Tupperware DARTYPERKS AUGUST 26-SEPTEMBER 29

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TEAM WEEKS

WHEN WE WORK TOGETHER WE WIN TOGETHER!

Sirena Sanchez, NEW Business Leader of The Heat Is On with her Promoting Business Leader, Leeann F. Taitingfong of Taotao Isla

MAKE ROOM FOR **RECOGNITION**

See your name in fame as we recognize YOU and redecorate Stein Ove's Conference Room.

WHEN: August 26-September 29

WHO:	HOW:	AWARD:
All Sales Force	Register a New Consultant	For each new Consultant, your name will be added to the wall
Managers	Register 5+ New Consultants	Name on Conference Room Plaque
Directors & Above	Register 10+ New Consultants	Name on Conference Room Plaque
Business Leaders	Achieve company recruiting growth goal	Receive name on special Plaque

See who's qualifying at Tupperlive.com!







WHEN: August 26–September 29

HOW: Register new Consultants this September. For each new Consultant you register this month, you can also add this to your Kit for the same price (limit 3).

AWARD: Add the UltraPro 3.5-Qt./3.3 L Lasagna Pan with Cover, valued at \$99, for only \$20.

EXTRA FOR YOUR NEW CONSULTANTS

WHEN: August 26–September 29

HOW: New Consultants start their business AND submit one standard party or more by September 29, 2017. For each of your new Consultants who qualify to purchase, you can also add this to your Kit for the same price (limit 3).

AWARD: Add the NEW Chef Series II 12"/30 cm Griddle, valued at \$199 for only \$25.



Note: Qualification is based on the standard party amount of \$500 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.

CALLING ALL **PARTY PEOPLE**

Connect others with the Opportunity, and you'll both achieve more.

WHEN: August 26-September 29

HOW:				AWARD:
Managers*	Star Managers*	Executive Managers [*]	Directors & Above**	
4+	4+	4+	10+	A. Two UltraPro 1.9-Qt./1.8 L Loaf Pan with Cover
5+	6+	7+	15+	B. UltraPro 2.6-Qt./2.5 L Round with Cover and 1.6-Qt./1.5 L Round with Cover
7+	8+	9+	20+	C. UltraPro 3.7-Qt./3.5 L Casserole Pan with Cover and 5.3-Qt./5 L Oval with Cover

WHO Managers and above, titled at the beginning of the September sales month.

*Managers, Star Managers and Executive Managers qualify based on September unit recruits who submit 1 standard party or more by the end of the month. **Directors qualify based on total September team recruits who submit 1 standard party or more by the end of the month.

Gorgeous on the table and ultra-easy to clean.







We love to share our love of Tupperware with others, but sometimes it's hard to know how to get started. What do I say? Who do I talk to? Challenge yourself to engage in conversation with lots of people you find out and about, and start by giving them a genuine compliment. Follow this with the basic 3 questions:

"Are you currently in touch with a Tupperware Consultant?"

(If they say no) "When was the last time you saw Tupperware?"

"I'd love to keep you updated on new products and sales specials. Can I add you to my email contact list?

REMEMBER TO SMILE

TUPAWARENESS DAY

Tupperware is alive and well, and we want others to know! On Saturday, September 23, spread the Tup-love in your community. Here are some great ways to go about making others TupAware:

WHERE to go:

- Grocery stores
- Farmers markets
- Doctor's offices
- Hair/nail salons
- Your neighborhood
- Real estate agent offices (they could put together nice gift baskets when they sell a house)
- Parks
- Anywhere there are people you DON'T know. Get out there and start making new friends!

HOW to break the ice:

- Use business cards with a Life Saver candy attached. When you meet someone new, hand them the card and say, "I would love to be your Tupperware life saver!"
- Use Citrus Peelers with our Peeler tip card. When you meet someone new, say "I have news that will be a "peeling" to you!"
- If they're new in town, invite them to your rallies next month!

WHAT to say:

First, step outside your comfort zone and challenge yourself to talk to 10 people OR complete our scavenger hunt. Break the ice by giving someone a genuine compliment. Then, continue to engage in casual conversation and small talk.

Compliment ideas:

- "You have a beautiful family."
- "I love that scarf you're wearing."
- "I love this area! Do you live nearby?"

Share photos on social media using #BeTupAware





Have you ever missed qualifying for an award by \$5? Those days are over thanks to the awesome new Challenge Tracker.

Starting with the September sales month, the Challenge Tracker in My Sales is your new one-stop location for tracking your real-time progress toward most awards, and then also seeing its coupon info! Track your own progress or, depending on your career level, that of your downline unit, team, organization or company. In this month's Party Perks and moving forward, you'll see this icon on the Say Yes, Extra for New Consultants, Weekly and monthly sales challenges, which you can track. The Recruiter Say Yes & Activation, Unit Recruiting, Leadership Development, Party Held Challenge and drawings are not included in your Challenge Tracker.



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DATE-A-TON

Call October datings into the Date-A-Ton on Thursday, **September 21** at 1-866-376-7513 or submit via My Sales (go to Party History and click Date a Party to the right of Start New Party) from 10 a.m.–11 p.m., when we'll be giving away hourly prizes. Then, tune in to Tupperlive.com to watch great training from 7 p.m.–11 p.m. ET!

TINY TREASURE TROVE

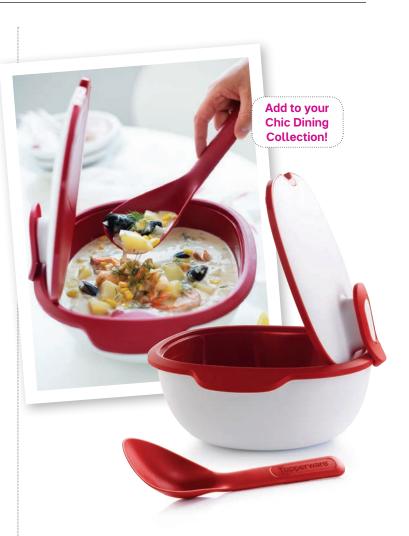
WHEN: August 26–September 15

HOW: Submit personal party lineups in My Sales for parties dated into September 16–29.

·			AWARD:
Consultants	Managers– Executive Managers	Directors & above	
3+	4+	6+	Set of 5 Microwave Pressure Cooker Keychains

WHO: All Sales Force Members **including** Consultants in the Confident Start Program and inactive Consultants.





SERVE IT UP

Even more for your Chic Dining[®] collection!

WHEN: August 26–September 29

HOW: Submit 4+ parties (meeting or exceeding \$275 or more each).

AWARD: Tupperware Chic Dining[®] Insulated Server with Serving Spoon. 9.5-cups/2.25 L.

WHO: All Sales Force Members **including** Consultants in the Confident Start program and inactive Consultants.

WEEKLY SALES CHALLENGES

WHEN: August 26–September 1

	HOW:	AWARD:	
	\$175+ in total personal sales	Surprise Pack of \$100 value for only \$20.	
RACK	\$350+ in total personal sales	ADD 2-cup/500 mL Cold Savers Rectangulars for only \$5.	
dlenge	WHO: All Sales Force Members including Consultants in the Confident Start program and inactive Consultants.		

Tupperware



Note: Qualification is based on total personal sales. All awards are subject to substitution.

WEEKLY SALES CHALLENGES

WHEN: September 16–22
HOW: Submit \$175+ in Personal Sales
AWARD: BreadSmart for only \$5
WHO: All Sales Force Members
including Consultants in the Confident
Start program and inactive Consultants.

Keep your bread fresh for longer!



WHEN: September 23–29

HOW: Submit \$175+ in Personal Sales

AWARD: Silicone Donut Maker for only \$5.

WHO: All Sales Force Members **including** Consultants in the Confident Start program and inactive Consultants.

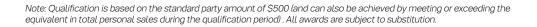
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2 WEEK PERSONAL SALES CHALLENGE

WHEN: August 26-September 8

HOW:	AWARD:	
Submit 3+ standard parties	NEW Chef Series II 6.2-Qt./5.8 L Casserole Pan with Glass Cover	
Submit 4+ standard parties	ADD the NEW Chef Series II 12.2-Qt./11.5 L Dutch Oven with Stainless Steel Cover	

WHO: Established active and inactive Sales Force Members (those **except** Consultants in the Confident Start Program).



TEAM WEEKS **SPIRIT**

WHEN: September 9-29

WHO: Established Sales Force Members **excluding** Consultants in the Confident Start Program.

HOW:	AWARD:
Submit 3+ standard parties	NEW Tupperware Color Block Delivery Bag
Submit 6+ standard parties	Team Tupperware Jacket
(Add to your Color Block collection!
22.04" W x	14.37" H x 12.99" D
TRACK Challerge Progress	TUPPETWATE TUPPETWATE
	Tupperware Keep out the cold with thumbhole and elastic cuff.



MIGHTY Morale

WHEN: September 10-30

HOW: Business Leaders must reach their Team Weeks sales goal of 10% growth (over September 10–30, 2016).

AWARD: A very special Team Tupperware Trophy.

WHO: Business Leaders.

MAKE IT THE BEST TEAM WEEKS EVER BY:

- Posting team photos on social media (Facebook, Instagram or Twitter) using #TupperTeam
- Taking a pledge to earn the jacket during Team Weeks

NO. 8 AUGUST 26-SEPTEMBER 29

LEADERSHIP Developmen

During August 26–September 29, work to qualify for the **Chef** Series II 3.2-Qt./3 L Sauté Pan with Glass Cover, a must-have cookware essential.

Consultants: Step up to Manager by September 29 & have \$3,000 in unit sales this month **PLUS** 1 personally registered new Consultant.

Current Managers: Be paid as a Manager & have \$3,000 in unit sales during the challenge period PLUS 1 personally registered new Consultant.

Star Managers: Be paid as a Star Manager & have \$5,500 in unit sales during the challenge period PLUS 1 personally registered new Consultant. **Executive Managers:** Be paid as an Executive Manager and have \$8,000 in unit sales during the challenge period **PLUS** 1 personally registered new Consultant.

Directors & above: Have 2 or more Sales Force Members on your team step up to Manager & achieve their Step Up qualifications by September 29.

WHO: All active Sales Force Members including Consultants in the Confident Start program and inactive Consultants.

LEARN WHAT You Earn

See what you can potentially earn when you participate in the weekly activities and other challenges this month.

COMMISSIONS	US/CA			
	Paid As Manager	Paid As Star Manager	Paid As Executive Manager	
Party Commission	\$1,250.00	\$1,250.00	\$1,200.00	
Personal Sales Volume Bonus	\$500.00	\$500.00	\$500.00	
Profit Plus	\$112.50	\$225.00	\$375.00	
Vanguard Bonus	\$105.00	\$120.00	\$160.00	
TOTAL	\$1,967.50	\$2,095.00	\$2,285.00	
If you step up to the next level for the first time, add:	\$150.00	\$200.00	-	
If you meet or exceed qualifications for the Executive Manager Bonus, add:	-	-	\$150.00	

NOTE: The earnings information shown here is for those who step up to Manager - Director and successfully complete all sales challenges. Success with Tupperware results depends on each individual participant's skills and personal efforts. Visit your Sales Force website at My.Tupperware.com and go to For You > Career, Traditional 2.0 for detailed earning and bonus information available under Traditional 2.0 Compensation Chart and the Career Guide. Based on unit sales of \$7,500 for Managers, \$10,000 for Star Managers and \$12,500 for Executive Managers (with \$5,000 of that in personal sales).

Fundraiser Program

Give to your community, and get back a little something for yourself. Our 2017 Fundraiser Program spans from July 1st to December 29th in accordance with our Fundraiser brochure and offers you amazing awards. Once you achieve a level based on your total fundraiser retail sales, the coupon for that level's award will populate in My Sales > My Coupons on the first Friday of each sales month. When you believe, you achieve, and we know you can make it all the way!

*Fundraiser sales are based on retail sales from the Fall 2017 Fundraiser Brochure only.

\$15,000+

COOKWARE

11 PC. SET

CHEF SERIES II



\$5,000+

\$6,000+

CHEF SERIES II 2.6-QT./2 L SAUCEPAN WITH GLASS COVER.

CHEF SERIES II 4.3-QT./4 L

DUTCH OVEN WITH STAINLESS STEEL COVER

SAUTEUSE WITH GLASS COVER,

PLUS CHEF SERIES II 5.2-QT./5 L

PLUS CHEF SERIES II 11"/28 CM

FRY PAN WITH GLASS COVER

\$5

PARTY PLANNER

Plan your parties ahead with this handy chart.





Note: Qualification is based on the standard party amount of \$500 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.