

The EXI

The Explorer Index of local public companies

675.092
↑ Up +15.702

As of close on Monday, Apr. 25

STOCK	CLOSE	PREV.	CHNG
Applied Energetics (AERG)	0.6125	0.6101	+0.0024
Dover** (DOV)	66.3	64.16	+2.14
Honeywell (HON)	60.32	57.11	+3.21
IBM (IBM)	167.67	165.94	+1.73
Providence (PRSC)	14.74	14.05	+0.69
Raytheon (RTN)	48.74	48.05	+0.69
Roche† (ROG.VX)	136.6	132.4	+4.2
Sanofi-Aventis (SNY)	38.37	36.6	+1.77
Southwest Gas (SWX)	38.62	37.99	+0.63
UniSource†† (UNIS)	36.06	35.63	+0.43
Waste Mgt. (WMI)	38.5	37.33	+1.17
Wells Fargo (WFC)	28.56	29.52	-0.96

** Owns Sargent Controls & Aerospace
 † Owns Ventana Medical Systems
 †† Tucson Electric Power

NETWORKING EVENT AN EFFORT OF MULTIPLE CHAMBERS

Referral Tree, a Tucson, Arizona-based business networking organization, will present The BIG Networking Event, tonight (April 27) from 5 to 8 p.m. at the Tucson Jewish Community Center, 300 E. River Road.

"The event is a cooperative effort among several chambers of commerce, networking groups, business-related nonprofits and Tucson businesses to create an evening of quality connections, networking and generation of new business.

"Extensive efforts have gone into making sure the right connections are made with the right people for all those who attend. We expect between 300 and 500 business owners/service providers to attend and do not want them to walk away empty-handed," says Bill Nordbrock, co-founder of Referral Tree.

The cost is \$17, which includes appetizers and beverages, as well as music provided by the Tucson Jazz Society.

For more information, visit www.referraltree.net.

NEW FITNESS CENTER OPENS IN ORO VALLEY

Oro Valley Fitness officially opened its doors with a ribbon-cutting ceremony April 22. Open 24 hours, the locally owned and operated facility is located at 10550 N. La Cañada Blvd., Suite 160. It offers a full range of state-of-the-art cardio and strength-training equipment.

For more information, visit www.ovfitness.com.

BUSINESS

THE EXPLORER, APRIL 27, 2011



Donald E. Cardon, director of Commerce for the state of Arizona, was the guest of honor during the monthly Marana Chamber of Commerce luncheon, held at the Omni Tucson National. Cardon talked about the need to help Arizona grow, and the commerce being privatized with the approval of Arizona Gov. Jan Brewer.

Thelma Grimes/The Explorer

Arizona Commerce Authority CEO addresses Marana chamber

By THELMA GRIMES
The Explorer

Less than a year after Gov. Jan Brewer signed an executive order to create the Arizona Commerce Authority, its president and CEO, Donald Cardon, spoke in Marana about the ACA's progress and challenges to date.

Cardon was the guest speaker during the Marana Chamber of Commerce luncheon, held April 21.

The mission of the ACA is to improve business prospects for the state, and create quality jobs by advancing growth.

Cardon applauded Brewer, who is the ACA board chair, for her decision to separate the Department of Commerce from the public side

of government operations, creating a private-sector leadership board.

"The answer for creating business should come from business leaders," Cardon said. "And, to start, you have to be able to stand up and say really hard things. The biggest thing we need in our state is humility."

Over the last year, Cardon said ACA has taken all the department of commerce programs, assessed what is needed and what isn't, and worked to create a productive agency.

After cleaning house internally, Cardon said ACA started looking outside the agency, noting that Arizona is not connected well in the market.

Increasing from a \$4 million budget to a \$35 million budget this year, Cardon said they are looking

in Europe, Canada and Mexico to market the state, and hopefully at some point bring in more big businesses, such as Raytheon.

"My focus is on the economy, and I am going for it," he said.

Looking at businesses already operating in the state, Cardon said they hope to communicate with more chamber of commerce boards to improve standards.

Being a former business owner, Cardon said he recognizes the struggles small businesses are having to meet payroll, pay taxes and stay open.

To find out more about the ACA, log on the website at <http://www.azcommerce.com/Home>

Reporter Thelma Grimes can be reached at 797-4384 or by email at tgrimes@explorernews.com.

SAHBA ANNOUNCES NEW PRESIDENT

David Godlewski is the new president of the Southern Arizona Home Builders Association. Godlewski, who had served as interim president since January, was appointed by the organization's executive board of trustees earlier this month.

He joined SAHBA in 2008 as the organization's government liaison representative.

"We are pleased to name David as our president. He has displayed the leadership and management skills needed to run our organization effectively," said Charlie Bowles, chairman of SAHBA's board of trustees.

"I look forward to continuing to work with all the members of

SAHBA and as well with our local and state government leaders," said Godlewski.

Godlewski has been engaged in a number of community activities on behalf of SAHBA, including the Town of Marana Habitat for Conservation Plan Stakeholder Working Group, Town of Oro Valley, City of Tucson Economic Development Leadership summits, and the Tucson Regional Water Coalition.

Before joining SAHBA, he was vice president of the Sterling Corporation, where he specialized in managing public affairs activities for corporations, trade associations and non-profits. He is a graduate of Michigan State University.

HAVING TROUBLE REMEMBERING NAMES? ATTEND OVBC LUNCHEON

Guest speaker Steve Ochoa will present tips on how to remember names and improve one's business when he addresses members of the Oro Valley Business Club during a meeting on Thursday, May 5, starting at 11 a.m.

Meetings are open to the public. Next month's luncheon will take place at the Sun City Recreation Center on Rancho Vistoso Boulevard in Oro Valley.

For more information, visit <http://orovalleybusinessclub.com>.

CALENDAR

THURSDAY, APRIL 28

• The **Rotary Club of Oro Valley** meets. Details: 7 a.m.; Oro Valley Country Club, 300 W. Greenock Dr.; Loriand@dakotacom.net.

• **New Beginnings for Women & Children** holds its 8th Annual Awards Luncheon. Details: 11:30 a.m.; Loews Ventana Canyon, 7000 N. Resort Dr.; \$50; **325-8800**.

• The **Desert Kiwanis Club** meets. Details: noon-1:30 p.m.; Village Inn, 6251 N. Oracle Rd.; smrichards02@comcast.net.

• The **Marana Chamber of Commerce** holds an Open House at Office Depot #595. Details: 4-6 p.m.; 3900 W. Ina Rd.; free; **682-4314**.

FRIDAY, APRIL 29

• The **Marana Chamber of Commerce** holds Marana Chamber 101. Details: 7:30-9 a.m.; Marana Operations Center, 5100 W. Ina Rd.; free; **682-4314**.

• The **Northern Pima County Chamber of Commerce** holds the Texas Hold'Em Tournament. Details: 6-10 p.m.; Fox & Hound Restaurant, 7625 N. La Cholla Blvd.; \$100; **297-2191**.

SATURDAY, APRIL 30

• **SCORE Business Counseling** offers a StartSmart Workshop on the needs and risks of becoming a business owner. Details: 3-4:30 p.m.; Wheeler Taft Abbe, Sr. Branch Library, 7800 N. Schisler Dr.; free; **594-5200**.

SATURDAY & TUESDAY, APRIL 30 & MAY 2

• **SCORE Business Counseling** offers one-on-one counseling to small business owners or to anyone contemplating starting a new business. Details: 9 a.m.-noon Saturday, 3-5 p.m. Tuesday; Oro Valley Public Library, 1305 W. Naranja Dr.; free; **229-5300**.

SUNDAY, MAY 1

• The **Women's Council of Realtors** holds a High Tea & Fashion Show. Details: 1-4 p.m.; Oro Valley Country Club, 300 W. Greenock Dr. \$30; **240-8686**.

MONDAY, MAY 2

• **Women Impacting Tucson** monthly luncheon features guest speaker Andy Fisher on Saguaro National Park and National Geographic's BioBlitz 2011. Details: 11:15 a.m.-1 p.m.; Manning House, 450 W. Paseo Redondo; \$25, \$20 in advance; wit@manninghouse.com.

WEDNESDAY, MAY 4

• The **Marana Chamber of Commerce** holds its monthly Networking Breakfast. Details: 7-9 a.m.; Colt's Taste of Texas Steakhouse, 8310 N. Thornydale Rd.; \$20, \$15 members; **682-4314**.

• The **Kiwanis Club of Oro Valley** meets. Details: 7 a.m.; Holiday Inn Express, **10150 N. Oracle Rd.**

• The **Northern Pima County Chamber of Commerce** holds its monthly educational workshop on the topic The Loan Arrangers. Details: 8-10 a.m.; Carrabba's Italian Grill, 7635 N. Oracle Rd.; \$20, \$15 members; **297-2191**.

• **TMM Family Services** offers a class on Understanding the Home-Buying Process. Details: 5:30-8:30 p.m.; 1550 N. Country Club Rd.; free; **322-9557**.

THURSDAY, MAY 5

• The **Oro Valley Business Club** holds its monthly luncheon. Details: 11 a.m.-1 p.m.; Sun City Vistoso Recreation Center, **1485 E. Rancho Vistoso Blvd.**; \$17.