Massachusetts Institute of Technology Sloan School of Management

# **Consumption As A Leading Indicator**

A Stocks, Bonds, Consumers Leading Index (SBCLI)

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## **Forecasting the Economy**

- Businesses, governments, consumers, and nonprofits all use forecasts of economic growth importantly in their daily decisions.
- Forecast users make better decisions when they have models that are simple, robust, and understandable.
- The Conference Board's class Index of Leading Economic Indicators is excellent, but uses 10-12 economic variables that many individuals do not normally follow and that are not so intuitive. They do reflect business activity. But how many of them do you know, and what they are doing?
- There are benefits to having a model, such as is presented here, which uses only 3, highly intuitive variables (stock market, bond market, and real consumer spending) and appears to do as well as the LEI. Decision makers could do reasonably good updates of forecasts almost immediately, given moves in the stock market, interest rates, and consumer spending.

### **Overview of SBCLI:**

### **Three Key Factors In Economic Forecasting**

- **S.** <u>Stocks</u>: Stock market returns predict profits, which are related to economic growth.
- **B.** <u>Bonds</u>: Term structure slope predicts increases and slowdowns in economic growth.
- C. <u>Consumers</u>: Consumers make intelligent choices, C(W,<u>s</u>,t). Consumption growth that is independent of stock market returns reflects consumers' views of jobs, incomes and investment opportunities.

# S. Stock Market Returns Predict Profits and Economic Growth.

# <u>The Stock Market Is the Most Established</u> <u>Economic Forecaster</u>

- For decades, it has been recognized that investors use forecasts of economic growth to inform when to buy and sell stocks, as economic growth affects corporate profits greatly. When stock prices decline, it is often viewed as a forecast that the economy will be weaker. When stock prices surge, it is typically assumed that the economy will be stronger.
- Eugene Fama's work in 1981 showed that this is true statistically, and the return on the stock market is the most important factor in the Index of Leading Economic Indicators.
- Campbell Harvey's work in 1989-1992 questioned the efficacy of the stock market as a forecaster, and showed that in the period that he examined (1976-1989), the slope of the term structure of interest rates (from the bond market) was a much better predictor of growth than was the stock market. Note: Harvey was a student of Fama at the University of Chicago.



### S&P 500 Return Leads GDP Growth

2-quarter percentage changes, 1960-2008 (Q2/Q4).



S&P 500 2Q Real Return (t-1)

### <u>S&P 500 Return Leads Changes in Unemployment</u> 6-month percentage changes, 1960-2008 (Dec-Jun-Dec).



#### Figure 6

#### Real S&P 500 Returns Lead Macro Variables 1960-2011 Q2:

Regressions of Semiannual Growth on Lagged S&P 500 Returns

Dependent Variable Y(t)	Const	Lagged Y (t-1) Var.	Stock Return Prior Lag 1: R(t-1)	Stock Return Lag 2: R(t-2)	Residual Auto- correlation	Corrected R-Squared
Unemployment Rate	0.19	0.32	-0.059	-0.019	0.05	0.46
Change, 6 mo	t=2.0	t=3.6	t= - 6.9	t= -1.9		N=103
Employment Growth, 6	0.67	0.43	0.057	0.037	0.00	0.41
mo, Annualized	t=3.6	t=5.3	t=4.5	t=2.7		N=103
Real GDP Growth	2.08	0.25	0.109	0.019	0.00	0.29
2 Quarters, Annualized	t=5.7	t=2.5	t=4.5	t=0.7		N=103
Industrial Production	1.52	0.29	0.24	0.006	0.01	0.34
Growth, 6 mo, Ann.	t=2.9	t=2.9	t=5.4	t= 0.1		N=103
Real Total Consumption Growth 2 Quarters,Annual	2.03 t=5.4	0.355 t=3.5	0.038 t=1.7	0.017 t= 0.8	-0.01	0.21 N=103





# Summary on Stock Market Returns and the Economy

 Stock market returns are a leading indicator. They are more related to economic growth to come in the next 2 quarters than to current real economic growth.

 Similar results for stocks and changes in the unemployment rate. When stocks go up sharply, the unemployment rate tends to fall in the next 6 months.

### <u>B. Bond Market: The Slope of the Term Structure</u> of Interest Rates Predicts Economic Growth

## <u>Term Structure of Interest Rates Optimally</u> <u>Related to Changes in Real Economic Growth</u>

- Breeden's, (1986 article following Fisher (1907), derived optimal relations of the term structure of interest rates with the term structures of expected consumption growth, volatility and inflation.
- Harvey (1988-1991) tested the model's predictions, found them to forecast economic growth better than many professional economists, working in many countries. In 1996, slope of the term structure was added to the index of leading economic indicators.

## **Economic Growth and the Term Structure**

• Basic Economic Insights

1. High real interest rates induce individuals to reduce consumption, save, and consume more later:

 $r \uparrow \implies C_{Today} \downarrow, C_{Future} \uparrow \implies C$ -growth rate  $\uparrow$ 2. Normal risk aversion implies that individuals prefer to buy riskless assets (versus risky). This protects against uncertain futures:

 $\sigma_C \uparrow \Longrightarrow$  Riskless bond prices  $\uparrow \Longrightarrow$  Interest rates  $\downarrow$ 3. Countries with higher degrees of time preference (impatience to consume) have to have higher rates. • Term Structure Formula (Real Rates and Real Growth):

$$r(t,T) = \rho + [RRA]\mu_{c}(t,T) - \frac{[RRA]^{2}}{2}\sigma_{c}^{2}(t,T)$$



Source: Breeden, Douglas T., "Consumption, Production and Interest Rates: A Synthesis," *Journal of Financial Economics*, May 1986.

### At the Bottom of a Recession



### At a Peak, Anticipating Recession (or slower growth)



Nominal Term Structure of Interest Rates









### 2 Year - 3 Month Slope Leads Real Total Consumption Growth (6mo, Ann.). Semiannually 1960-June 2011



## C. Consumption Deviations from Wealth Predict Jobs, Income Growth and Investment Opportunities

## <u>Consumption Deviations from Wealth Predict</u> <u>Income and Investment Opportunities</u>

- Following Merton and Rubinstein, Breeden (1979, 1984) studied consumer behavior in a model where consumers plan their lifetime consumption and investments. Investors' consumption levels largely depend upon wealth, income (jobs and wages) and investment opportunities (risk and return).
- Consumption fluctuations with wealth effects eliminated should be indicators of job and wage prospects and the attractiveness of investments.

## Sixteen Trillion Dollar Economies (GDP 2010)

### Trillions of dollars based on Foreian Exchange Conversions

		GDP 2011 (\$Trillions)	2004	Rank		GDP 2010	2004 Rank
1. Sta	United ates	\$15.3	1		9. India	1.9	11 +2
2.	China	6.6	6	+4	10. Russia	1.7	16 +6
3.	Japan	5.6	2	-1	11. Canada	\$1.7	9 -2
4.	Germany	3.7	3	-1	12. Spain	1.6	8 -4
5.	France	2.9	5		13. Australia	1.5	14 +1
6.	U. K.	2.7	4	-2			
7.	Brazil	2.5	13	+6	14. Mexico	1.2	10 -4
8.	Italy	2.3	7	-1	15. South Korea	1.2	<b>12</b> -3 24

## Sixteen Trillion Dollar Economies (GDP 2010)

Trillions of dollars Based on Purchasing Power Parity

		GDP 2010 (\$Trillions)	2004 Ranl	l Forex < Chg		GDP 2010	2004 Rank
1. Sta	United	\$ 15.3	1		9. France	\$2.2	5 -4
2.	China	11.3	6	+4	10. Mexico	1.8	10 0
3.	India	4.5	11	+8	10. Italy	1.9	7 -3
4.	Japan	4.4	2	-2	12. South Korea	1.6	12 0
5.	Germany	3.0	3	-2	13. Spain	1.4	8 -5
6	Russia	2 /	16	±10	14. Canada	1.3	9 -5
U.		2.4	10	+10	15. Indonesia	1.1	17 +2
7.	Brazil	2.3	13	+6			
8.	U.K.	\$2.2	4	-4	16.Australia	0.9	14 <u>-</u> 2

## **Three Global Mega-Economies**

<u>1.</u> Europe	GDP Forex \$	GDP PPP \$	<u>2. Asia</u> <u>and</u> <u>Australia</u>	GDP Forex \$	GDP PPP \$	<u>3.</u> <u>Americas</u>	GDP Forex \$	GDP PPP \$
Germany	\$3.7	\$3.0	China	\$6.6	\$11.3	U.S.A.	\$15.3	\$15.3
France	2.9	2.2	Japan	5.6	4.4	Brazil	2.5	2.7
U.K.	2.7	2.2	India	1.9	4.5	Mexico	1.2	1.8
Russia	1.7	2.4	South Korea	1.2	1.6	Canada	1.7	1.3
Italy	2.3	1.9	Indonesia	0.8	1.1			
Spain	1.6	1.4	Australia	1.5	0.9			
Total	\$14.9	\$13.1	Total	\$17.6	\$23.8	Total	\$20. 7	<b>\$21.1</b>

### 3 Global Mega-Economy Composites: Percentage Weights Trillion Dollar Economies (TDEs) with GDP/Capita>\$US 10,000

	1970	1990	2010
Advanced America TDEs	100.0%	100.0%	100.0%
United States	90.3	89.8	90.0
Canada	9.7	10.2	10.0
Advanced Europe TDEs	100.0%	100.0%	100.0%
United Kingdom	47.3	20.8	22.4
Germany	18.5	27.2	28.2
France	14.8	22.1	21.1
Italy	11.6	19.9	16.9
Spain	7.9	9.9	11.3
Advanced AustralAsia TDEs	100.0%	100.0%	100.0%
Japan	90.4	77.7	63.6
Australia (added 1970)	9.6	8.2	14.4
South Korea (added 1990)	0.0	7.0	11.8
Hong Kong, Singapore, Taiwan	0.0	7.1	<b>10.2</b> <sup>27</sup>

### <u>3 Mega-Economies: Removing the Wealth Effect from Consumption:</u>

**Real Consumption Growth Predicted by Stock Returns** 

<u>2 Quarter Changes</u> (Q2-Q4-Q2). 50 Years: 1961 – Q2/2011

	Real	Real			
Dependent Var	Stock	Stock	Real	20 Yr	
Real Total	Return	Retur	Stock	Historic	
Consumption	2Q%	n	Return	Trend	
Growth	Curren	2Q%	2Q%	Growth	Corr
(2Q%, AnnIzd)	t	Lag1	Lag 2	RI GDP	RSQ
Advancd					
Americas	0.093	0.058	0.041	0.87	0.39
1961Q2-2011Q2	t=5.4	t=3.3	t=2.4	t=4.6	N=101
Advanced Europe	0.035	0.032	0.017	1.15	0.41
1962Q2-2011Q2	t=3.0	t=2.7	t=1.4	t=7.9	N=97
Advanced					
AusAsia	0.051	0.025	0.022	0.83	0.46
1961Q2-2010Q4	t=2.6	t=1.3	t=1.1	t=8.5	N=100

## <u>Consumption Growth Deviations and the</u> <u>Income and Investment Opportunity Set</u>

- The lagged values of the residuals from the above regressions are examined for predictive ability with regard to income, wages, jobs and other macro variables.
- Specifically, we regress the growth rate of each variable on its own lag and the lagged consumption residuals, stock returns and term structure slope (reflecting information from the stock market, bond market, and consumers).



### Advanced Americas: GDP, Employment Related to Stock

### **Returns, Term Structure Slope, Consumption Deviations**

Note: Coefficients of Trend and Lagged dependent variable not shown

Variable (Y <sub>t</sub> )	Real Stock Return Lag 1	Real Stock Return Lag 2	Treas Slope 10y-3m, Lag 1	Total Real Consumption Deviation Lag 1 or *Lag 1,2 Avg	Corr. R <sup>2</sup>
<b>Real GDP</b> 2Q Ann%Chg	0.12 (t=6.6)	0.06 (t=3.3)	0.73 (t=4.2)	0.36 (t=3.1)	0.56
Unemploymt Rate* 2Q Change	-0.031 (t=-9.2	-0.013 (t=-2.9)	-0.15 (t=-4.6)	-0.09* (t=-3.1)	0.70
<b>Total</b> <b>Employmnt*</b> 2Q Ann%Chg	0.065 (t=6.0)	0.042 (t=3.5)	0.27 (t=2.6)	0.35* (t=3.5)	0.63

### Advanced Europe: GDP and Employment Related to Stock Returns, Term Structure Slope and Consumption Deviations

Variable (Y <sub>t</sub> )	Real Stock Return Lag 1	Real Stock Return Lag 2	Treas Slope 10y-3m, Lag 1	Total Real Consumption Deviation Lag 1 or *Lag 1,2 Avg	Corr. R <sup>2</sup>
<b>Real GDP</b> 2Q Ann%Chg	0.069 (t=6.0)	0.031 (t=2.7)	0.45 (t=3.2)	0.49 (t=4.7)	0.60
<b>Unemploymt</b> <b>Rate</b> 2Q Change	-0.009 (t=-4.4)	-0.005 (t=-2.2)	-0.056 (t=-2.3)	-0.074 (t=-3.6)	0.60
<b>Total</b> <b>Employmnt</b> 2Q Ann%Chg	0.022 (t=3.1)	0.016 (t=2.3)	0.15 (t=1.7)	0.19 (t=2.8)	<b>0.54</b> 32

## <u>Advanced AustralAsia: GDP, Employment Related to Stock</u> <u>Returns, Term Structure Slope, and Consumption Deviations</u>

Variable (Y <sub>t</sub> )	Real Stock Return Lag 1	Real Stock Return Lag 2	Treas Slope 10y-3m, Lag 1	Total Real Consumption Deviation Lag 1 or *Lag 1,2 Avg	Corr. R <sup>2</sup>
<b>Real GDP</b> 2Q Ann%Chg	0.078 (t=3.5)	0.007 (t=0.3)	-0.01 (t=-0.0)	0.28 (t=2.4)	0.45
<b>Unemploymt</b> <b>Rate*</b> 2Q Change	-0.0054 (t=-4.0)	-0.0037 (t=-2.6)	-0.014 (t=-0.8)	-0.018* (t=-1.9)	0.29
Total Employmnt YoY %Chg	0.013 (t=3.5)	0.013 (t=3.2)	0.036 (t=0.7)	0.052 (t=2.6)	0.63

#### Out of Sample Global Stepwise Simulations: Implied R<sup>2</sup> of Macro Variables on Lagged Stock Returns, Term Structure Slope, and Real Consumption Deviations, Semiannual 1977-2011

Variable (Y <sub>t</sub> )	Historic 20 Yr GDP Trend In all Regs	RlStock Return Only, Lg1,Lg2	Stock Lg12 + PCETot Dev Lg1	Stock L12 Slope Lg1 PCETot Devn, Lg1	Leading Economic Indicators, Lg1, Lg2
Real GDP , 2Q% Chg					
Advanced Americas 1977 Q2 - 2011 Q2	-0.04	0.26	0.41	0.47	0.41 OECD 0.37 USA
Advanced Europe 1977Q2 to 2011 Q2	0.02	0.20	0.40	0.47	0.52
Advanced AustralAsia 1977Q2 to 2010 Q4	0.28	0.38	0.44	0.39	0.39
Indust. Prod'n, 2Q%Chg					
Advanced Americas 1977 Q2 - 2011 Q2	-0.08	0.32	0.40	0.55	0.54 OECD 0.42 USA
Advanced Europe 1977Q2 to 2011 Q2	0.00	0.01	0.16	0.32	0.51
Advanced AustralAsia 1977Q2 to 2010 Q4	0.04	0.23	0.34 Lg1 0.39 Lg12	0.39 Lg1 0.42Lg12	0.42

#### Out of Sample Global Stepwise Simulations: Implied R<sup>2</sup> of Macro Variables on Lagged Stock Returns, Term Structure Slope, and Real Consumption Deviations, Semiannual 1977-2011

Variable (Y <sub>t</sub> ) (All employment and unemployment rate change regressions have lagged dependent var.)	Historic 20 Yr GDP Trend In all Regs	RIStock Return Only, Lg1,Lg2	Stock Lg12 + PCETot Dev Lg12	Stock L12 Slope Lg1 PCETot Devn, Lg12 Avg	Leading Economic Indicators, Lg1, Lg2
Unemploy Rate , 2Q Chg					
Advanced Americas 1977 Q2 - 2011 Q2	0.20	0.41	0.52	0.60	0.55 OECD 0.47 USA
Advanced Europe 1977Q2 to 2011 Q2	0.31	0.36	0.50 Lg1 0.48 Lg12	0.52 Lg1 0.50 Lg12	0.57
Advanced AustralAsia 1977Q2 to 2010 Q4	0.06	0.21	0.24	0.19	0.23
Employmnt 2Q%Chg*					
Advanced Americas 1977 Q2 - 2011 Q2	0.33	0.44	0.54	0.55	0.59 OECD 0.49 USA
Advanced Europe 1977Q2 to 2011 Q2	0.37	0.45	0.55 Lg1 0.48 Lg12	0.53 Lg1 0.47 Lg12	0.55
Advanced AustralAsia* 1977Q2 to 2010 Q4, YoY	0.59	0.68	0.69	0.66	0.64

USA Comparison of Out of Sample Forecasts for Real Personal Income and Real Wage Growth: Implied R<sup>2</sup> (from RMSE Reduction) of Macro Variables on Stocks, Slope, and Consumption Deviations 1961-2011 Q2 Semiannual data. Includes lagged Y.

#### Consumption Deviations Help Predict Future Wages and Personal Income

Variable (Y <sub>t</sub> )	RIStock Return Only, Lg1,Lg2	Stock+ TS Slope 10y-3m Lag 1	Stock+ Slope+ PCETot Devn, Lg12	Stock+ Slope+ PCENDS DevnLg12	Leading Economic Indicators, Lg1, Lg2
Real Personal Income- Transfers, 6m % Growth	0.15	0.11	0.19	0.21	.11
Real Personal Income- Transfers, 2Q % Growth	0.35	0.31	0.36	0.37	.25
Real Wages, RMSE 6 mo % Grwth	-0.04	-0.08	0.04	0.06	.01
Real Wages, 2Q % Growth	0.40	0.38	0.44	0.45	.36

## <u>Conclusion on Consumption Deviations and</u> <u>Job and Income Opportunities</u>

- Test results show that, as consumption and portfolio theory predict, consumption choices do reflect knowledge about future income and investment opportunities.
- High consumption relative to wealth is usually followed by high wage and personal income growth, and by higher employment growth and lower unemployment. Low consumption/wealth reflects weak income and job opportunities.
- Consumption deviations from wealth are a leading indicator.

# <u>A Stock, Bonds, Consumers</u> Leading Indicator (SBCLI)

<u>Standardized Z-Scores for Real Stock</u> <u>Returns, Term Structure Slope, &</u> <u>Consumption Deviations</u>

 For key variable k (k = Stocks return, bond slope, consumer deviation) at time t:

• 
$$Z_{kt} = (\underline{x_{kt}} - \underline{\mu_k})$$
  
 $\sigma_k$ 

For a normal distribution, Abs(Z)>1 about 1/3 time, Abs(Z) >2 about 5% time

# Stocks, Bonds, Consumers Leading Index (SBCLI)

- Using data from Advanced Americas, Advanced Europe and Advanced AustralAsia, found major macro variables most related to lagged stock returns, with weight on Z-score for stocks about 2x that for term structure slope and for consumption deviations.
- Simple Stocks, Bonds, Consumers (SBCLI) index proposed is:

SBCLI = 2\*Z(RIStock) + 1\*Z(Slope) + 1\* Z(Cons Dev'n)

	Scaled Coefficients from Regressions with Z-Scores (1962 Q2 or 1963 Q2 to 2011Q2)												
	Scaled so t	hat total st	ock market	effect has a	: :oefficient =								
	Advanced	Advanced Americas			Advanced EuropePerpLg1StocksLg2Stocks					Advanced AustralAsia			
	Lg1Stocks Lg2Stocks		Lg1Slope	Lg1CPerp			Lg1Slope	Lg1CPerp	Lg1Stocks	Lg2Stocks	Lg1Slope	Lg1CPerp	
Scaled Coefficients Relative to T	Fotal Stock	Market Co	efficient										
Real GDP Growth	1.00		0.48	0.34	1.00		0.39	0.54	1.00		-0.03	0.63	
Industrial Production	1.00		0.48	0.21	1.00		0.58	0.43	1.00		0.43	0.65	
Unemployment Rate Change	1.00		0.40	0.36	1.00		0.38	0.72	1.00		0.12	0.38	
Employment Growth	1.00		0.30	0.56	1.00		0.39	0.61	1.00		0.08	0.42	
Average Scaled Coefficients	1.00		0.41	0.37	1.00		0.43	0.57	1.00		0.15	0.52	
Grand Means of Scaled Coeffs	1.00		0.33	0.49									
	Stocks		Slope	Cperp									

	Stock	ks, Bo	onds,	Cons	umer	rs Lea	ading Indicator (SBCLI)									Unite			
	Dougla	as T. B	reedei	n, July	2012									1 Quarter Prior SBCLI Forecast Correl;					itions
	Massa	chuse	tts Ins	titute c	of Tech	nolog	y and	Duke L	Inivers	sity				SBCLI	Correl=	0.79	0.84		
										-				SBCU	ΜΔ2	0 80	0 89		
	1961 to 20	RIStok	Slone	Cnern	I FI	Real Cor	nsumnti	on Growt	h From 2	20 Stock	Returns	•		2 Quar	ters Prio	r SBCLI	Foreca	st Corre	lations
	Mean	2	1.18	0	2.9	Const	Trend	RIStock	Lg1Stoc	Lg2 Stock	:k	<u>•</u>		SBCLI	Correl=	0.68	0.81		
	StdDevn	11.4	1.23	1.7	6.0	-0.38	1	0.093	0.058	0.041				SBCLI	MA2	0.58	0.71		
	Stock	Market	-		Bond	Market			Consu	mers (	Total)			SBCLI		Macroecon		mic Da	ta
	Otook	marnot			Yield	Yield	Yield	Yield	RealTot	20 Yr	Expecte	Consum	otion	SBCII					
		Inflation	Stocks	Real	Treasy	Treasy	Curve	Curve	Consum	Real	RIGrowt	Deviatio	PCETot	al	MA2	GDP	Indust	Employr	Unemply
	OECD	OECD	RealRe	StkRet	Short	LongRa	Slope	Slope	Growth	Growth	PCETot	PCETota		Total	Total	Growth	Prodn	Growth	Rate
Quarter	QAvg	YoY	L 2Qtrs	Zscore	MoAvg	MoAvg		Zscore	2Q%Anr	Trend	FromStk	2Q%Anrz	Zscore	Zscore	Zscore	2QAnn%	2QAnn%	2QAnn%	%
200612	120.6	1.9	6.8	0.4	5.32	4.63	-0.69	-1.5	3.1	3.0	3.8	-0.8	-0.4	-1	-1	1.4	1.4	2.2	4.4
200703	125.2	2.4	10.2	0.7	5.31	4.68	-0.63	-1.5	3.0	3.0	3.9	-0.9	-0.5	-1	-1	1.6	2.7	2.2	4.5
200706	132.8	2.7	8.7	0.6	5.32	4.85	-0.47	-1.3	1.9	3.0	4.1	-2.2	-1.3	-1	-1	2.1	4.5	0.4	4.5
200709	132.5	2.4	4.6	0.2	5.42	4.73	-0.69	-1.5	1.7	3.0	3.7	-2.0	-1.2	-2	-1	3.3	2.8	-0.2	4.7
200712	134.7	4.0	-0.5	-0.2	5.02	4.26	-0.76	-1.6	1.5	3.0	3.3	-1.8	-1.1	-3	-2	2.3	0.6	0.6	4.8
200803	122.4	4.1	-9.7	-1.0	3.23	3.66	0.43	-0.6	0.1	2.9	2.3	-2.2	-1.3	-4	-3	0.0	-0.5	0.4	5.0
200806	125.2	4.4	-9.3	-1.0	2.76	3.89	1.13	0.0	-0.6	2.9	1.9	-2.5	-1.5	-4	-3	-0.2	-4.0	-0.4	5.3
200809	111.9	5.3	-11.2	-1.2	3.06	3.86	0.81	-0.3	-2.0	2.8	1.0	-3.0	-1.8	-4	-4	-1.2	-9.7	-1.4	6.0
200812	77.9	1.6	-38.5	-3.6	2.82	3.25	0.44	-0.6	-4.5	2.7	-1.9	-2.7	-1.6	-9	-6	-6.4	-14.5	-2.7	6.9
200903	69.3	0.0	-38.1	-3.5	1.08	2.74	1.65	0.4	-3.4	2.5	-2.5	-0.9	-0.5	-7	-6	-7.9	-18.1	-5.1	8.3
200906	77.8	-1.2	0.4	-0.1	0.62	3.31	2.70	1.2	-1.7	2.4	-0.5	-1.2	-0.7	0	-5	-3.8	-15.9	-5.1	9.3
200909	88.2	-1.6	28.2	2.3	0.30	3.52	3.22	1.7	0.2	2.4	2.0	-1.8	-1.0	5	-1	0.5	-3.5	-3.2	9.6
200912	96.3	1.4	23.1	1.9	0.22	3.46	3.24	1.7	1.4	2.4	2.6	-1.2	-0.7	5	2	2.7	5.4	-2.8	9.9
201003	97.8	2.4	9.7	0.7	0.21	3.72	3.51	1.9	1.6	2.4	3.0	-1.4	-0.9	2	4	3.8	6.7	-1.0	9.8
201006	97.0	1.8	-0.2	-0.2	0.42	3.49	3.07	1.5	2.8	2.4	3.4	-0.6	-0.3	1	3	3.8	7.5	1.4	9.6
201009	94.7	1.2	-3.7	-0.5	0.34	2.79	2.45	1.0	2.8	2.5	3.4	-0.7	-0.4	0	1	3.1	6.8	1.0	9.5
201012	104.0	1.3	6.6	0.4	0.28	2.86	2.58	1.1	3.1	2.5	3.7	-0.6	-0.4	2	1	2.4	4.8	-0.4	9.6
201103	112.2	2.1	17.4	1.3	0.28	3.46	3.18	1.6	2.8	2.6	4.0	-1.2	-0.7	4	2	1.3	3.9	0.4	9.0
201106	113.4	3.4	7.3	0.5	0.22	3.21	2.99	1.5	1.4	2.6	3.2	-1.9	-1.1	1	1	0.8	2.7	0.8	9.0
201109	103.2	3.8	-10.0	-1.0	0.29	2.43	2.14	0.8	1.2	2.6	2.1	-0.9	-0.5	-2	1	1.6	3.4	0.2	9.1
201112	99.7	3.3	-13.7	-1.4	0.42	2.05	1.62	0.4	1.9	2.6	1.6	0.3	0.2	-2	0	2.3	5.0	1.4	8.7
201203	106.7	<u>∠.8</u> 1.7	4.0	0.2	0.33	2.04	1.71	0.4	2.3 21	2.0	2.1	-0.4	-U.3	1	-1				0.3
201200	100.7	1.7	0.1	0.5	0.30	1.47	1.17	0.0	£.1	2.0		0.1	0.0			1		42	2













## **Comparisons with OECD Leading Indicators:**

Contemporaneous Correlations of SBCLI with OECD Indexes of Leading Economic Indicators (2Q% Change), 1961-2011 Q2

Advanced Americas correlation= 0.74Advanced Europe correlation= 0.74Advanced AustralAsia correlation= 0.67

## Out of Sample "Implied R-Squareds" 1977-2011 Q2

## Simulation Performance of SBCLI vs. LEI

*First 15 years of data for training regressions. Expanding windows of data thru time.* 

	Real GDP 2Q %Change	Ind. Prodn 2Q%Change	2Q Change in Unemployment Rate	Employment Growth, 2Q%
Adv Americas:				
SBCLI	0.55	0.54	0.63	0.59
USA LEI	0.37	0.42	0.47	0.49
OECD LEI	0.41	0.54	0.55	0.59
Advanced				
Europe SBCLI	0.57	0.43	0.58	0.65
OECD LEI	0.52	0.52	0.59	0.58
Adv AustralAsia				
SBCLI	0.40	0.42	0.21	0.21
OECD LEI	0.40	0.43	0.24	0.13

## **Recent Behavior of the SBCLI**

Q1: What readings did the SBCLI give during the last 5 years, including the "Financial Panic of 2008/9"?

Q2: What are the readings of the SBCLI at present?

Q3: What signals are consumers sending in various countries?























		<b>Big Thre</b>	e Develo	oped Eco	nomies:	USA, Jaj	ban, Geri	many							
		<u>Time Se</u>	ries of St	tocks, Bo	nds, Con	<u>sumers L</u>									
	USA	A USA USA USA USA Japan Japan Ja		Japan	Japan	Germany	Germany	Germany	Germany	Germany					
	Stocks	Bonds	Consumer	SBCLI	MA2 SBCL	Stocks	Bonds	Consumers	SBCLI	MA2 SBCL	Stocks	Bonds	Consumer	SBCLI	MA2 SBCLI
	2Z	Z	Z	Total	MA2 Total	2Z	Z	Z	Total	MA2 Total	2Z	Z	Z	Total	MA2 Total
200612	1	-2	0	-1	-1	-1	0	-1	-1	-1	1	-1	0	0	0
200703	1	-1	-1	-1	-1	1	0	0	1	-1	2	-1	-3	-2	-2
200706	1	-1	-1	-1	-1	1	0	-1	0	0	2	-1	-4	-3	-1
200709	0	-2	-1	-2	-1	-1	0	-1	-2	0	1	-1	0	0	-1
200712	0	-2	-1	-3	-2	-2	0	-1	-3	-1	0	-2	-2	-4	-3
200803	-2	-1	-1	-4	-3	-3	0	1	-3	-2	-2	-2	-2	-5	-3
200806	-2	0	-1	-4	-3	-2	0	-1	-3	-3	-3	-2	-1	-5	-4
200809	-2	0	-2	-4	-4	-1	0	-2	-3	-3	-2	-2	0	-4	-5
200812	-7	-1	-2	-9	-6	-6	0	-1	-6	-5	-5	-2	0	-7	-6
200903	-7	0	-1	-7	-6	-6	0	-1	-7	-5	-5	0	0	-5	-5
200906	0	1	-1	0	-5	0	0	1	1	-3	-1	1	1	1	-3
200909	5	2	-1	5	-1	3	0	1	4	-1	3	1	-1	3	-1
200912	4	2	-1	5	2	0	0	2	2	1	2	1	-2	1	1
201003	1	2	-1	2	4	0	0	2	2	3	1	1	-2	1	2
201006	0	2	0	1	3	0	0	1	1	1	0	1	0	1	1
201009	-1	1	0	0	1	-2	0	0	-1	0	0	0	0	1	1
201012	1	1	0	2	1	-1	0	0	-1	0	1	0	0	2	1
201103	3	2	-1	4	2	1	0	-2	-1	-1	2	1	0	3	2
201106	1	1	-1	1	1	-1	0	-1	-2	-1	0	0	-2	-1	0
201109	-2	1	-1	-2	1	-2	0	2	0	-1	-3	0	0	-3	0
201112	-3	0	0	-2	0	-2	0	2	0	-1	-3	-1	1	-3	-2
201203	0	0	0	1	-1	0	0	2	2	1	0	0	0	0	-2
201206	1	0	0	1	-1	0	0	2	2	1	1	0	0	0	-2
				Long Fcst	Short Fcst				Long Fcst	Short Fcst				Long Fcst	Short Fcst

	<u>Glob</u>	<u>al :</u>	Summ;	ary for	16 Trill	ion Dol	lar Ecor	nomies									
	Stoc	ks,	Bonds	, Consu	imers L	eading	Indicato	ors (SBC	<u></u>								
Note: For	develop	oing (	countries,	, just stocks	and consu	mers indica	itors are us	ed, no bond	ls. Italy and	d Spain use	Germany s	lope.					
	USA	(	Canada	Mexico	Brazil	Germany	France	UK	Italy	Spain	Russia	Japan	Australia	S. Korea	China	India	Indonesia
		_															
200612		-1	-1	0	1	0	-1	-2	-1	0	3	-1	0	0	2	1	1
200703		-1	0	2	2	-2	0	-1	0	1	4	1	3	1	5	2	2
200706		-1	1	2	2	-3	1	-1	-1	0	3	0	2	1	6	1	1
200709		-2	1	-1	2	0	-1	-2	-3	-2	3	-2	0	1	3	0	2
200712		-3	1	-1	2	-4	-3	-3	-5	-2	4	-3	0	0	1	3	2
200803		-4	0	0	1	-5	-5	-5	-6	-4	2	-3	-2	-2	-1	2	1
200806		-4	-2	. 0	1	-5	-6	-6	-5	-6	1	-3	-5	-3	-2	-1	-1
200809		-4	-2	-3	0	-4	-5	-7	-6	-7	1	-3	-5	-3	0	-2	-1
200812		-9	-6	-7	-4	-7	-6	-11	-8	-9	-4	-6	-6	-7	1	-3	-2
200903		-7	-5	-10	-2	-5	-4	-8	-7	-7	-6	-7	-4	-6	2	-2	-1
200906		0	2	-6	3	1	. 1	-1	-1	-3	0	1	1	3	6	2	2
200909		5	5	5	4	3	4	3	5	4	-1	4	4	5	6	6	3
200912		5	5	6	4	. 1	. 5	5	4	4	-3	2	3	0	3	1	0
201003		2	4	. 1	2	1	. 3	4	2	0	-1	2	1	-1	1	-1	-1
201006		1	1	. 0	-1	1	1	1	-1	-2	-1	1	0	-1	1	0	0
201009		0	-1	. 1	. 0	1	-1	0	-1	-2	-2	-1	-1	0	0	1	0
201012		2	1	. 2	. 2	2	. 1	1	1	-1	-2	-1	0	0	1	1	0
201103		4	2	. 1	0	3	2	1	2	0	2	-1	0	0	1	-2	-1
201106		1	0	0	-1	-1	-1	-1	0	-1	2	-2	0	-1	0	-2	-1
201109		-2	-2	. 0	-2	-3	-4	-4	-5	-3	-1	0	-1	-2	-1	-2	1
201112		-2	-2	. 1	-2	-3	-3	-3	-6	-5	-1	0	-2	-3	0	-2	0
201203		1	-1	. 1	. 1	. 0	0	0	-4	-2	1	2	0	-1	0	-1	-1
201206		1	-1	. 1	. 0	0	-1	-1	-5	-4	1	2	0	-1	0	-1	-1

# **Conclusions**

- Real consumer spending growth, with the stock market effect removed, adds to the ability of real stock market returns and the term structure slope to forecast growth of real GDP, industrial production, employment growth and unemployment rate changes.
- Growth for the coming year looks weak globally. Pluses: Japan's consumers are strong and several emerging markets still have decent growth. USA and Germany's consumers, while not as strong as recently, have underlying strength. Minuses are very sharp contractions in Spain and Italy, as well as the potential of the USA "fiscal cliff" to disrupt consumption spending and the stock market.

#### **Douglas T. Breeden**

Douglas T. Breeden is the William W. Priest Professor of Finance and former Dean of Duke University's Fuqua School of Business. He is also the Fischer Black Visiting Professor of Financial Economics at the Sloan School of Management at the Massachusetts Institute of Technology for 2011-2013. He has served on faculties at the University of Chicago, Stanford, and North Carolina, where he was the Dalton McMichael Professor of Finance.

Breeden has published well-cited research on the consumption capital asset pricing model (CCAPM), as well as on mortgage securities and hedging. His 1979 article on intertemporal portfolio theory and the CCAPM was one of the Top 10 most-cited articles in the <u>Journal of Financial Economics</u> in two decades. He was the Distinguished Speaker at the Western Finance Association Annual Meeting in 2005. His current research is on "Consumption as A Leading Indicator."

He was the Founding Editor and Editor for 10 years of <u>The Journal of Fixed Income</u>, and served as Associate Editor of <u>The Journal of Finance</u>, <u>The Review of Financial Studies</u>, <u>The Journal of Financial and Quantitative Analysis</u>, <u>The Journal of Financial Economics</u> and <u>The Journal of Money</u>, <u>Credit and Banking</u>. In 1988, he was elected to the Board of Directors of the American Finance Association and in 2010 was elected a lifetime Fellow.</u>

As Dean (2001-2007) at Duke's Fuqua School of Business, Breeden led a large growth in faculty, distinguished professors, and the Ph.D. program, as well as construction of a new library and classroom building, now named Breeden Hall. As a teacher, Breeden won an "Outstanding Teacher" award at MIT Sloan in 2012, and was a runner-up at Duke in 2011.

Breeden holds a Ph.D. in Finance from Stanford and an S.B. from M.I.T. He served on the President's Council for MIT and on the MIT Corporation's Visiting Committee for the Sloan School of Management. He was a member of the Stanford Business School Advisory Council. He served on the Board of Goethe Business School in Frankfurt, Germany and was an Honorary Professor at the Chinese Academy of Sciences in Beijing.

Breeden is Co-founder, was Chairman from 1982-2005, and now is Senior Research Consultant of Smith Breeden Associates, a money management firm. He is Chairman of Community First Financial Group, the holding company for Harrington Bank of North Carolina. He is on the Board of Trustees of Commonfund and of the Financial Management Association. He is active in philanthropic endeavours and community development in his birthplace in Southern Indiana.

