

			MONTHLY EARNINGS											ADDITIONAL BONUS OPPORTUNITIES			
TITLE	HOW TO ACHIEVE TITLE	HOW TO MAINTAIN TITLE AND BE PAID	PERSONAL SALES		UNIT/TEAM SALES			LEADERSHIP COMMISSION ON PROMOTED DIRECTOR TEAM SALES							STEP UP one time Bonus	DIRECTOR DEVELOPMENT one time Bonus	EXECUTIVE MANAGER Monthly Bonus†
			RETAINED PROFIT	VOLUME BONUS* SALES AMOUNT	UNIT SALES PROFIT PLUS	VANGUARD** SALES AMOUNT	TEAM SALES PROFIT PLUS***	1ST GN	2ND GN	3RD GN	4TH GN	5TH GN	6TH GN	7TH GN			
Presidential Director	PROMOTE 12 1st Generation Directors, 8 of which are Star Directors in structure	\$10,000 in Team Sales	25%		→			10%	10%	10%	10%	3%	3%	3%		\$2,500	
Star Executive Director	PROMOTE 9 1st Generation Directors, 6 of which are Star Directors in structure	\$10,000 in Team Sales	25%		→			9%	9%	9%	9%	3%	3%			\$2,500	
Executive Director	PROMOTE 6 1st Generation Directors, 4 of which are Star Directors in structure	\$10,000 in Team Sales	25%		→			\$20,000+ = 8%	8.5%	8.5%	8.5%	3%	3%			\$2,500	
5 Star Director	PROMOTE 5 1st Generation Directors	\$500 in Personal Sales \$10,000 in Team Sales	25%		→			\$15,000–\$19,999 = 7%	8.5%	8.5%	3%	3%				\$2,500	
3 Star Director	PROMOTE 3 1st Generation Directors	\$500 in Personal Sales \$10,000 in Team Sales	25%	\$10,000 \$1,000* \$9,500 \$950 \$9,000 \$900 \$8,500 \$850 \$8,000 \$800 \$7,500 \$750 \$7,000 \$700	→			\$10,000–\$14,999 = 6%	8.5%	8.5%	3%					\$2,500	
2 Star Director	PROMOTE 2 1st Generation Directors	\$500 in Personal Sales \$10,000 in Team Sales	25%	\$6,500 \$650 \$6,000 \$600 \$5,500 \$550	→				8.5%	3%						\$2,000	
Star Director	PROMOTE 1 1st Generation Director	\$500 in Personal Sales \$10,000 in Team Sales	25%	\$5,000 \$500 \$4,500 \$450 \$4,000 \$400 \$3,500 \$250 \$3,000 \$200 \$2,500 \$150 \$2,000 \$100 \$1,500 \$50	→				8.5%							\$1,500	
Director	Complete the DIQ Program by achieving \$30,000 3 month Cumulative Team Sales 2 paid as Managers in your Dream Team in your last qualifying month	\$500 in Personal Sales \$10,000 in Team Sales	25%		→										\$1,000	\$1,500	
Executive Manager	\$500 in Personal Sales \$7,500 in Unit Sales 9 Active Personally Recruited Unit Members	\$500 in Personal Sales \$7,500 in Unit Sales 9 Active Level 1 Unit Members	25%		4%	\$16,000 \$210** \$14,000 \$185 \$12,000 \$160 \$10,500 \$140 \$9,000 \$120 \$7,500 \$105 \$6,000 \$90 \$5,000 \$80 \$4,000 \$70 \$3,000 \$60 \$2,500 \$50									\$200	\$150	
Star Manager	\$500 in Personal Sales \$5,000 in Unit Sales 6 Active Personally Recruited Unit Members	\$500 in Personal Sales \$5,000 in Unit Sales 6 Active Level 1 Unit Members	25%		3%										\$150		
Manager	\$500 in Personal Sales \$2,500 in Unit Sales 3 Active Personally Recruited Unit Members	\$500 in Personal Sales \$2,500 in Unit Sales 3 Active Level 1 Unit Members	25%		2%										\$100		
Consultant	Purchase Business Kit	To stay active achieve \$250 in 4 months	25%														

Note: All Profit Plus, bonuses and Leadership Commission are paid on commissionable volume, not retail. Commissionable volume (CV) is 75% of retail sales (as 25% is initially retained as profit by each Consultant).

*The Personal Sales Volume Bonus has no cap. Add \$50 for every standard party (\$500) over \$10,000.

**The Manager Vanguard Bonus has no cap. Add \$25 for every \$2,000 over \$16,000.

***Team Sales Profit Plus percentage (paid on commissionable volume of team sales) varies based on your monthly Director team sales volume.

†When a Sales Force Member becomes an Executive Manager and has \$7,500 or more in unit retail sales for any two consecutive months, they qualify to receive a \$150 monthly bonus each month they achieve \$7,500 or more in sales.

