

| Title                             | Monthly Income      |                         |   | Total<br>Aver Monthly<br>Income | Aver Yearly<br>Income | Number of<br>Personal<br>Parties | Number of<br>Team Parties<br>(includes your<br>parties) | Number of<br>Hours in Business |
|-----------------------------------|---------------------|-------------------------|---|---------------------------------|-----------------------|----------------------------------|---|--------------------------------|
|                                   | Per Profit<br>& PVB | Profit Plus<br>Vanguard | What's your<br>Drive<br>Program<br>or vehicle |                                 |                       |                                  |   |                                |
| Director<br>(\$30,000 team)       | \$1400+             | \$1,800.00              | \$375<br>or vehicle                           | \$3,575                         | \$42,900              | 2/wk                             | 15/wk   | 20 hours/wk                    |
| Director<br>(\$20,000 team)       | \$1400+             | \$1,050.00              | \$325<br>or vehicle                           | \$2,775                         | \$33,300              | 2/wk                             | 10/wk   | 20 hours/wk                    |
| Director<br>(\$12,500 team)       | \$1400+             | \$563.00                | \$325<br>or vehicle                           | \$2,288                         | \$27,456              | 2/wk                             | 7/wk  | 20 hours/wk                    |
| Exec Mgr<br>(\$7,500 Unit Sales ) | \$1400+             | \$225.00<br>\$105.00    | \$150<br>Exec. Mgr.<br>Bonus                  | \$1,880                         | \$22,560              | 2/wk                             | 5/wk  | 15 hours/wk                    |
| Star Mgr<br>(\$5,000 Unit Sales)  | \$1400+             | \$112.50<br>\$80.00     |   | \$1,593                         | \$19,116              | 2/wk                             | 4/wk  | 12 hours/wk                    |
| Manager<br>(\$2,500 Unit Sales)   | \$1400+             | \$37.50<br>\$50.00      |   | \$1,488                         | \$17,856              | 2/wk                             | 3/wk  | 12 hours/wk                    |
| Consultant                        | \$1400+             |                         |   | \$1,400+                        | \$16,800              | 2/wk                             |   | 10 hours/wk                    |

**Consultant:**  
2 parties a week X \$500 average party + \$1000 Sales  
\$1000 sales X 4 weeks = \$4000 sales  
\$4000 X 25% = \$1000 profit  
\$4,000 sales X 10% = \$400 a month PSVB  
Monthly Income = \$1400

**1-2-1 Plan - Consistency PAYS!**  
*Hold 1 party a week*  
*Date 2 parties at the party*  
*Share 1 recruit lead with your Manager*