

Quiz 7 (Final) Chapters 13-14
STUDY GUIDE
Chapter 13(Psychology and Health)

1. Scapegoating
2. Denial
3. Regression
4. Projection
5. Sublimation
6. Learned Helplessness
7. Hypochondria
8. Psychosomatic
9. Biofeedback
10. Type A Personality

Chapter 14 (Social Psychology)

11. Self Fulfilling Prophecy
12. Actor-Observer Effect
13. Cognitive-Dissonance
14. Dating Partners
15. Diffusion of Responsibility Principle
16. Aggressive behavior increases with rising temperatures
17. Stanley Milgram
18. Groupthink
19. Foot-in-the-door technique
20. Door-in-the-face technique