie Minis. For Restart to work, snow must be airing for at least 2 minutes. Visit directv.com for details.

1 Access to available DIRECTV On Demand programming is based on package selection. Actual number of titles will vary. Some DIRECTV CINEMA and On Demand connected to a Genie HD DVR (R22 or later), DIRECTV CINEMA Connection Kit (\$25) and broadband Internet service with speeds of 750 kbps or higher, and a network router with an available Ethernet port. Visit directv, com/cinema for details. 2 Requires one TV connected to a Genie HD DVR and a Wireless Genie Mini for each additional TV. Limit three remote viewings per Genie HD DVR at a time. Not available on the television which is connected to the Genie HD DVR. Actual range of wireless signal varies and may be affected by several factors including, but not limited to: home construction materials, obstructions, electromagnetic interference and other environmental factors. Connections of Wireless Genie Mini to TV and power source are required. For residential use in a single household only. 3 On-Screen Guide available on all HD DVR and HD Receiver (model H21 and later). Number of HD channels varies by package. To view guide in 1080p, the following are required: a DIRECTV Plus HD DVR Receiver (model HR20 or later) or HD Receiver (model H21 or later), an HDMI cable connecting the receiver and the television, and a high-definition 1080p24 television. Not all models are compatible. 4 Remote control and live TV require a Wi-Fi connection to your home network. Remote control and live TV require DIRECTV Plus DVR (models HR20, HR21, HR22, HR23, HR24, DIRECTV Plus DVR model R22, or DIRECTV HD Receiver (model H21, H23, H24, H25) and Internet connection. HB0® and related channels and service marks are the property of Home Box Office, Inc. Additional subscription required. WAYWARD

2 PINES: ©2015 Bluebush Productions, LLC. All Rights Reserved.

General Market Offers

SELECT™ Package

OVER 145 CHANNELS

\$49.99/mo.: Regular Price -\$20.00/mo.: National Offer

Instant Savings - \$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

NATIONAL OFFER

ENTERTAINMENT

Package

OVER 150 CHANNELS

\$59.99/mo.: Regular Price -\$25.00/mo.: National Offer Instant Savings

– \$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

CHOICE™ Package

OVER 175 CHANNELS

\$70.99/mo.: Regular Price - \$31.00/mo.: National Offer

Instant Savings – \$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

Package

OVER 220 CHANNELS

\$77.99/mo.: Regular Price -\$33.00/mo.: National Offer **Instant Savings**

– \$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

ULTIMATE

Package **OVER 240 CHANNELS**

\$86.99/mo.: Regular Price

- \$37.00/mo.: National Offer Instant Savings

– \$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

PREMIER™ Package

OVER 315 CHANNELS

\$136.99/mo.: Regular Price - \$37.00/mo.: National Offer **Instant Savings**

– \$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

FOR \$10/MO. INSTANT SAVINGS, ENROLLMENT IN AUTO BILL PAY IS REQUIRED AT POINT OF SALE. AUTO BILL PAY IS NOT REQUIRED FOR D2 LITE OFFERS. If Auto Bill Pay is not selected at point of sale, customer will be eligible to receive \$5/mo. instant savings for 12 months

plus add'l fees.

FOR 12 MONTHS with 24-month agreement* plus add'l fees.

FOR 12 MONTHS with 24-month agreement** plus add'l fees. Regional Sports fee applies in certain markets.

FOR 12 MONTHS with 24-month agreement** plus add'l fees. Regional Sports fee applies in certain markets.

with 24-month agreement** plus add'l fees. Regional Sports fee applies in certain markets.

FOR 12 MONTHS with 24-month agreement** plus add'l fees. Regional Sports fee applies in certain markets.

2015 NFL SUNDAY TICKET with NFL SUNDAY TICKET MAX upgrade

INCLUDED at no extra charge Sports subscriptions auto-renew each season



3 FREE MONTHS: HBO









PREMIUMS INCLUDED: starz **MOWTIME**

4 FREE UPGRADES: 1 GENIE® HD DVR & UP TO 3 GENIE MINIS; OR 4 HD RECEIVERS; OR SELECT 1 GENIE HD DVR & UP TO 3 WIRELESS GENIE MINIS FOR ONLY \$99.

Low-risk customers only. Medium- and high-risk customers pay \$99 for Genie HD DVR and get up to 3 Genie Mini lease upgrades free; <u>OR</u> get 4 free AP lease upgrades (HD DVR+3 HD Receivers or 4 HD Receivers); <u>OR</u> pay \$99 for Genie HD DVR & get up to 3 Wireless Genie Mini lease upgrades for an additional \$99. Minimum 2-room setup required for free Genie HD DVR upgrade. \$99 fee applies for one-room Genie setup; <u>OR</u> low-risk customers receive free HD DVR.

Add a **GenieGO™ device for \$99** (after \$50 instant rebate; normally \$149) when customer takes a Genie HD DVR.^^

FREE STANDARD PROFESSIONAL INSTALLATION: SELECT Package and above: In up to 4 rooms. FREE DIRECTY CINEMA® CONNECTION KIT For all non-fee HD DVR customers

ADVANCED RECEIVER SERVICE: \$15/mo. (Required for all HD DVRs, Genie HD DVR and TiVo® HD DVRs)

■ TIVO® SERVICE: \$5/mo. (In addition to the Advanced Receiver fee of \$15/mo. Required for all TiVo® HD DVRs.)

🗸 TiVo® HD DVRs do not work with: Whole-Home DVR, iPad® App (DVR Scheduler only), TV Apps, 3D Programming, GenieGO, GameSearch,™ Spanish UI, DIRECTV2PC™ video streaming, DIRECTV CINEMA (satellite downloads)

■ EQUIPMENT FEES: HD Receiver: \$99 | Genie Mini: \$99 | HD DVR & TiVo® HD DVR: \$199 | Genie HD DVR: \$299 | GenieGO: \$149 | Wireless Genie Mini/Wireless Video Bridge: \$198 | Each Additional Wireless Genie Mini: \$99

■ TV FEE: A \$6.50/mo. fee applies for each receiver and/or Genie Mini/DIRECTV Ready TV/Device on your account.

REGIONAL SPORTS FEE: In certain markets, a Regional Sports fee of up to \$5.64/mo. will be assessed with CHOICE Package and above.

DIRECTV™ PROTECTION PLAN: Upgrade and protect your customer's DIRECTV® System for only \$7.99/mo.‡

ADD MONTHLY PREMIUMS: 1 = \$13.99 (\$17.99 for HBO)

4 = \$45.99 (\$50.99 with HBO)

2 = \$25.99 (\$30.99 with HBO) 5 = \$57.99 (Recommend PREMIER to XTRA and ULTIMATE customers)

3 = \$36.99 (\$41.99 with HBO)

PREMIUMS INCLUDE:





EN ESPAÑOL ADD-ON PACKAGES

Customers can get the best of both worlds with an En Español Add-On Package.

DIRECTY® DEPORTES

Package **6** CHANNELS IN SPANISH

FOR THE ULTIMATE SPORTS FANATIC

MÉXICO PLUS™

Package **OVER 20 CHANNELS IN SPANISH**

MAXIMUM MEXICAN PROGRAMMING

AMÉRICAS PLUS™

Package

OVER 25 CHANNELS IN SPANISH

TOP CARIBBEAN, CENTRAL AND SOUTH AMERICAN PROGRAMMING **EN ESPAÑOL**

Package OVER 60 CHANNELS IN SPANISH

TOP-TIER PROGRAMMING FROM 17 SPANISH-SPEAKING COUNTRIES

ALL DIRECTV OFFERS REQUIRE 24-MONTH AGREEMENT.** Offers extended through 7/22/15. Credit card required (except in MA & PA). New approved customers only (lease required). \$19.95 Handling & Delivery fee may apply. Applicable use tax adjustment may apply on the retail value of the installation. Programming, pricing and offers are subject to change and may vary in certain markets. Some offers may not be available through all channels and in select areas.

*BILL CREDIT/PROGRAMMING OFFER: IF BY THE END OF PROMOTIONAL PRICE PERIOD(S) CUSTOMER DOES NOT CONTACT DIRECTV TO CHANGE SERVICE THEN ALL SERVICES WILL AUTOMATICALLY CONTINUE AT THE THEN-PREVAILING RATES. Three free months of HBO, STARZ, SHOWTIME and Cinemax with SELECT, ENTERTAINMENT, CHOICE, XTRA and ULTIMATE Packages, a \$152.97 value. LIMIT ONE PROGRAMMING OFFER PER ACCOUNT. Account must be in "good standing" as determined by DIRECTV in its sole discretion to remain eligible for all offers.

#DIRECTV PROTECTION PLAN: Limitations and exclusions apply. Please see terms and conditions at directv.com/protection for complete program details. Asurion Service Plans, Inc. and Asurion Service Plans of Florida, Inc. are the obligors of the DIRECTV PROTECTION PLAN.

DIRECTV Channel Lineups

SELECT™ PACKAGE	ABO	C CBS FOX NBC	PBŠ CW	/ & MyTV (available in	select					REGULAR \$	49 ⁹⁹ / _{mo.}
A&E ABC Family	#10 311	Church Channel	371	EWTN	370	Investigation Discovery	1 285	pivot	604	truTV	HD 246
AMCAmerica's Auction Network	HD 254	CMT	HD 327	Food Network	. HD 231	Jewelry Television	72/313	QVC	275/317	TV Land	HD 304
Animal Planet	282	CNN	🚻 202	Free Speech TV ²	348	Lifetime	🖽 252	ReelzChannel RFD-TV	HD 238	Uplift	
AUDIFNCF®	. HD 239/101	C-SPAN	350	Galavisión	HD 404	Liquidation Channel		Rocks TV		Velocity (HD only)2	
AXS TV (HD only) ² BabyFirst TV ²	HD 340	C-SPAN2		GEB America ²		MAVTV MSNBC	214	SaleShopping Network	319	VH1	
BBĆ America	HD 264	Daystar	100/125	GOD TV ²	365	MTVMTV2	HD 331	Son Life Broadcasting Network Spike	344	WE tv	HD 260
Bloomberg TV	#10 353	Discovery	🚻 278	Hallmark Movies & Mysteries (HD only)2.	565	NASA TV ²	352	Syfy	. HD 244	The Word Network	
BYUtv	374	Disney Channel (West)	291	HISTORY	. HD 269	Nick Jr	301	TCM	🚻 256	SonicTap Music Channels ³ -	58
Cartoon Network (East)	296	Disney XD	🕕 292	HLN	. 1204	Nickelodeon/Nick at Nite (West) .	300	TCT Network	303		
Cartoon Network (West) CCTV News ³								TLC			
ENTERTAINMENT Over 150 channels, including local channels (in SD and HD) available in over 99% of U.S. households!: ARC LORS LOW LARC LORS LOW & MyTV (available in select markets) Includes most channels.											
PACKAGE		in SELECT,	plus the cl	hannels shown in BOLI).						~ -
A&EABC Family.								Nickelodeon/Nick at Nite (West) NRB			
	HD 254	CMT	HD 327	EVINE	73/316	HSN	240	Ovation	🚻 274	TNT	HD 245
Animal Planet	🖽 282	CNN	HD 202	Food Network	. HD 231	Investigation Discovery	🚻 285	Pursuit Channel	604	truTV	HD 246
AÚDIENCE®	. 🚻 239/101	C-SPAŃ	350	FOX Sports1	. 🚻 219	Jewish Life Television ²	366	QVC	315	Univision (East)	HD 402
								ReelzChannel RFD-TV			
BBC America	264	Daystar	369	Galavisión	. 🚻 404	Liquidation Channel	226	Rocks TV	263	Velocity (HD only)2	EID 281
Bloomberg TV	🚻 353	Discovery	🖽 278	GEM Shopping Network	228	MSNBC	🖽 356	Shopping Network	309	Vme ³	
Bravo	374	Disney Channel (West)	291	Hallmark Channel	HD 317	MTV2	HD 333	Son Life Broadcasting Network Spike	HD 741	WeatherNation	HD 361
CANAL ONCE ³		Disney Junior	HD 289	Hallmark Movies & Mysteries (HD only) ² .	HD 565	NASA TV ²	352	SyfyTBS	244 ED 747	The Word Network	373 HT) 367
Cartoon Network (West)	297	E!	HD 236	HISTORY	. 🖽 269	Nick Jr	301	TCM TCT Network	. 🖽 256	SonicTap Music Channels ³ –	
CHOICE™	Over	r 175 channels, includ	ling local	channels (in SD and H	HD) avai	lable in over 99% of U	l.S.	2015	J//	REGULAR ¢ I	7099
PACKAGE				C PBS CW & MyTV INMENT, plus the chan			돢	INCLUDED Regional Spor	rts fee applie	PRICE PRICE s in certain markets!	/ U // mo.
A&E		CMT	HD 327	ESPNU	. HD 208	HSN	240	Nickelodeon/Nick at Nite (East) Nickelodeon/Nick at Nite (West)	. HD 299	TeenNick	
Al Jazeera America	347	CNBC World	357	EWTN	370	INSP	364	Nicktoons	302	TNT	EID 245
America's Auction Network	324	Comedy Central	HD 249	FOX Business Network	. HD 359		🚻 305	OWN (Oprah Winfrey Network).	HD 279	Trinity Broadcasting Networl	
								POP			
AUDIENCE®	. 🚻 239/101	C-SPAN2	351	Free Speech TV ²	348	Jewish Life Television ²	366	QVC	275/317	TV One	
RahvFirst TV ²	293	Daystar	369	Fusion (HD only)2	347	Link TV	375	ReelzChannel	HD 238	Univision (Fast)	FID 402
BET	HD 264	DIRECTY CINEMA Screening Room DIRECTY HD SPORTSMIX® C	100/125 ED 205/600	FX	. #10 248	Liquidation Channel	226	RFD-TV	345	UP Uplift	
	🕕 353	Discovery	HD 278	GEB America ²	363	MAVTV	214	Sale			
BTN	610	Disney Channel (West)	291	GOD TV ²	365	MSNBC	🖽 356	SEC Network	🚻 611	VH1	HD 335
CANAL ONCE3	447	Disney XD	🖽 292	Hallmark Channel	. 🚻 312	MTV2	. 🚻 333	Son Life Broadcasting Network	344	WE tv	HD 260
Cartoon Network (West)	297	Enlace ³	448	HISTORY	. 🖽 269	National Geographic Channel	🖽 276	SpikeSyfy	. HD 244	WeatherNation	BD 361
								TBŚ			
Church Channel	371	ESPNEWS	HD 207	Hope Channel ²	368	Nick Jr	301	TCT Network		SonicTap Music Channels	3 -60
XTRA PACKAGE	hou	seholds1: ABC CBS	FOX NE		(availab	ilable in over 99% of l ble in select markets). DLD.	J.S. Ş	2015 INCLUDED Regional Spor	rts fee applie	REGULAR \$ PRICE s in certain markets.†	$77\frac{99}{mo.}$
A&E								Nickelodeon/Nick at Nite (East) Nickelodeon/Nick at Nite (West)			303
	347	CNN	🖽 202	FOX Business Network	. 🚻 359	INSP	364	Nicktoons	302	TLC	BD 280
								NRB Ovation.			
America's Auction Network	324	C-SPAN	350	FOX Sports 2	. HD 618	ION Television (West)	306	OWN (Oprah Winfrey Network) Oxygen	HD 279	Trinity Broadcasting Networl	k (TBN) 372
Aqui ³	401	CTN	376	Fuse	339	Jewish Life Television ²	366	pivot	267	TV Land	BD 304
AXS TV (HD only)2	HD 340	Destination America	🚻 286	FX	. HD 248	Link TV	375	POP	604	TVG	602
								QVC			
BBC World News (HD only)2	HD 346	Discovery	🖽 278	fyi	. 🚻 266	Logo	272	ReelzChannel	🚻 238	UP	
Bloomberg TV	HD 353	Discovery Life	261	GEB America ²	363	MLB Network	🖽 213	RFD-TV	263	USA Network	242
								Sale Science			
BYUtv	374	Disney Junior	🕕 289	Golf Channel	. 🚻 218	MTV2	🖽 333	SEC Network	. HD 611	VH1 Classic	HD 337
Cartoon Network (East)	#10 296	DIY Network	🕕 230	GSN	233	Nat Geo WILD	🖽 283	Son Life Broadcasting Network	344	WE tv	ED 260
								Spike			
CCTV News ³	2119	ESPN	🚻 206	HGTV	. 🚻 229	NBC Sports Network	🚻 220	SundanceTV	🕕 557	WGN America	BD 307
Celebrity Shopping Network	95/223	ESPNEWS	HD 207	HITN TV3	461	NFL Network	110 212	TBŚ	HD 247	World Harvest Television (W	HT)
Church Channel	371	ESPNU	208	HLN	204	NHL Network	215	TCM	256	SonicTap Music Channels	s - 77

ULTIMATE PACKAGE	hou		FOX N	BC PBS CW & MyT	V (availa	available in over 99% able in select markets		2015 SHEET INCLUDED	D	REGULAR \$8 PRICE \$60 applies in certa	Omo.
A&E		CNBC				HISTORY	269	NFL Network		TCT Network	377
ABC Family	HD 311	CNBC World	357	ESPN	#10 206	HITN TV ³	461	NHL Network	. 🚻 215	TeenNick	303
		CNN						Nick Jr.		Tennis Channel	HD 217
AMC American Heroes		Converse Channel						Nickelodeon/Nick at Nite (East) Nickelodeon/Nick at Nite (West)		TLC	
								Nicktoons			
Animal Planet	HD 282	C-SPAN2	351	EVINE	73/316	INSP	364	NRB	378	Trinity Broadcasting Network (TBN	
								Ovation			
		Destination America						OWN (Oprah Winfrey Network) Oxygen			
BabyFirst TV ²	293	DIRECTV CINEMA Screening Room .	100/125	FOX News Channel	🖽 360	Jewelry Television	72/313	pivot			
BBC America	🚻 264	DIRECTV HD SPORTSMIX®	205/600	FOX Sports 1	🚻 219	Jewish Life Television ²	366	POP			
								Pursuit Channel			
								QVC Plus			
Boomerang	298	Disney Channel (East)	🚻 290	Fusion (HD only)2	. 🖽 342	LMN	🖽 253	ReelzChannel	238	Uplift	379
Bravo	🚻 237	Disney Channel (West)	291					RFD-TV			
BTN		Disney Junior				MAVTVMLB Network		Rocks TV			
CANAL ONCE ³								Science			
Cartoon Network (East)	296	E!	🚻 236	Galavisión	#10 404	THE MOVIE CHANNEL™ WEST	554	SEC Network	. 🚻 611	Vme ³	440
								Shopping Network		WE tv	
								Son Life Broadcasting Network Spike			
Celebrity Shopping Network								Sportsman Channel		WGN America	
Centric	330	ENCORE Black	540	Great American Country (GAC)	326	Nat Geo WILD	HD 283	Sprout	295	The Word Network	373
								SundanceTV			
Church Channel						NBA TV		SyfyTBS		SonicTap Music Channels³ - 80	
CMT						NBC Universo ³		TCM			
						e in over 99% of U.S. hou				REGULAR \$17	/ 00
PREMIER™	ARCI	15 top channels, includi CRS I FOY I NRC I DRS I	ng local	VTV (available in select t	j availabl markets)	e in over 99% of U.S. not with over 65 premium r	novie ch:	: annels SUNDAY INCLUE		PRICE \$	$\frac{77}{mo}$
PACKAGE	and ov	er 35 specialty sports n	etworks:	Includes all channels in	n ULTIMA	TE, plus the channels sh	hown in B	OLD.		egional Sports fee applies in certai	in marketet
A&E								Outdoor Channel			
ABC Family.						HITN TV ³				SundanceTV.	
Al Jazeera America	347	Comcast SportsNet Chicago	. 🚻 665	FOX Sports 1	🚻 219	HLN	🚻 204	OWN (Oprah Winfrey Network)	. HD 279	Syfy	HD 244
Altitude Sports								Oxygen			
AMC American Heroes		Comcast SportsNet New England. Comedy Central				HSN		pivot		TCM TCT Network	
								Prime Ticket			
Animal Planet	HD 282	C-SPAN	350	FSN Detroit	🖽 663	Investigation Discovery	🖽 285	Pursuit Channel	604	Tennis Channel	HD 217
								QVC			
								QVC Plus			
								RFD-TV			
BBC America								Rocks TV		Travel Channel	
BBC World News (HD only) ²		DIRECTV HD SPORTSMIX®				Link TV		ROOT SPORTS Northwest ROOT SPORTS Pittsburgh		Trinity Broadcasting Network (TBN	
								ROOT SPORTS Rocky Mountain			
								ROOT SPORTS Southwest		TV One	
Boomerang	298	Disney Channel (East)	🚻 290	Fusion (HD only) ²	. 🚻 342	Longhorn Network ⁵	HD 677	Sale	319	TVG	602
								Science			
								SEC Network			
						THE MOVIE CHANNEL™ EAST		SHOWTIME® EAST			
Cartoon Network (East)	HD 296	E!	🖽 236	Galavisión	🚻 404	THE MOVIE CHANNEL™ WEST	554	SHOWTIME® WEST	. HD 546	UP	338
								SHOWTIME 2®			
						MSG+		SHOWTIME BEYOND® (HD only) ² SHOWTIME EXTREME®			
Celebrity Shopping Network	95/223	ENCORE Action	🕕 541	Golf Channel	🚻 218	MSNBC	🚻 356	$\textbf{SHOWTIME NEXT} \$ \ [\text{HD only}]^2 \ldots$. HD 551	VH1	HD 335
Centric	330	ENCORE Black	540	Great American Country (GAC)	326	MTV	HD 331	SHOWTIME® SHOWCASE	. HD 548	VH1 Classic	. HD 337
								SHOWTIME WOMEN® (HD only) ² SNY			
								Son Life Broadcasting Network			
Cinemax East	HD 515	ENCORE Westerns	538	Hallmark Movies & Mysteries (HD onl	y)² 🚻 565	National Geographic Channel	🖽 276	Spike	. HD 241	WeatherNation	HD 361
								Sportsman Channel			
								SportSouth			
								Sprout			
MovieMAX East (HD only) ²	BD 521	ESPNEWS	🖽 207	HBO Comedy (HD only) ²	🖽 506	NFL Network	HD 212	STARZ East	. HD 527		
								STARZ West			
								STARZ Cinema (HD only) ² STARZ Comedy (HD only) ²			
						Nickelodeon/Nick at Nite (West)			. 1111 529		
CNBC World	357	FLIX®	556	HBO Zone (HD only) ²	🚻 509	Nicktoons	302	STARZ In Black ²	. HD 530		
CNN	HD 202	Food Network	HD 231	HGTV	HD 229	NRB	378	STARZ Kids & Family (HD only) ² .	. HD 525		
EN ESPAÑOL ADD-ON Add even more Spanish-language entertainment and international STARTING AT \$/.99											

Add DIRECTV® HD EXTRA PACK for just \$4.99/mo. (HD equipment required). †In certain markets, a Regional Sports fee of up to \$5.64/mo. will be assessed with CHOICE™ Package and above. HD To access DIRECTV HD programming, HD equipment required. Number of HD channels varies by package selection. ALL PROGRAMMING AND PRICING SUBJECT TO CHANGE AT ANY TIME.

PACKAGES

sports to any General Market Base Package. See page 6.

Lineups effective as of 4/23/15. Get updates at directv.com/channels. 1 Eligibility for local channels based on service address. Visit directv.com/locals and directv.com to see what is available in your area. To find out if HD locals are available in your area, visit directv.com/hdlocals. 2 Requires HD equipment. 3 Requires a DIRECTV Multi-Satellite System. 4 Blackout restrictions and other conditions apply to all sports programming. Professional and collegiate sports subscriptions sold separately. 5 Longhorn Network is available to Texas residents only with CHOICE Package or above. For residents outside of Texas, Longhorn Network is only available with PREMIER Package or as part of SPORTS PACK. 6 YES Network available as a local regional sports network package in CT, NY and in parts of NJ and PA as determined by ZIP code. Portions of YES Network programming available in SPORTS PACK premium package in the remainder of DIRECTV service areas. Programming, pricing, terms and conditions subject to change at any time. Pricing residential. Taxes not included.

ONLY mo.

En Español Offers

MÁS LATINO®

Package

OVER 115 CHANNELS Over 55 in Spanish Over 55 in English

\$36.99/mo.: Regular Price

-\$12.00/mo.: National Offer Instant Savings

with 24-month agreement* plus add'l fees.

ÓPTIMO MÁS'

Package

OVER 195 CHANNELS Over 70 in Spanish Over 120 in English

\$54.99/mo.: Regular Price

-\$25.00/mo.: National Offer Instant Savings

-\$10.00/mo.: Instant Savings

MÁS ULTRA

Package

OVER 235 CHANNELS

Over 75 in Spanish¹
 Over 155 in English

\$71.99/mo.: Regular Price

-\$32.00/mo.: National Offer Instant Savings -\$10.00/mo.: Instant Savings

(Low- and medium-risk customers only)

LO MÁXIMO

OVER 340 CHANNELS Over 95 in Spanish Over 245 in English

\$136.99/mo.: Regular Price

-\$32.00/mo.: National Offer Instant Savings

-\$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

FOR \$10/MO. INSTANT SAVINGS, ENROLLMENT IN AUTO BILL PAY IS REQUIRED AT POINT OF SALE. AUTO BILL PAY IS NOT REQUIRED FOR D2 LITE OFFERS.

FOR 12 MONTHS with 24-month agreement** plus add'l fees

FOR 12 MONTHS with 24-month agreement** plus add'l fees. Regional Sports fee applies in certain markets.

FOR 12 MONTHS with 24-month agreement** plus add'l fees. Regional Sports fee applies in certain markets.

PREMIUMS INCLUDED:

NFL SUNDAY TICKET with NFL SUNDAY TICKET MAX Upgrade

INCLUDED at no extra charge[†] Sports subscriptions auto-renew



3 FREE MONTHS:

Premiums roll to \$50.99/mo. at month 4













4 FREE UPGRADES: 1 GENIE® HD DVR & UP TO 3 GENIE MINIS: OR 4 HD RECEIVERS: OR SELECT 1 GENIE HD DVR & UP TO 3 WIRELESS GENIE MINIS FOR ONLY \$99.

Low-risk customers only. Medium- and high-risk customers pay \$99 for Genie HD DVR and get up to 3 Genie Mini lease upgrades free; OR get 4 free AP lease upgrades (HD DVR+3 HD Receivers <u>or</u> 4 HD Receivers); <u>OR</u> pay \$99 for Genie HD DVR & get up to 3 Wireless Genie Mini lease upgrades for an additional \$99. Minimum 2-room setup required for free Genie HD DVR upgrade. \$99 fee applies for one-room Genie setup; <u>OR</u> low-risk customers receive free HD DVR.

GenieGo™ device for \$99 (after \$50 instant rebate; normally \$149) when customer takes a Genie HD DVR.

FREE STANDARD PROFESSIONAL INSTALLATION: MÁS LATINO: In up to 2 rooms; ÓPTIMO MÁS and above: In up to 4 rooms. FREE DIRECTY CINEMA® CONNECTION KIT For all non-fee HD DVR customers

ADVANCED RECEIVER SERVICE: \$15/mo. (Required for all HD DVRs, Genie HD DVR and TiVo® HD DVRs)

TIVO® SERVICE: \$5/mo. (In addition to the Advanced Receiver fee of \$15/mo. Required for all TiVo® HD DVRs.)

🗸 TiVo® HD DVRs do not work with: Whole-Home DVR, iPad® App (DVR Scheduler only), TV Apps, 3D Programming, GenieGO, GameSearch,™ Spanish UI, DIRECTV2PC™ video streaming,

■ EQUIPMENT FEES: HD Receiver: \$99 | Genie Mini: \$99 | HD DVR & TiVo® HD DVR: \$199 | Genie HD DVR: \$299 | GenieGO: \$149 | Wireless Genie Mini/ Wireless Video Bridge: \$198 | Each Additional Wireless Genie Mini: \$99

■ TV FEE: A \$6.50/mo. fee applies for each receiver and/or Genie Mini/DIRECTV Ready TV/Device on your account.

REGIONAL SPORTS FEE: In certain markets, a Regional Sports fee of up to \$5.64/mo. will be assessed with MÁS ULTRA Package and above.

ADDITIONAL FEES

DIRECTV™ PROTECTION PLAN: Upgrade and protect your customer's DIRECTV® System for only \$7.99/mo.‡

ADD MONTHLY PREMIUMS:

1 = \$13.99 (\$17.99 for HBO)

4 = \$45.99 (\$50.99 with HBO)

2 = \$25.99 (\$30.99 with HBO) **5** = \$57.99

3 = \$36.99 (\$41.99 with HBO)

PREMIUMS INCLUDE:







DIRECTV is the undisputed leader in sports. Now the most important leagues in the world are on DIRECTV.



















ALL DIRECTV OFFERS REQUIRE 24-MONTH AGREEMENT.** Offers extended through 7/22/15. Credit card required (except in MA & PA). New approved customers only (lease required). \$19.95 Handling & Delivery fee may apply. Applicable use tax adjustment may apply on the retail value of the installation. Programming, pricing and offers are subject to change and may vary in certain markets. Some offers may not be available through all channels and in select areas. 1 Spanish channel counts include English-language broadcast channels with alternate Spanish audio.

*EN ESPAÑOL BILL CREDIT/PROGRAMMING OFFER: IF BY THE END OF PROMOTIONAL PRICE PERIOD(S) CUSTOMER DOES NOT CONTACT DIRECTV TO CHANGE SERVICE THEN ALL SERVICES WILL AUTOMATICALLY CONTINUE AT THE THEN-PREVAILING RATES. Three free months of HBO, STARZ, SHOWTIME and Cinemax with OPTIMO MÁS and MÁS ULTRA Packages, a \$152.97 value. LIMIT ONE PROGRAMMING OFFER PER ACCOUNT. Account must be in "good standing" as determined by DIRECTV in its sole discretion to remain eligible for all offers: *DIRECTV PROTECTION PLAN:* Limitations and exclusions apply. Please see terms and conditions at directv.com/protection for complete program details. Asurion Service Plans, Inc. and Asurion Service Plans of Florida, Inc. are the obligors of the DIRECTV PROTECTION PLAN.

Ultimate Bundles. Ultimate Savings.

Bundle with DIRECTV for the ultimate package







When you sell Bundles, you offer more savings and value, give customers what they want and build your business with high-quality customers.

Why sell the Bundle?

Great for your customers, great for your business!

- 93% of consumers are aware of and familiar with Bundles
- 1 out of every 2 consumers sought a Bundle of services, including pay TV
- You can offer your customers \$10 off their video bill each month for 12 months
- Bundle customers are quality customers as they are less likely to churn
- Get compensated for every Internet Bundle sale and earn even more when you bundle with AT&T or CenturyLink
- Sign up at https://dlrcontract.directv.com/directvdealerBundles



FAQs

Can I sell Bundles to existing DIRECTV subscribers even if I did not sell DIRECTV to the customer originally?

Yes. We encourage dealers to attach Bundles to both new and existing DIRECTV subscribers, although the increased compensation within the AT&T and CenturyLink footprint only applies to new DIRECTV customers. The base Bundle compensation does still apply to existing customers regardless of provider or footprint when sold through the DWS tool.

Will the customer receive one bill for both DIRECTV service and Internet/phone service?

Customers will receive two separate bills—one from DIRECTV and one from the Internet/phone provider.

Why should dealers sell Bundles through DIRECTV rather than directly through a Telco partnership?

- DIRECTV offers up to \$10/mo. Bundle discount for 12 months to customers only when the order is processed through DWS.
- DIRECTV requires only one system for all Bundle sales as opposed to going through a third party where there are two sales systems (or three in the case of CenturyLink).
- DIRECTV has a simplified comp plan regardless of speed or phone products sold (others are tiered based on monthly activations and products sold).

After I place a Bundle order, how can I check the status?

Dealers should call Retail Services to check on the status of a Bundle order.

Some dealers feel the process is cumbersome. How long does it take?

The entire sales process takes an average of 15 minutes, which includes time for discovery questions on broadband and phone usage to ensure customers are right-sized into the appropriate Bundle.

Is the compensation greater if I sell both Internet and phone services as opposed to only one product?

DIRECTV has a simple compensation plan with one commission amount regardless of which products are included in the Bundle. Whether dealers attach only Internet or phone, or Internet and phone, the compensation is the same.

Can a DIRECTV Bundle customer opt into a joint bill with a Telco? Will the customer still receive the \$10 Bundle credits for 12 months?

AT&T, CenturyLink and Verizon all offer integrated billing for DIRECTV subscribers. Customers are able to opt into a joint bill at any time. However, customers should be aware that once opting into a joint bill, the \$10 for 12-month Bundle discount will be removed and replaced with a \$5 monthly discount.



BASIC CHOICE™

Package Only available with addition of a WorldDirect® A La Carte Package **OVER 105 CHANNELS**

EVERYDAY LOW PRICE

PREFERRED CHOICE™

Package
Only available with addition of a WorldDirect® A La Carte Package **OVER 150 CHANNELS**

\$48.99/mo.: Regular Price

-\$29.00/mo.: National Offer Instant Savings

-\$10.00/mo.: Instant Savings (Low- and medium-risk customers only)

FOR \$10/MO. INSTANT SAVINGS, ENROLLMENT IN AUTO BILL PAY IS REQUIRED AT POINT OF SALE. AUTO BILL PAY IS NOT REQUIRED FOR D2 LITE OFFERS.

FOR 12 MONTHS with 24-month agreement** plus add'l fees.

3 FREE MONTHS: HBO MOVIME STOYZ CINEMAX

Premiums roll to \$50 99/mo, at month 4



NO HARDWARE REBATES **AVAILABLE**

4 FREE UPGRADES: 1 GENIE® HD DVR & UP TO 3 GENIE MINIS; OR 4 HD RECEIVERS; OR SELECT 1 GENIE HD DVR & UP TO 3 WIRELESS GENIE MINIS FOR ONLY \$99.

Low-risk customers only. Medium- and high-risk customers pay \$99 for Genie HD DVR and get up to 3 Genie Mini lease upgrades free; OR get 4 free AP lease upgrades (HD DVR+3 HD Receivers or 4 HD Receivers); OR pay \$99 for Genie HD DVR & get up to 3 Wireless Genie Mini lease upgrades for an additional \$99. Minimum 2-room setup required for free Genie HD DVR upgrade \$99 fee applies for one-room Genie setup; OR low-risk customers receive free HD DVR.

Geniego device (after \$50 instant rebate; normally \$149)

Add a GenieGO™ device for \$99

when customer takes a Genie HD DVR.^^

FREE STANDARD PROFESSIONAL INSTALLATION: In up to 4 rooms. FREE DIRECTY CINEMA® CONNECTION KIT For all non-fee HD DVR customers

ADVANCED RECEIVER SERVICE: \$15/mo. (Required for all HD DVRs, Genie HD DVR and TiVo® HD DVRs)

■ TIVO® SERVICE: \$5/mo. (In addition to the Advanced Receiver fee of \$15/mo. Required for all TiVo® HD DVRs.) ✓ TiVo® HD DVRs do not work with: Whole-Home DVR, iPad® App (DVR Scheduler only), TV Apps, 3D Programming, GenieGO, GameSearch,™ Spanish UI, DIRECTV2PC™ video streaming, DIRECTV CINEMA (satellite downloads)

- EQUIPMENT FEES: HD Receiver: \$99 | Genie Mini: \$99 | HD DVR & TiVo® HD DVR: \$199 | Genie HD DVR: \$299 | GenieGO: \$149 | Wireless Genie Mini/Wireless Video Bridge: \$198 | Each Additional Wireless Genie Mini: \$99
- TV FEE: A \$6.50/mo. fee applies for each receiver and/or Genie Mini/DIRECTV Ready TV/Device on your account.

DIRECTV™ PROTECTION PLAN: Upgrade and protect your customer's DIRECTV® System for only \$7.99/mo.‡

ADD MONTHLY PREMIUMS:

1 = \$13.99 (\$17.99 for HBO)

2 = \$25.99 (\$30.99 with HBO)

3 = \$36.99 (\$41.99 with HBO)

4 = \$45.99 (\$50.99 with HBO)

5 = \$57.99

PREMIUMS INCLUDE:





MOVIME.

WorldDirect® A La Carte Packages Must be added to a base programming package. Channels in bold are exclusive to DIRECTV.

FilipinoDirect[™] \$35.99/mo.

ABS-CBN News Channel, BRO, Cinema One Global DZMM, INCTV, GMA Life TV, GMA Pinoy TV, Lifestyle Network, MYX, MOR 101.9, TFC

TFCDirect[™] \$26.99/mo.

ABS-CBN News Channel, BRO, Cinema One Global DZMM, INCTV, Lifestyle Network, MYX, MOR 101.9, TFC

PinoyDirect® \$25.99/mo. GMA Pinoy TV, MYX, TFC

KORFAN

KoreanDirect™ Golf \$33.99/mo. Arirang TV, CTS, EBS, Golf Channel, KBS World, MBC, MBC Every1, MBN, National Geographic Channel Korea, Radio Korea, SBS,

SBS Plus. TAN TV. tvN. YTN **KoreanDirect**[™] \$28.99/mo. Arirang TV, CTS, EBS, KBS World, MBC, MBC Every1, MBN,

National Geographic Channel Korea, Radio Korea, SBS, SBS Plus, TAN TV, tvN, YTN

KoreanDirect™Lite \$19.99/mo. Arirang TV, CTS, KBS World, National Geographic Channel Korea, Radio Korea, SBS, YTN

VIETNAMESE

VietDirect™ Plus \$19.99/mo. HONVIETV, Little Saigon Radio, SBTN, TViet Network, Vien Thao, VGN TV, VietFace TV, Tai Seng Vietnam

SBTN A La Carte \$14.99/mo.

\$34.99/mo. RussianDirect™ II

Carousel, Channel One, Dom Kino, Muzika Pervogo, NTV America, Rossiya 24, RTR Planeta, RTVi, Vremya

RussianDirect™ Plus \$29.99/mo. Channel One, Dom Kino, Muzika Pervogo, NTV America, Rossiya 24, RTR Planeta, RTVi

RussianDirect™ \$14.99/mo. Carousel, Channel One, Dom Kino, Muzika Pervogo, Vremya Channel One A La Carte \$14.99/mo.

RTR Planeta A La Carte \$14.99/mo.

MandarinDirect® III \$16.99/mo. CBO, CCTV-4, Charming China, CTI Zhong Tian Channel, Jiangsu

Satellite TV, Phoenix InfoNews, Phoenix North America **ChineseDirect**™ \$12.99/mo.

88Films 88TV heln SPORTS CCTV-4 CCTV News G7TV iCable Financial Info News, iCable News, MLB Network, NBA TV, Phoenix Hong Kong Channel

BrazilianDirect™ I \$29.99/mo. PEC. TV Globo

PFC A La Carte \$19.99/mo. TV Globo A La Carte \$19.99/mo.

SOUTH ASIAN

Willow Cricket A La Carte \$14.99/mo.

Offers extended through 7/22/15. Credit card required (except in MA & PA). New approved customers only (lease required). \$19.95 Handling & Delivery fee may apply. Applicable use tax adjustment may apply on the retail value of the installation. Programming, pricing and offers are subject to change and may vary in certain markets. Some offers may not be available through all channels and in select areas. *INTERNATIONAL PACKAGE BILL CREDIT/PROGRAMMING OFFER: IF BY THE END OF PROMOTIONAL PRICE PERIOD(S) CUSTOMER DOES NOT CONTACT DIRECTV TO CHANGE SERVICE THEN ALL SERVICES WILL AUTOMATICALLY CONTINUE AT THE THEN-PREVAILING RATES. Three free months of HBO, STARZ, SHOWTIME and Cinemax with PREFERRED CHOICE Package, a \$152.97 value. LIMIT ONE PROGRAMMING OFFER PER ACCOUNT. Account must be in "good standing" as determined by DIRECTV in its sole discretion to remain eligible for all offers.

With PREFERRED CHOICE Package, a \$15.2.97 value. LIMIT ONE PROGRAMMING OFFER. Package consists of all out-of-market NFL games (based on customer's service address) broadcast on FOX and CBS. Games available via remote viewing based on device location. Local broadcasts are subject to blackout rules. Other conditions apply. 2015 NFL SUNDAY TICKET pegular full-season retail price is \$251.94. 2015 NFL SUNDAY TICKET MAX regular full-season retail price is \$353.94. Customers activating CHOICE Package or above or MAS ULTRA Package or above will be automatically enrolled in the 2015 season of NFL SUNDAY TICKET and additional cost and will receive a free upgrade to NFL SUNDAY TICKET MAX for the 2015 season. NFL SUNDAY TICKET subscription will automatically continue each season at special renewal rate unless customer calls to cancel prior to start of season. To renew NFL SUNDAY TICKET MAX, customer must call to upgrade after the 2015 season. Subscription will automatically continue each season and subscription fee cancel and to the funded. Account must be in "good standing" as determined by DIRECTV in its sole discretion to remain eligible for all to upgrade after the 2015 season. NFL SUNDAY TICKET MAX, customer must call to upgrade after the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season and subscription will automatically enrolled after the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season and subscription will automatically enrolled after the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season and subscription will automatically enrolled after the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season and subscription will automatically enrolled after the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season and subscription will automatically enrolled after the 2015 season. NFL SUNDAY TICKET MAX for the 2015 season and subscription of the 2015 season and subscription will automatically enrolled after the 2015 season. are trademarks of DIRECTV, LLC. All other trademarks and service marks are the property of their respective owners.