

Tupperware®

# PARTY PERKS

AUGUST 26–SEPTEMBER 29

## TEAM WEEKS

WHEN WE WORK TOGETHER,  
WE WIN TOGETHER!



Sirena Sanchez,  
NEW Business Leader  
of The Heat Is On  
with her Promoting  
Business Leader,  
Leeann F. Taitingfong  
of Taotao Isla

# MAKE ROOM FOR RECOGNITION

**See your name in fame as we recognize YOU and redecorate Stein Ove's Conference Room.**

**WHEN:** August 26–September 29

WHO:	HOW:	AWARD:
All Sales Force	Register a New Consultant	For each new Consultant, your name will be added to the wall
Managers	Register 5+ New Consultants	Name on Conference Room Plaque
Directors & Above	Register 10+ New Consultants	Name on Conference Room Plaque
Business Leaders	Achieve company recruiting growth goal	Receive name on special Plaque

See who's qualifying at [Tupperlive.com](http://Tupperlive.com)!



Note: All awards are subject to substitution.



## SAY YES

**WHEN:** August 26–September 29

**HOW:** Register new Consultants this September. For each new Consultant you register this month, you can also add this to your Kit for the same price (limit 3).

**AWARD:** Add the UltraPro 3.5-Qt./3.3 L Lasagna Pan with Cover, valued at \$99, for only \$20.



## EXTRA FOR YOUR NEW CONSULTANTS

**WHEN:** August 26–September 29

**HOW:** New Consultants start their business AND submit one standard party or more by September 29, 2017. For each of your new Consultants who qualify to purchase, you can also add this to your Kit for the same price (limit 3).

**AWARD:** Add the NEW Chef Series II 12"/30 cm Griddle, valued at \$199 for only \$25.



# CALLING ALL PARTY PEOPLE

Connect others with the Opportunity, and you'll both achieve more.

**WHEN:** August 26–September 29

**HOW:**

**AWARD:**

Managers*	Star Managers*	Executive Managers*	Directors & Above**	
4+	4+	4+	10+	A. Two UltraPro 1.9-Qt./1.8 L Loaf Pan with Cover
5+	6+	7+	15+	B. UltraPro 2.6-Qt./2.5 L Round with Cover and 1.6-Qt./1.5 L Round with Cover
7+	8+	9+	20+	C. UltraPro 3.7-Qt./3.5 L Casserole Pan with Cover and 5.3-Qt./5 L Oval with Cover

**WHO** Managers and above, titled at the beginning of the September sales month.

\*Managers, Star Managers and Executive Managers qualify based on September unit recruits who submit 1 standard party or more by the end of the month.

\*\*Directors qualify based on total September team recruits who submit 1 standard party or more by the end of the month.

Gorgeous on the table and ultra-easy to clean.



## GOTTA-HAVE-IT RECRUITING TIP

We love to share our love of Tupperware with others, but sometimes it's hard to know how to get started. What do I say? Who do I talk to? Challenge yourself to engage in conversation with lots of people you find out and about, and start by giving them a genuine compliment. Follow this with the basic 3 questions:

“Are you currently in touch with a Tupperware Consultant?”

(If they say no) “When was the last time you saw Tupperware?”

“I’d love to keep you updated on new products and sales specials. Can I add you to my email contact list?”

REMEMBER TO SMILE

# TUPAWARENESS DAY

Tupperware is alive and well, and we want others to know! On Saturday, September 23, spread the Tup-love in your community. Here are some great ways to go about making others TupAware:

**WHERE to go:**

- Grocery stores
- Farmers markets
- Doctor's offices
- Hair/nail salons
- Your neighborhood
- Real estate agent offices (they could put together nice gift baskets when they sell a house)
- Parks
- Anywhere there are people you DON'T know. Get out there and start making new friends!

**HOW to break the ice:**

- Use business cards with a Life Saver candy attached. When you meet someone new, hand them the card and say, "I would love to be your Tupperware life saver!"
- Use Citrus Peelers with our Peeler tip card. When you meet someone new, say "I have news that will be a "peeling" to you!"
- If they're new in town, invite them to your rallies next month!

**WHAT to say:**

First, step outside your comfort zone and challenge yourself to talk to 10 people OR complete our scavenger hunt. Break the ice by giving someone a genuine compliment. Then, continue to engage in casual conversation and small talk.

Compliment ideas:

- "You have a beautiful family."
- "I love that scarf you're wearing."
- "I love this area! Do you live nearby?"

Share photos on social media using **#BeTupAware**



## CHALLENGE TRACKER

Have you ever missed qualifying for an award by \$5? Those days are over thanks to the awesome new Challenge Tracker.

Starting with the September sales month, the Challenge Tracker in My Sales is your new one-stop location for tracking your real-time progress toward most awards, and then also seeing its coupon info! Track your own progress or, depending on your career level, that of

your downline unit, team, organization or company. In this month's Party Perks and moving forward, you'll see this icon on the Say Yes, Extra for New Consultants, Weekly and monthly sales challenges, which you can track. The Recruiter Say Yes & Activation, Unit Recruiting, Leadership Development, Party Held Challenge and drawings are not included in your Challenge Tracker.

# DATE-A-TON

Call October datings into the Date-A-Ton on Thursday, **September 21** at 1-866-376-7513 or submit via My Sales (go to Party History and click Date a Party to the right of Start New Party) from 10 a.m.–11 p.m., when we'll be giving away hourly prizes. Then, tune in to Tupperlive.com to watch great training from 7 p.m.–11 p.m. ET!

## TINY TREASURE TROVE

**WHEN:** August 26–September 15

**HOW:** Submit personal party lineups in My Sales for parties dated into September 16–29.

			AWARD:
Consultants	Managers– Executive Managers	Directors & above	
3+	4+	6+	Set of 5 Microwave Pressure Cooker Keychains

**WHO:** All Sales Force Members **including** Consultants in the Confident Start Program and inactive Consultants.



## SERVE IT UP

**Even more for your Chic Dining® collection!**

**WHEN:** August 26–September 29

**HOW:** Submit 4+ parties (meeting or exceeding \$275 or more each).

**AWARD:** Tupperware Chic Dining® Insulated Server with Serving Spoon. 9.5-cups/2.25 L.

**WHO:** All Sales Force Members **including** Consultants in the Confident Start program and inactive Consultants.

# WEEKLY SALES CHALLENGES

**WHEN:** August 26–September 1

**HOW:**

\$175+ in total personal sales

\$350+ in total personal sales

**AWARD:**

Surprise Pack of \$100 value for only \$20.

ADD 2-cup/500 mL Cold Savers Rectangulars for only \$5.

**WHO:** All Sales Force Members **including** Consultants in the Confident Start program and inactive Consultants.



**WHEN:** September 2–8

**HOW:** Submit \$175+ in Personal Sales

**AWARD:** Set of 2 Large Lunch-It® Containers for only \$5.

**WHO:** All Sales Force Members **including** Consultants in the Confident Start program and inactive Consultants.

**Exclusive size & color!**



**WHEN:** September 9–15

**HOW:** Submit \$250+ in Personal Sales

**AWARD:** Posh Plaid Canvas Tote

**WHO:** All Sales Force Members **including** Consultants in the Confident Start program and inactive Consultants.

**Match with the Posh Plaid Lunch Set in the Fall & Holiday 2017 Catalog.**



# WEEKLY SALES CHALLENGES

**WHEN:** September 16–22

**HOW:** Submit \$175+ in Personal Sales

**AWARD:** BreadSmart for only \$5

**WHO:** All Sales Force Members including Consultants in the Confident Start program and inactive Consultants.



Keep your bread fresh for longer!



**WHEN:** September 23–29

**HOW:** Submit \$175+ in Personal Sales

**AWARD:** Silicone Donut Maker for only \$5.

**WHO:** All Sales Force Members including Consultants in the Confident Start program and inactive Consultants.



# 2 WEEK PERSONAL SALES CHALLENGE

**WHEN:** August 26–September 8

**HOW:**

Submit 3+ standard parties

Submit 4+ standard parties

**AWARD:**

NEW Chef Series II  
6.2-Qt./5.8 L Casserole  
Pan with Glass Cover

ADD the NEW Chef  
Series II 12.2-Qt./11.5  
L Dutch Oven with  
Stainless Steel Cover

**WHO:** Established active and inactive Sales Force Members (those **except** Consultants in the Confident Start Program).



*Note: Qualification is based on the standard party amount of \$500 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period) . All awards are subject to substitution.*

# TEAM WEEKS SPIRIT

**WHEN:** September 9–29

**WHO:** Established Sales Force Members **excluding** Consultants in the Confident Start Program.

**HOW:**

Submit **3+** standard parties

**AWARD:**

NEW Tupperware Color Block Delivery Bag

Submit **6+** standard parties

Team Tupperware Jacket



Add to your Color Block collection!

22.04" W x 14.37" H x 12.99" D



See Size Chart on [My.Tupperware.com](http://My.Tupperware.com) under For You > Party Perks.



Keep out the cold with thumbhole and elastic cuff.



# MIGHTY MORALE

**WHEN:** September 10–30

**HOW:** Business Leaders must reach their Team Weeks sales goal of 10% growth (over September 10–30, 2016).

**AWARD:** A very special Team Tupperware Trophy.

**WHO:** Business Leaders.

**MAKE IT THE BEST TEAM WEEKS EVER BY:**

- Posting team photos on social media (Facebook, Instagram or Twitter) using #TupperTeam
- Taking a pledge to earn the jacket during Team Weeks

*Note: Qualification is based on the standard party amount of \$500 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.*



## LEADERSHIP DEVELOPMENT

During August 26–September 29, work to qualify for the **Chef Series II 3.2-Qt./3 L Sauté Pan with Glass Cover**, a must-have cookware essential.

**Consultants:** Step up to Manager by September 29 & have \$3,000 in unit sales this month **PLUS** 1 personally registered new Consultant.

**Current Managers:** Be paid as a Manager & have \$3,000 in unit sales during the challenge period **PLUS** 1 personally registered new Consultant.

**Star Managers:** Be paid as a Star Manager & have \$5,500 in unit sales during the challenge period **PLUS** 1 personally registered new Consultant.

**Executive Managers:** Be paid as an Executive Manager and have \$8,000 in unit sales during the challenge period **PLUS** 1 personally registered new Consultant.

**Directors & above:** Have 2 or more Sales Force Members on your team step up to Manager & achieve their Step Up qualifications by September 29.

**WHO:** All active Sales Force Members including Consultants in the Confident Start program and inactive Consultants.

**LEARN WHAT YOU EARN**

See what you can potentially earn when you participate in the weekly activities and other challenges this month.

COMMISSIONS	US/CA		
	Paid As Manager	Paid As Star Manager	Paid As Executive Manager
Party Commission	\$1,250.00	\$1,250.00	\$1,200.00
Personal Sales Volume Bonus	\$500.00	\$500.00	\$500.00
Profit Plus	\$112.50	\$225.00	\$375.00
Vanguard Bonus	\$105.00	\$120.00	\$160.00
<b>TOTAL</b>	<b>\$1,967.50</b>	<b>\$2,095.00</b>	<b>\$2,285.00</b>
If you step up to the next level for the first time, add:	\$150.00	\$200.00	-
If you meet or exceed qualifications for the Executive Manager Bonus, add:	-	-	\$150.00

NOTE: The earnings information shown here is for those who step up to Manager - Director and successfully complete all sales challenges. Success with Tupperware results depends on each individual participant's skills and personal efforts. Visit your Sales Force website at [My.Tupperware.com](http://My.Tupperware.com) and go to For You > Career, Traditional 2.0 for detailed earning and bonus information available under Traditional 2.0 Compensation Chart and the Career Guide. Based on unit sales of \$7,500 for Managers, \$10,000 for Star Managers and \$12,500 for Executive Managers (with \$5,000 of that in personal sales).

**2017 Tupperware®**

# Fundraiser Program

**Give to your community, and get back a little something for yourself.** Our 2017 Fundraiser Program spans from July 1st to December 29th in accordance with our Fundraiser brochure and offers you amazing awards. Once you achieve a level based on your total fundraiser retail sales, the coupon for that level's award will populate in My Sales > My Coupons on the first Friday of each sales month. When you believe, you achieve, and we know you can make it all the way!

\*Fundraiser sales are based on retail sales from the Fall 2017 Fundraiser Brochure only.

**\$1,000+**  
SURPRISE  
PACK 1



LEVEL

01

VALUE  
**\$125**  
COPAY  
**\$20**

**\$1,500+**  
SURPRISE  
PACK 2



LEVEL

02

VALUE  
**\$175**  
COPAY  
**\$25**

**\$2,000+**  
SURPRISE  
PACK 3



LEVEL

03

VALUE  
**\$225**  
COPAY  
**\$30**

**\$3,000+**  
CHEF SERIES II  
9"/24 CM GRIDDLE



LEVEL

04

VALUE  
**\$149**  
COPAY  
**\$20**

**\$4,000+**  
CHEF SERIES II  
8"/20 CM FRY PAN  
WITH GLASS COVER



LEVEL

05

VALUE  
**\$169**  
COPAY  
**\$25**

**\$5,000+**

CHEF SERIES II 2.6-QT./2 L SAUCEPAN WITH GLASS COVER, PLUS CHEF SERIES II 11"/28 CM FRY PAN WITH GLASS COVER



LEVEL

06

VALUE  
**\$448**  
COPAY  
**\$55**

**\$6,000+**

CHEF SERIES II 4.3-QT./4 L SAUTEUSE WITH GLASS COVER, PLUS CHEF SERIES II 5.2-QT./5 L DUTCH OVEN WITH STAINLESS STEEL COVER



LEVEL

07

VALUE  
**\$508**  
COPAY  
**\$65**

**\$15,000+**  
CHEF SERIES II  
COOKWARE  
11 PC. SET



LEVEL

08

VALUE  
**\$1,274**  
COPAY  
**\$5**

## PARTY PLANNER



Plan your parties ahead with this handy chart.

AUG. 26–SEP. 1	SEP. 2–8	SEP. 9–15	SEP. 16–22	SEP. 23–29
 <p><b>Weekly Activity</b> Submit \$175+ to qualify for a Surprise Pack of \$100 value for only \$20  Submit \$350+ to ADD Cold Savers Rectangular for \$5  Everyone Plays</p>	 <p><b>Weekly Activity</b> Submit \$175+ to qualify for Set of 2 Large Lunch-its® for only \$5  Everyone Plays</p>	 <p><b>Weekly Activity</b> Submit \$250+ to qualify for Posh Plaid Canvas Tote  Everyone Plays</p>	 <p><b>Weekly Activity</b> Submit \$175+ to qualify for BreadSmart for only \$5  Everyone Plays</p>	 <p><b>Weekly Activity</b> Submit \$175+ to qualify for Silicone Donut Maker for only \$5  Everyone Plays</p>
 <p><b>2 Week Personal Sales Challenge</b> Submit 3+ standard parties to qualify for the NEW Chef Series II 6.2-Qt./5.8 L Casserole Pan Submit 4+ standard parties to qualify for the NEW Chef Series II 12.2-Qt./11.5 L Dutch Oven  Established Play</p>		 <p><b>3 Week Personal Sales Challenge</b> Submit 3+ standard parties to qualify for the Tupperware Color Block Delivery Bag Submit 6+ standard parties to qualify for the Team Tupperware Jacket  Established Play</p>		
		 <p><b>Team Weeks</b> Business Leader companies must reach their Team Weeks sales goal of 10% growth (over September 10–30, 2016)  Business Leaders</p>		
<p><b>Stein Ove Conference Room Challenge</b> Submit New Consultants to see your name in Stein Ove's Conference room.  Everyone Plays</p>		<p><b>Leadership Development</b> Submit parties to qualify for 3.2-Qt./3 L Sauté Pan  Everyone Plays</p> 		
		<p><b>Manager Unit/Director Team Recruiting</b> Register new Consultants for exclusive UltraPro items Managers and above</p>		
<p><b>Party Challenge</b> Submit 4+ parties (meeting or exceeding \$275+ each) to qualify for Tupperware Chic Dining® Insulated Server with Serving Spoon  Everyone Plays</p>				
<p><b>Parties Up Challenge</b> Submit personal party lineups in My Sales for parties dated into September 16–29.  Everyone Plays</p>				
	<p><b>Say Yes Offer &amp; Extra for New Consultants</b> Say Yes for UltraPro 3.5-Qt./3.3 L Lasagna Pan with cover for only \$20 Submit one standard party for NEW Chef Series II 12"/30 cm Griddle for only \$25</p>			

Note: Qualification is based on the standard party amount of \$500 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.