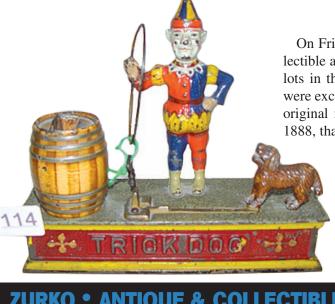


### Neat Pieces Cross the Block at Munda Auction in Illinois



#### Article & photos by Munda Auctions

On Friday, August 17th, Munda Auctions held an antique & collectible auction at their facility in Freeport, Illinois. There were 348 lots in this nice auction. Very nice Americana pieces that bidders were excited to take home with them. One of the highlights being an original mechanical Trick Dog bank by Hubley which was dated 1888, that sold for \$425.

Continued on page 7

Original Mechanical Trick Dog Bank by Hubley brought \$425.

Pewter Charger, Frederick Bassett sold for \$450.









## Out & About Happy New Year!



We hope everyone had a wonderful Christmas holiday.

As most of you know, this is our first paper back after our holiday break. We hope that you took some time to take in an auction, show or visit a antique shop over our break. We hope that everyone had a safe and Happy Holiday with friends and family. There are many upcoming events before Valentines, so keep that sweetheart in mind.

The girls will be home in the next few days. Mekenzy will be working again this year over her break. Tia will be working as well, but in Elkhart Lake, Wisconsin, so she will be staying on campus for most of her break. Brandon will be working through his break as well for the first time.

#### When Out and About this weekend, be sure to check out:

Laurens Antique & Art Centre is having their Mall Wide Holiday Sale The Month of December. Located at 324 East Walworth Avenue, Delevan, Wisconsin. See their ad in Auction Action Antique News.

Pedal Pushers Antiques is having their Christmas Sale The Month of December. Located at 220 Bohemia Drive, Denmark, Wisconsin. See their ad in Auction Action Antique News.

MNM Antique Mall is having their Holiday Sale Now thru Monday, December 31st. Located at 501-A S Fulton Street, Princeton, Wisconsin. See their ad in Auction Action Antique News.

Waukesha Antique Mall is having their Annual Dealer Dicker Days on Tuesday, January 1st. Located at Waukesha Antique Mall, 1427 East Racine Avenue in Waukesha, Wisconsin. See their ad in Auction Action Antique News.

East State Antique Mall is having their Holiday Sales Now through Sunday, January 6th. Located at East State Antique Mall, 5411 East State Street, in Rockford, Illinois. See their ad in Auction Action Antique News.

Antiques Center at Wales is having their Holiday Open House & Sale on Now thru Sunday, January 6th. Located at Antiques Center at Wales, 323 East Summit Avenue, in Wales, Wisconsin. See their ad in this week's issue of Auction Action Antique News.

#### Mark your calendars for:

Prime Promotions Metro Antiques & Collectibles Winter Show on Saturday, January 12th & Sunday, January 13th. Located at Minnesota State Fairgrounds in St. Paul, Minnesota. See upcoming events for more information.

West Bend Antique, Artisan, Fine Arts Show & Sale on Friday, January 18th & Saturday, January 19th. Located at Washington County Fairgrounds in West Bend, Wisconsin. See upcoming events for more information.

The Great Milwaukee Classic Antique & Collectible Fishing Tackle Show on Friday, January 18th & Saturday, January 19th. Located at Sheraton Milwaukee Brookfield in Brookfield, Wisconsin. See upcoming events for more information.

> Until Next Week Bob, Jeni & Michelle AUCTION ACTION ANTIQUE NEWS... WE'RE EVERYWHERE!





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### **Antique Blonde Shotgun Wooly Chaps Bring \$700 at Cady Auction in August**

#### Article & Photos by Cady Auction & Appraisal

George purchased The Saddle & Leather Shop (that was established in 1908), located in the Czech Village in Cedar Rapids in 1946.

The sale included hundreds of horse bits, spurs, rosettes, chaps & sleigh bells. Musical instruments were also feauted in the sale, such as banjos, dobros, dulcimer and guitars. Also up for bids that day were nice toys, precious, semi-precious and costume jewelry, as well as coins and currency.

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Cady Auction Gallery & Appraisal is located at 833 Shaver Road N.E. in Cedar Rapids, IA. They can be reached at 319-364-4143, by email: info@cadyauction.com and be sure to visit our website: cadyauction.com. Watch for the next great Cady auction in Auction Action Antique News!





### Frederick Bassett Pewter Charger Sells for \$450 at Munda Auctions in August

#### Article & Photos by Munda Auctions

Also crossing the block at the auction was a hand done Fraktur that was dated 1842, iron dog door stops and banks, early American basin by Samuel Green, tole decorated document boxes and an apple tray. pantry boxes, hanging painted shaving mirror, crocks, wall & clock shelves, pewter and hand wrought candle holders, shaker cloak hooks, drop leaf table with silver drawer, tilt top candle stands, several nice prints and paintings, an electric store coffee grinder, lap top coffee grinders, and older Gretsch 4 string tenor banjo, Oriental rugs, a piano stool and so much more.

have a great pace and it's always a fun time and the bidders go home happy with their new treasures!

You can always count on Munda Auctions to deliver when it comes to quality antique auctions. For generations, Munda Auctions of Freeport, Illinois has been one of the region's premier antique auction houses. Auctioneers Roland and Doug Munda. Munda Auctions has been serving the area's auction and real estate needs for more than fifty years. They can be contacted by telephone at 815-232-8813. Don't forget to bookmark their website too, www.mundaauctions.com, for complete auction catalogs, absentee bidding information, and more.



### **History of the Christmas Tree**

Article by Shelby Weister Four Seasons Antique Mall The tree has been the center of the Christmas celebration for generations. People believe it is tradition, although the tree dates back only about 100 years. The vision of a candlelit. orna-

ment trimmed

tree creates a warm hearted feeling in the mind.

Evergreens were seen as a symbol of everlasting life and promise of the rebirth of nature in spring. The evergreen was given a prominence in religious celebrations. In the Bible we find the Tree of Life, the Burning Bush and the Tree of Knowledge. With history and the use of evergreens, there are links to northern Europe. A widely told story about the origin of the Christmas tree refers to Martin Luther. It is told that after wandering about on Christmas eve under the bright sky and stars, he returned home and set up a tree for his children. He lit the evergreen with candles to impress his children of the true meaning of Christ, the Light of the World.

The Yule tree is an early German custom, a close relative of the decorated tree. Often people dug the tree out, dirt and all, planted it in a container, then replanted it outside in spring. The thought to dispel the gloom of winter and a reminder of the rebirth of nature in spring.

During the Victorian period one of the first artificial trees was introduced. Households created trees out of such things as pine limbs or broom handles, then bored holes in them and installed branches. But the feather tree was the first commercially produced tree. Goose or turkey feathers, which had been dyed green, were wrapped onto wire branches.

The first decorated tree appeared in the White House under President Pierce around 1856 and became a tradition thereafter. Around 1890 Christmas became a legal holiday. Around 1900 the first Christmas tree farm was established in New Jersey. The business was profitable and helped with American conservation measures. In 1923 the first national Christmas tree was displayed during the Coolidge administration.

During the 1960's period the silver aluminum tree, complete with a rotating color wheel, made its appearance. Followed by artificial trees that were very real looking. Now these green fake trees come complete with lights. Many families prefer the real tree for ambience and that pine smell. May the meaning of your Christmas tree for you and yours be memorable.

Merry Christmas

## **"A Look Back"** With Auction Action Antique News

It's always fun to see what items have sold for. All photos and prices are from previous articles that have run in Auction Action Antique News over the last 24 years.



Patented-1877 cast iron & milk Miller's Auction Co.



GBV-50 slider-type Coca-Cola vending glass hanging lamp sold for \$375 at cooler, circa 1950s-60s brought \$300 at an Arneson auction in 2013.

**Bandai** Flying Spaceman, tin litho, friction, original box, brought \$55,200 at Morphy's Auctions.

1913 Sears, Serial # 9 HP 09043, 2-cvl "9 HP Dreadnaught", V-Twin, has compression & motor turns freely, missing back tire & gas cap, a Very Rare motorcycle in VG restorable cond. Sold for: \$47,000 at Rich Penn Auctions.



This Harley-Davidson "Aztec" neon clock may have had some fantasy elements added, but still managed to bring \$2,800 at Miller's Auction Co.



Model 1865 Spencer Indian

Carbine sold for \$2,750 at Kramer Auction Services.

Wars Era Catridge

Auctioneer Greg Hachmeister of Hack's Auction with the unusual Victor Novelty Works "Little Six" slot machine that later sold for a solid \$3,400 in 2014.

It's hard to believe, but the novelty squirrel & chipmunk mounts were the darlings of the sale, with this card-playing critters set bringing \$600 at All American Auctions.

This circa 1910 soda shop back bar with leaded glass panels brought \$5,500 at a Donley auction.

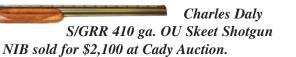


Aetna Insurance Company reverse glass painted sign with mother of pearl inlay sold for a high bid of \$51,300 at Showtime Auction Services.

This beautiful Victorian bookcase with butterfly crest brought a high bid of \$4,400 at a Garnavillo auction.



This very rare 19th century hollow carved Canada goose found in Columbia, Pennsylvania. Estimated at \$400,000, it flew off at \$632,500 at Guyette & Deeter.



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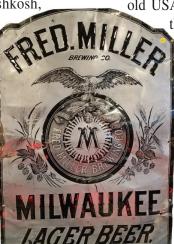
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### It's All About The Hunt At The 17th Annual Antique Sporting And Advertising Show

Article by Nona Amour Wilson (Northstar Collective) This coming February 1st and 2nd join us in the

hunt for those special treasures in Oshkosh Wisconsin at the Sunnyview Expo Center. Meet with dealers, collectors and enthusiasts who are ready to sell, buy and trade fantastic merchandise. Shop old knifes, traps, fishing and hunting items, decoys, early advertising signs, vintage toys, breweriana, antique firearms, military and sports memorabilia and general store items. And ladies, the men are not the only ones going to be in heaven. We will have many items to choose from for your She-Shed like great furniture, house and cabin décor, primitives, jewelry, art, Indian artifacts,



wildlife mounts and more! So, take a walk down the main street of good old USA at this fun and educational event that the whole family can enjoy!

Show doors open to the public on Friday at 10 am sharp and close at 6pm. Saturday opening time is 9am and the show closes at 3 PM Adult ticket prices at the door are \$7.00 per person and children 15 and under are admitted freely.

Great food on site. The location at 500 East County Rd. Y, Oshkosh, Wi is conveniently located just off Hwy 41

in the heart of the Fox Valley, an easy drive from Milwaukee, Chicago, Madison and Green Bay. FOR MORE INFORMATION ON THE SHOW

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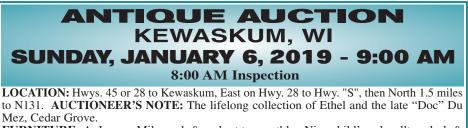






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FURNITURE: A. Lange, Milw. oak & walnut tavern tbls.; Nice child's oak rolltop desk &

chair; Vict. butternut hanky dresser; Oak sxs sec./bookcase Oak dresser; Vict. oak parlor tbls.; Nice 1/4 saw oak depot bench; Vict. walnut sofa; Oak desk; 40's dining tbl. w/6chairs; 5pc. 50's full bed set, clean; Modern full brass bed; Iron plant stand; Chairs & rockers; Organ stool; Etc. ADV .: Mobil Oil Pegasus sidewalk porcelain sign w/iron Gargoyle base; 1950's Mobilgas cloth banner; Several 1950's Chevy dealership banners; WI 42 deal er plate; Oak ink cabinet; Lithia Beer sign; Metal Coke, J&J & cigarette signs; Peerless beer menu; Cedar Grove adv. Walter's beer glasses; Asst'd. beer labels & signs; RR ses; Local cigar boxes; Church keys; Etc. THE

REST: Dovetailed Carpenter's bench w/Yost #2 pat-Mobiloil ternmaker's vise; Restored Sill "Resolute" parlor stove; Sm. Cozy Alcazar 411 stove; Baccelleri Bros. 16" ratcheting juice press; Early Westinghouse ceiling fan; NH store regulator; Fireplace novelty clock; Iron implement seats; Custom made folk art iron BBQ grill; Belleek & WITE COTTA Waterford; Depr. glass; 23 steins incl. 2 Mettlach; Dinnerware sets; Korean silk robes; Tiffany sterling

frame; Sterling flask; Peddler clarinet; Marceaux trumpet; 1800's CW books; Foreign currency & coins; Many RPPC & others; Aladdin #12 log cabin shade lamp; Organ

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lamp; Dbl. angle lamp; 20's ceiling fixture; 3 Dietz WWII hooded Military lamps; Oil lamps; Brass Art Nouveau frames; WWI picture frame; 20gl. BL RW crock; 5gl. RW water cooler; 15" RW bowl; Weeden steam engine; Boxed CW lead soldiers; Die cast toys; Garton Snow Flake; Philco 50's TV; Walnut spool cabinet;

Andrae oak telephone; Arcade wall grinder w/orig. cup; Barrel churn; Winchester, Ford & other wrenches; Antique tools; Vict. iron garden urn; 1922 Cadillac Klaxon horn; 35" iron Naval cannon; 16" brass bell; Several iron farm bells Several CI bookends & door stops; Iron dog nutcracker; Several iron novelties from Medalist State Foundry; Walnut pump organ; Irving player piano; Piano rolls; Yard windmill; Sm.

anvils; Iron pulleys; FM platform scale; Spinning wheel; Scalding kettles; Wagon bench; Iron & wood wagon wheels; Copper extinguishers; Copper wash boiler; Milk cans; Sleds Much more. Charbroiled Brats, Hamburgers & Refreshments. **TERMS:** Cash or checks. Out of state, two forms of picture ID required. Current D/L required for bid number. **No buyer's fee.** Absentees accepted. No phone or online bidding. 5.5% WI sales tax applies.



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Canvas Painting of Upland Bird Hunter; Framed Prints Including Terry Redlin, Kaatz, Koeplin, Gromme & Others; Decoy & Hunting Books, Decoy Magazines. Perdew Items to Include: 1944 Calendar, Group of Decoy Making Tools w/Photograph of Perdew, Literature & Envelopes; Collection of Bird Hunting Stamps; Duck Hunting Sterio Cards. GREAT COLLECTION OF APPROX. 180 FIREARMS (Many Unfired-Long Guns & Hand Guns-Many NIB), Ammo & Gun Related Items:

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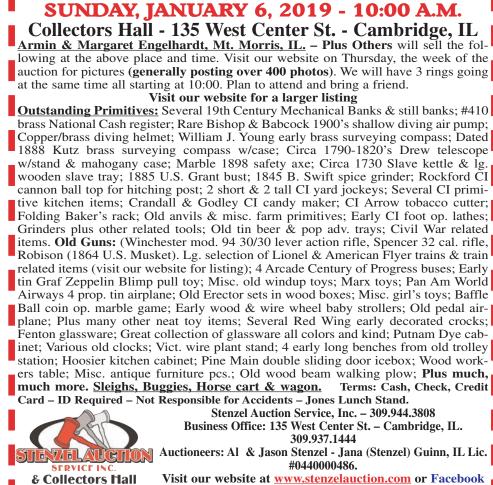
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### Come & See "The Way it Was" at the Wausau Antique Show & Sale Feb. 9 & 10

#### Article by Audre & Ray Hanson (AR Promotions)

Join us for the 34th Annual Wausau Antique Show and Sale Feb. 9-10 at D.C. Everest Sr. High School, Greenheck Field House in central Wis. at 2305 Jelinek Ave., Weston, Wi. (5 miles So. of Wausau), Sat. 9-5 & Sun. 10-4 p.m.. The Antique enthusiasts, designers & the curious will enjoy combining their family Treasures with new finds and fresh ideas or add to their collections from their favorite dealer. You will browse through Fifty awesome booths as you run into fellow collectors to discuss what you are searching for or the charming deal you found! There is a Crystal, China & Clock repairer on site, your chip may be fixed while you shop. Admission is \$5.00, goood for both days, under 16 is free. Partial proceeds benefit "Wausau Area Mobile Meals" for the homebound or ill since 1972. You may win a \$50.00 Door Prize! Free Parking! Good food by the D.C. Everest concession stand.

The Antiques & Vintage finds are from 1880 through Mid Century! This is a great way to spend an afternoon finding that certain something that really strikes your fancy or adds warmth to a room. Maybe you will find that one of a kind piece of furniture or Art Glass made by an early 20th century craftsman or designer. That is the beauty of going to a show. There is no ordering here, you may actually touch the antique that has lasted for decades, like Pottery, decoys, folk art, toys, stoneware, Am. Indian & Fishing items, Paintings, Clocks, Brewerania, Advertising signs, dolls, military, Industrial, elegant Glass, Early tools, jewelry, Sculptures, carvings, Garden or Farm items, we have a booth of rockers, a Coin Booth, weathervane Specialist, shabby chic, post cards, silverware, early country, valentines & more. Have a good old fashion time & experience the best of the "Old World" at this outstanding show!

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Pictures from previous show; crowd at the admission table, quality advertising and a early wood washing machine



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## **Ackerman's Iowa City Flea-Tique Market To Be Discontinued**

#### Article by Bill & Karen Ackerman

ACKERMAN'S IOWA CITY FLEA-TIQUE MARKET will be discontinued in 2019 due an increasing lack of acceptable time slots that are available to have the market in the months of May and June.

This will as well allow Ackerman's to work more intensely and fully on ACKERMAN'S IOWA CITY JULY 4TH STARS & STRIPES ANTIQUE MARKET that has become a staple in this area since its inception in 2015, having become the replacement antique show for the long running Hanson's Grove Antique Show at Solon, Iowa that ceased operation in 2014.

We wish to thank the many dealers and customers who set up and sold, and the many customers who arrived and bought the many antiques offered and supported the show over the years.

### **A Wide Range Of Antiques And Collectibles Will Be Available At The 18th Annual Antique Show At** La Crosse's Logan High School.

#### Article by Mark Lakmann

The show featuring "Antiques and collectibles too good to miss" is open from 9 a.m.-5 p.m. Saturday, April 6th, and 10 a.m.-3 p.m. Sunday, April 7th.

Items expected for sale at the show include: jewelry; furniture; advertising and sports collectibles; silver; glassware and china; lamps and lighting; pottery; toys and more.

The show is in the Logan Field House, 1500 Ranger Drive. Admission is \$4; children 12 and under are free. Food and beverages will be available for purchase throughout the day.

All proceeds from the event will benefit Logan High School bands and student scholarships. For more information, contact Mark Lakmann at the Logan High Band Room at 608-789-3318.

### **19th Annual West Bend Antique Vintage** and Fine Arts Show Announcing another highly anticipated event..

#### Article & Photos by Larry Kaczmarek

Slated for Friday, January 18, from 11:00 am-7:00 pm and Saturday, January 19, from 9:00 am-4:00 pm.

The West Bend show and sale is a two-day event held at the beautiful Washington County Fair Complex. Admission is \$6 good for both days of the sale. \$1.00 off with any ad.. Children under 16 are free and parents are encouraged to bring their family along. Strollers and wheelchairs are welcome. The building is handicap accessible. Parking is free. Hot food and beverage by Brian's catering will be available.

One of the show's highlights, for example, is to incorporate a Scavenger Hunt into the show. Special antiques from our personal stock are hidden in plain sight in each booth. Every hour a photo of an item is revealed. Whoever finds the item gets to keep it, and wins a small prize. Not only is it

a fun way to engage children, it also gets the adults to visit every booth at the show.

#### Make sure you sign up for the chance to win one of 2 gift certificates awarded each day.

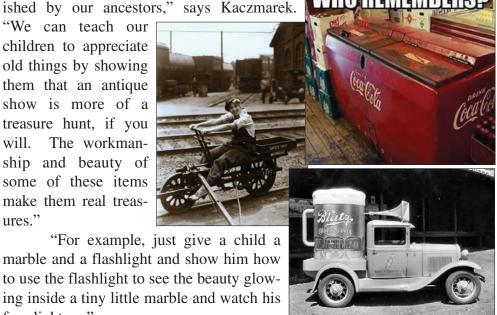
One thing that won't ever change is the outstanding quality and variety of dealers who sell at the West Bend Show. The event features knowledgeable and friendly dealers showcasing antiques and col-

lectibles from Mid-Century Modern to Art Deco and Mission; from Country Primitives to Art Nouveau and Victorian. The array of merchandise for sale includes furniture, clocks, home decor, garden, decorative art, glassware, hand woven carpets & rugs, Native American, maps, linens & quilts, toys, sporting goods, advertising, fine art and jewelry displayed in 40 attractively

designed booths.

"The West Bend Antique Show is a family-oriented event that encourages adults and youth to explore, discover, learn about and even own a piece of the past. These items were used and cher-WHO REMEMBERS? ished by our ancestors," says Kaczmarek.

"We can teach our children to appreciate old things by showing them that an antique show is more of a treasure hunt, if you will. The workmanship and beauty of some of these items make them real treasures."

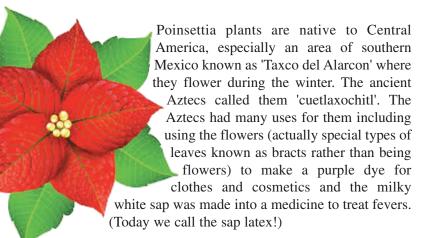


face light up," So, if you're looking for something

to do this winter, if you have "cabin fever" and that's sure to warm your heart, take your family to the West Bend Antique & Fine Art Show on January 18 & 19, 2019 at the Washington County Fair Park, Hwy 45 & PV (Pleasant Valley Rd.), West Bend, WI. For more information, visit WestBendAntiqueShow.com.

One of Larry's favorite sayings is "Find a way to get there" because it's an event you and your family won't want to miss! Thank You.

### **Poinsettias at Christmas**



The poinsettia was made widely known because of a man called Joel Roberts Poinsett (that's why we call them Poinsettia!). He was the first Ambassador from the USA to Mexico in 1825. Poinsett had some greenhouses on his plantations in South Carolina, and while visiting the Taco area in 1828, he became very interested in the plants. He immediately sent some of the plants back to South Carolina, where he began growing the plants and sending them to friends and botanical gardens.

One of the friends he sent plants to was John Bartram of Philadelphia. At the first Philadelphia flower show, Robert Buist, a plants-man from Pennsylvania saw the flower and he was probably the first person to have sold the poinsettias under their botanical, or latin name, name 'Euphorbia pulcherrima' (it means, 'the most beautiful Euphorbia'). They were first sold as cut flowers. It was only in the early 1900s that they were sold as whole plants for landscaping and pot plants. The Ecke family from Southern California were one of, if not, the first to sell them as whole plants and they're still the main producer of the plants in the USA. It is thought that they became known as Poinsettia in the mid 1830s when people found out who had first brought them to America from Mexico.

There is an old Mexican legend about how Poinsettias and Christmas come together, it goes like this:

There was once a poor Mexican girl called Pepita who had no present to give the the baby Jesus at the Christmas Eve Services. As Pepita walked to the chapel, sadly, her cousin Pedro tried to cheer her up.

'Pepita', he said "I'm sure that even the smallest gift, given by someone who loves him will make Jesus Happy."

Pepita didn't know what she could give, so she picked a small handful of weeds from the roadside and made them into a a small bouquet. She felt embarrassed because she could only give this small present to Jesus. As she walked through the chapel to the altar, she remembered what Pedro had said. She began to feel better, knelt down and put the bouquet at the bottom of the nativity scene. Suddenly, the bouquet of weeds burst into bright red flowers, and everyone who saw them were sure they had seen a miracle. From that day on, the bright red flowers were known as the 'Flores de Noche Buena', or 'Flowers of the Holy Night'.

The shape of the poinsettia flower and leaves are sometimes thought as a symbol of the Star of Bethlehem which led the Wise Men to Jesus. The red colored leaves symbolize the blood of Christ. The white leaves represent his purity.

The Poinsettia is also the national emblem of Madagascar.

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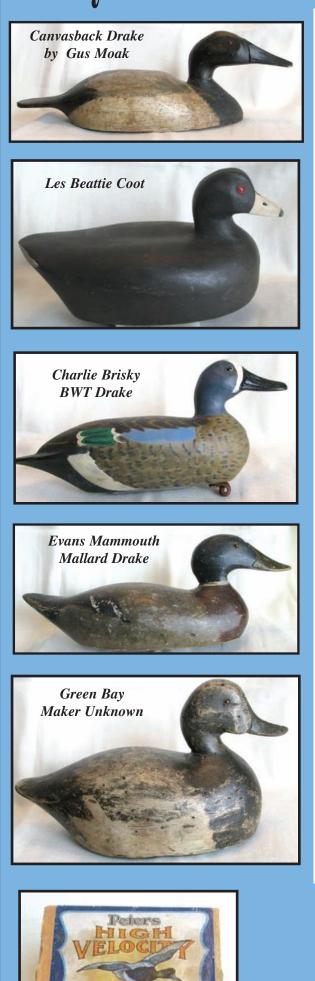




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# AAAN - Don't Leave Home Without It!

# **Decoy Collectors Headed For Wisconsin Decoy Show In Oshkosh**



23/4

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The annual Wisconsin Decoy and Sporting Collectibles Show will be held from March 6th thru March 9th at the Hilton Garden Inn at 1355 W. 20th Avenue in Oshkosh, Wisconsin. Take the Highway 44 exit from Highway 41 and turn right on 20th St. to the hotel. The entire show is open to the public for room to room trading on Wednesday night, March 6th and all day and night Thursday and Friday, March 7th & 8th. On Saturday March 9th, the ballroom is set up with scores of collectors and dealers displaying their wares from 8:30 am to 2:00 pm.

Decoys are always the main event at this show but there are all types of sporting collectibles available for all collectors. Items such as duck and goose calls, hunting knives, traps, wildlife paintings and prints, shotshell boxes and cartridges, all types of vintage fishing tackle and a large selection of collectors books will be on hand.

Show chairman Roger Ludwig states that last year all the tables were sold out, but this year the table area will be expanded so hopefully nobody will be turned away. To be safe, get your table reservations in as soon as possible.

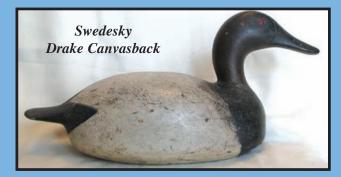
Admission is \$5 and children under 16 are free. Display tables are \$60, which includes admission for two.

For information on tables or membership contact Roger Ludwig, 3792 Leonard Point Road, Oshkosh, WI 54904 or call (920) 233-0349 or (920) 428-3765 cell <u>rogfuzz@charter.net</u> For hotel information call the Hilton Garden Inn at (920)-966-1300

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### See You At The Show!



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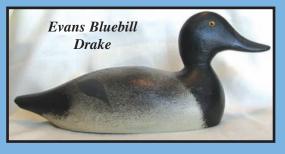
Winchester Ranger Super Target Load Shotgun Shell Box







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### **Gateway Gas And Advertising Show Moves!**

FIVING

Article & Photos by Nona Amour Wilson (Northstar Collective)

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SHELL

Promoters Northstar Collective who bring you the Indy Ad Show and SHELL Boone County Gas and Oil are moving their Gateway Gas & Advertising show to its new location in Springfield Illinois. The

new venue at the Crowne Plaza Hotel offers an extensive parking lot and ballroom area for vending as well as a 288room hotel for room to room trade. The amenities offered there will be ideal for the Petroliana and Advertising collector, enthusiast and vendor to buy, sell and trade at.

The show will be held on February 14-16, 2019 and is a free admission event with customers welcome all hours. The room vending kicks off on Thursday and Friday till 10pm. Ballroom and Outdoor Vending will be held Friday from 9 am till 6pm and Saturday from 9 am till noon.

Enjoy high dealer quality in a relaxed, fun atmosphere at the Crowne Plaza Hotel located at 3000 South Dirksen Parkway, Springfield Illinois. This location is easily accessed D<sub>P</sub> off I-55 and Historic Route 66.

For Hotel Reservations. Participation and Attendee Registration, contact Nona at 906-250-1618 or request more information on our website at www.gatewaygas.com or email us at admin@gatewaygas.com



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#### For information, call 708-655-1702

#### **Antiques School Releases List Of Top Sellers For 2017**



The latest results from the Asheford Institute (a professionallevel distance learning program on antiques, collectibles and appraising), recently published it's annual survey of top buying trends within the antiques and collectibles community this past week.

The Institute, which has been conducting the industry related survey for over six years now, released its latest trending data on decorative arts sales for 2017 via a dedicated page on the school's web site. The survey, which focuses on compiling and grouping information related to customers buying habits over a twelve month period, came about as a result of strong interest from readers requesting updates from previous surveys, said current Director of the Institute, Charles Green. He went on to note that there were some interesting changes in the poll results this year. "Our questionnaire has become more detailed, resulting in answers that are more period and genre specific. We're really able to drill down now into the types of antiques and vintage

items that are actually selling well within a 12 month period." Green also acknowledged that the increase in pollparticipants (up 15% over last year), had led to more accurate survey numbers in regard to particular sales categories. "More data has simply given us better survey results," said Green.

The school's lead Poll Researcher, Tony Frey, echoed Mr. Green's sentiments and went on to say that the main goal of the Institute's survey was to provide meaningful analysis of measurable interest in current trends within the antiques and collectibles marketplace, based on actual sales results and requests for specific items from vendors.

Frey, who has worked on all six of the school's past polls, noted that while the survey was based on a general series of questions, and did not employ any standardized formulas, the overall results were still very revealing when looked at as a whole. "The shift in what's considered collectible is continuing to change, and at a more accelerated pace than ever before," said Frey. "For the last few years it's been Mid-century modern, but this year we're beginning to see some cracks in that crown."

Some of the other highlights from the poll included a resurgence of all things Western. "We're seeing a revitalized interest by the public in literally anything related to the American past and particularly the wild, wild west" said Frey. Other top sellers on the school's list include a few industry standards such as Star Wars items, space related toys from the 1960's and 70's, as well as automobilia and related mechanical items. Frey noted that just as in past polls, the most visible movement in collecting genres was being reported by younger dealers, who indicated that consumer tastes seemed to be trending towards virtually anything related to the latter half of the twentieth-century. "The reality is the younger collectors are the one's moving the ball forward now," said Frey, "the rest of us just appear to be along for the ride."

For readers wanting to view the full results of the Institute's survey, you can find them online at: http://www.asheford.com/2017-survey-results.html. For more information about the school's antiques and appraisal course, they can be contacted at: (877) 444-4508, or you can write to them at; the Asheford Institute of Antiques 981 Harbor Blvd., Suite 3, Dept. 275BNV8 Destin, FL 32541-2525 (Canadian Office: 131 Bloor Street West, Suite 200, Dept. 124BNV8 Toronto, ON M5S 1R8). Or visit their web site at: www.asheford.com

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