

Charles J. Messery | Chief Operating Office/ Managing Partner

In September of 2011, Charles joined PG Genatt Group, LLC as Chief Operating Officer and Managing Partner. Prior, Charles spent 7 years at Kinloch Partners, Inc. as Vice President. Charles specialized in the placement of Commercial General Liability, Property and Umbrella coverage's for Contractors, Real Estate owners/developers, and Product Manufacturers. Pursuant to joining Kinloch Partners, Inc; Charles worked as Assistant Vice President at ACE ARM Custom Casualty. Throughout his time at ACE, Charles focused on tough products, large OL&T, and buffer layer transportation accounts. In addition, he developed and maintained a book of \$22,000,000 in premium. Prior to ACE, Charles spent a few years as Assistant Manager at Lexington Insurance Company. There, Charles was responsible for developing, underwriting, and managing a \$40,000,000 book of Primary and Umbrella business.

Charles began his career as an Underwriter at Reliance National Insurance Company in 1994. Getting the experience he needed in the Insurance business, Charles left to join Tudor Insurance Company as an Excess and Surplus Lines Underwriter. During his time there, Charles underwrote Commercial General Liability accounts such as General Contractors, Roofing Contractors, Crane and Contractors Equipment Rentals, Product Manufacturers, etc. Charles also met with the Insured's Risk Manager to discuss coverage options and maintained a steady marketing schedule throughout the country.

Charles received his Bachelor of Arts in Communications from Montclair State University, earned a Certificate in General Insurance and successful passed the CPCU1, CPCU3, CPCU4, CPCU5, and CPCU10 National Examinations.