

## MANAGER GROWTH PROGRAM

Earn awards by achieving points with Unit Recruiting.

Do a little more and earn bonus points from your Unit Sales and Unit Size.

WHO: First-time Managers

WHEN: This 3-month program begins the first month in which your Manager title is

effective, between March 2-December 27, 2019.

**HOW:** When you achieve a Unit Recruiting goal each month, you are eligible to

participate and earn bonus points to reach higher award levels.

	GOALS	EARNING POTENTIAL	
UNIT RECRUITING	2 UNIT RECRUITS	100 POINTS per month	
	3 UNIT RECRUITS	200 POINTS per month	
	4 UNIT RECRUITS	400 POINTS per month	

To earn BONUS POINTS for Unit Sales or Unit Size, you must first meet or exceed a Unit Recruiting goal.

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	MONTH 1	MONTH 2	MONTH 3	EARNING POTENTIAL	
UNIT	\$3,000	\$4,200	\$6,000	100 POINTS per month	
	\$4,200	\$6,000	\$7,500	200 POINTS per month	
SALES	\$6,000	\$7,500	\$9,000	300 POINTS per month	
	\$7,500	\$9,000	\$12,000	400 POINTS per month	

	GOALS	EARNING POTENTIAL	
	5–6 UNIT MEMBERS	100 POINTS per month	
UNIT SIZE	7–8 UNIT MEMBERS	200 POINTS per month	
3122	9+ UNIT MEMBERS	400 POINTS per month	

PLUS: Qualify to earn a Consistency Award when you achieve 2,400 total points during the program!



NOTE: AWARDS SUBJECT TO SUBSTITUTION



	POINTS NEEDED		MONTH 2	MONTH 3
LEVEL 1	100	Lapel Pin	Money Bag and Set of Six Pens	Cross-body Bag
LEVEL 2	400	Scarf or Tie & Pocket Square	Tupperware	Laptop Bag
LEVEL 3	800	Chef Series II 3.2-Qt./3 L Sauteuse with Glass Cover	Chef Series II 5-Qt./4.8 L Sauteuse with Glass Cover	Chef Series II 6.2-Qt./5.8 L Casserole Pan with Glass Cover

CONSISTENCY AWARD

2,400

