

Massachusetts Institute of Technology
Sloan School of Management

Consumption As A Leading Indicator

A Stocks, Bonds, Consumers Leading Index (SBCLI)

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Overview: Three Key Factors In Economic Forecasting

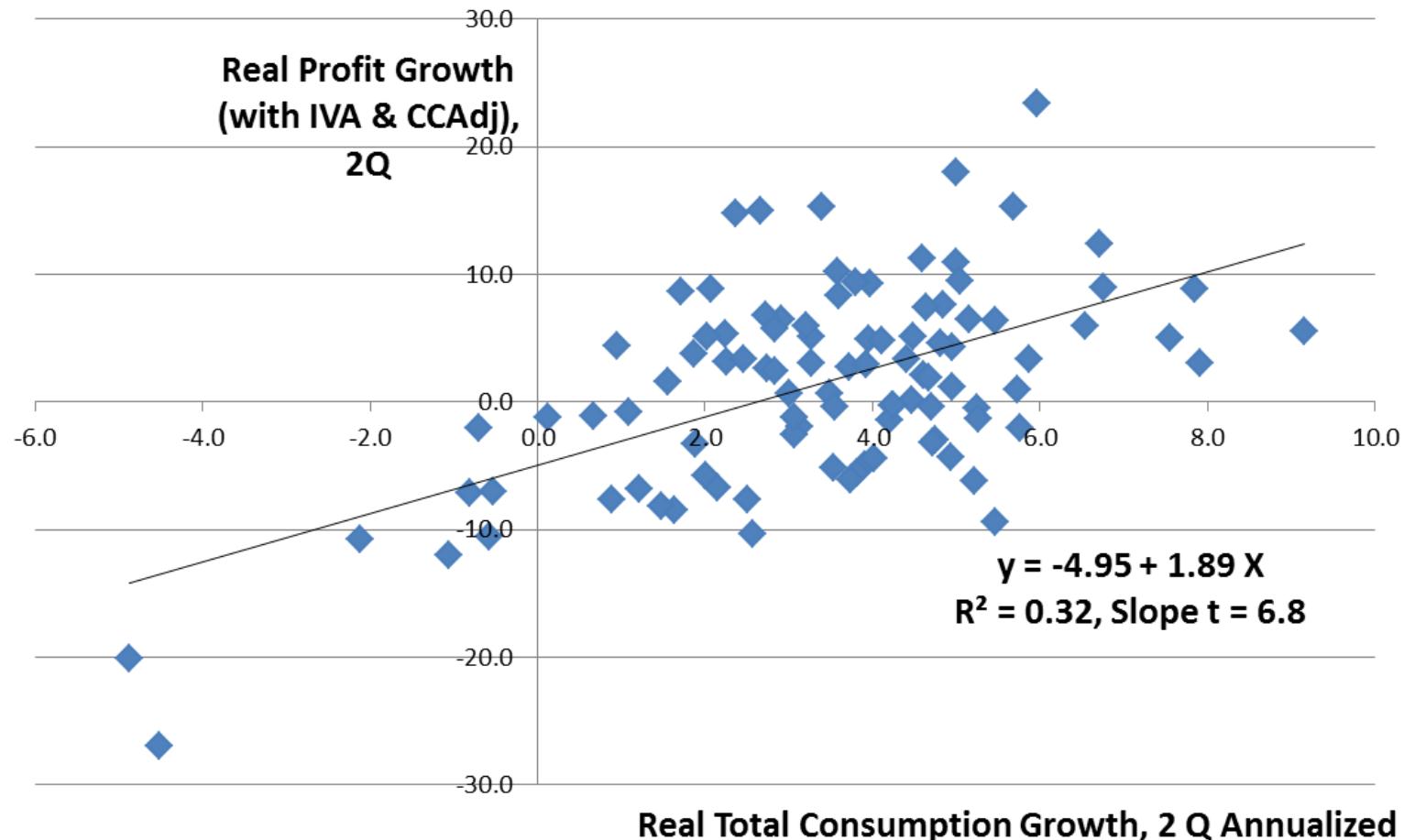
- S. **Stocks**: **Stock market returns** predict profits, which are related to economic growth.
- B. **Bonds**: **Term structure slope** predicts increases and slowdowns in economic growth.
- C. **Consumers**: Consumers make intelligent choices, $C(W, s, t)$. **Consumption growth that is independent of stock market returns** reflects consumers' views of jobs, incomes and investment opportunities.

S. Stock Market Returns Predict Profits and Economic Growth.

Profit Growth Strongly Related to

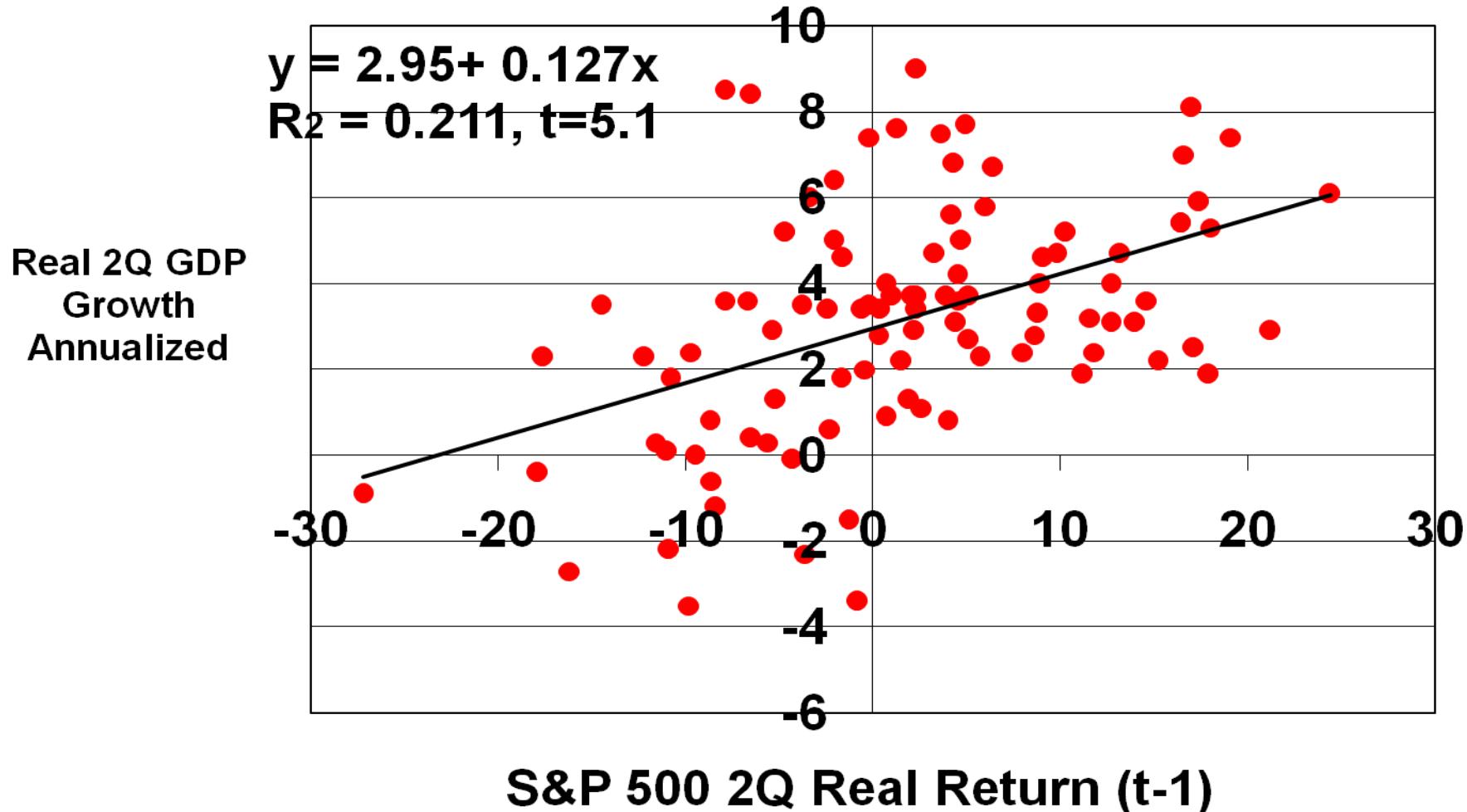
Contemporaneous Real Total Consumption Growth

2-Quarter Real Percentage Changes, 1960-2008



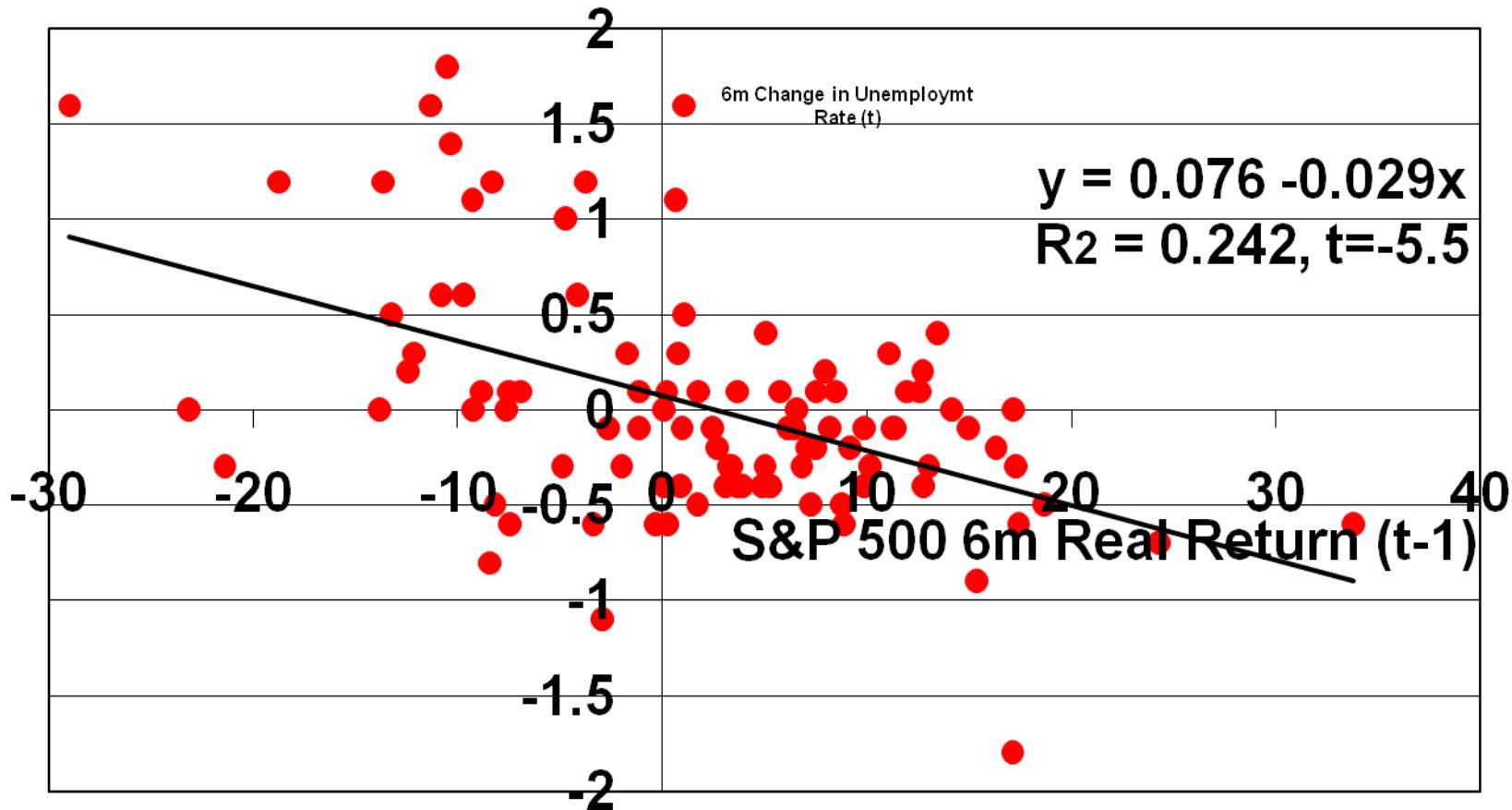
S&P 500 Return Leads GDP Growth

2-quarter percentage changes, 1960-2008 (Q2/Q4).



S&P 500 Return Leads Changes in Unemployment

6-month percentage changes, 1960-2008 (Dec-Jun-Dec).



Summary on Stock Market Returns

and the Economy

- Stock market returns are a leading indicator. They are more related to economic growth to come in the next 2 quarters than to current real economic growth.
- Similar results for stocks and changes in the unemployment rate. When stocks go up sharply, the unemployment rate tends to fall in the next 6 months.

B. Bond Market: The Slope of the Term Structure of Interest Rates Predicts Economic Growth

Term Structure of Interest Rates Optimally Related to Changes in Real Economic Growth

- Breeden's, (1986 article following Fisher (1907), derived optimal relations of the term structure of interest rates with the term structures of expected consumption growth, volatility and inflation.
- Harvey (1988-1991) tested the model's predictions, found them to forecast economic growth better than many professional economists, working in many countries. In 1996, slope of the term structure was added to the index of leading economic indicators.

Economic Growth and the Term Structure

- Basic Economic Insights

1. High real interest rates induce individuals to reduce consumption, save, and consume more later:

$$r \uparrow \Rightarrow C_{Today} \downarrow, C_{Future} \uparrow \Rightarrow C\text{-growth rate} \uparrow$$

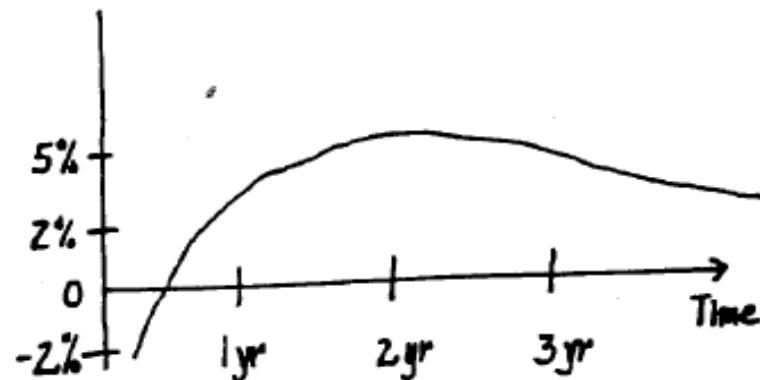
2. Normal risk aversion implies that individuals prefer to buy riskless assets (versus risky). This protects against uncertain futures:

$$\sigma_C \uparrow \Rightarrow \text{Riskless bond prices} \uparrow \Rightarrow \text{Interest rates} \downarrow$$

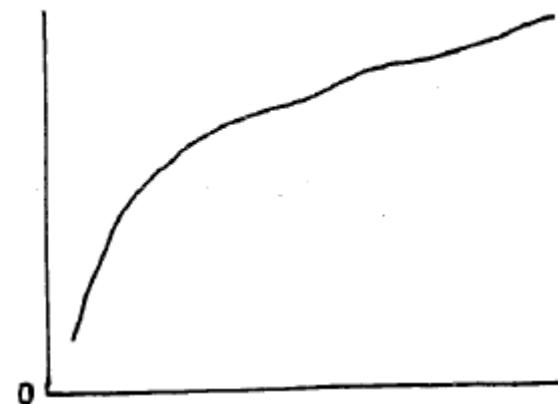
3. Countries with higher degrees of time preference (impatience to consume) have to have higher rates.

At the Bottom of a Recession

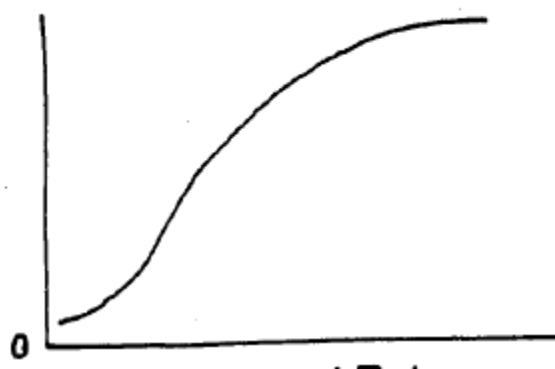
Expected Real Growth



Nominal Interest Rates



Inflation



Real Interest Rates

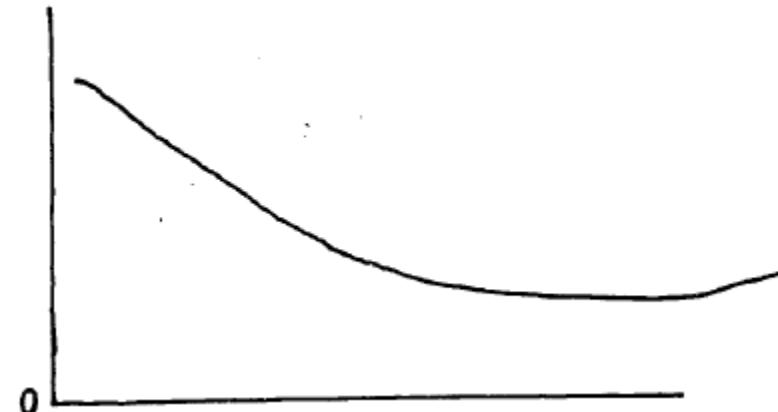


At a Peak, Anticipating Recession (or slower growth)

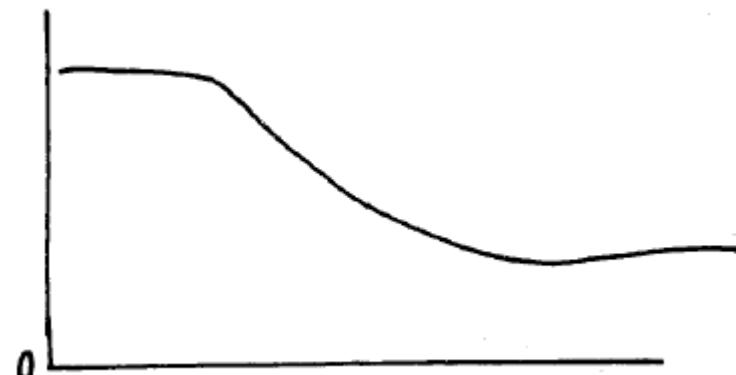
Expected Real Growth



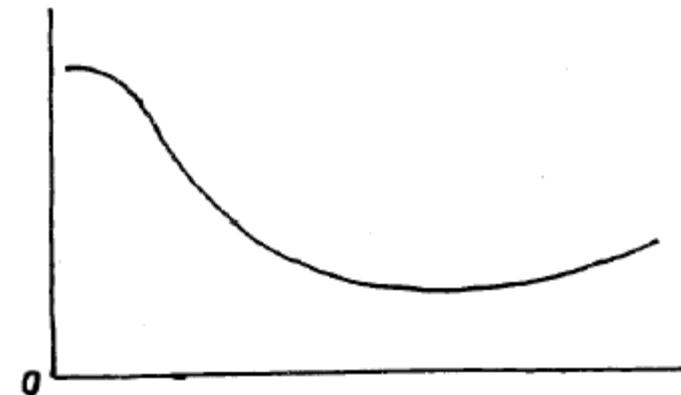
Nominal Term Structure of Interest Rates



Expected Inflation



Real Term Structure



Fifty Years of 10-Year & 3-Month Treasury Yields: Semiannually Dec 31 1961 to Jun 30 2011 & Sep 6, 2011

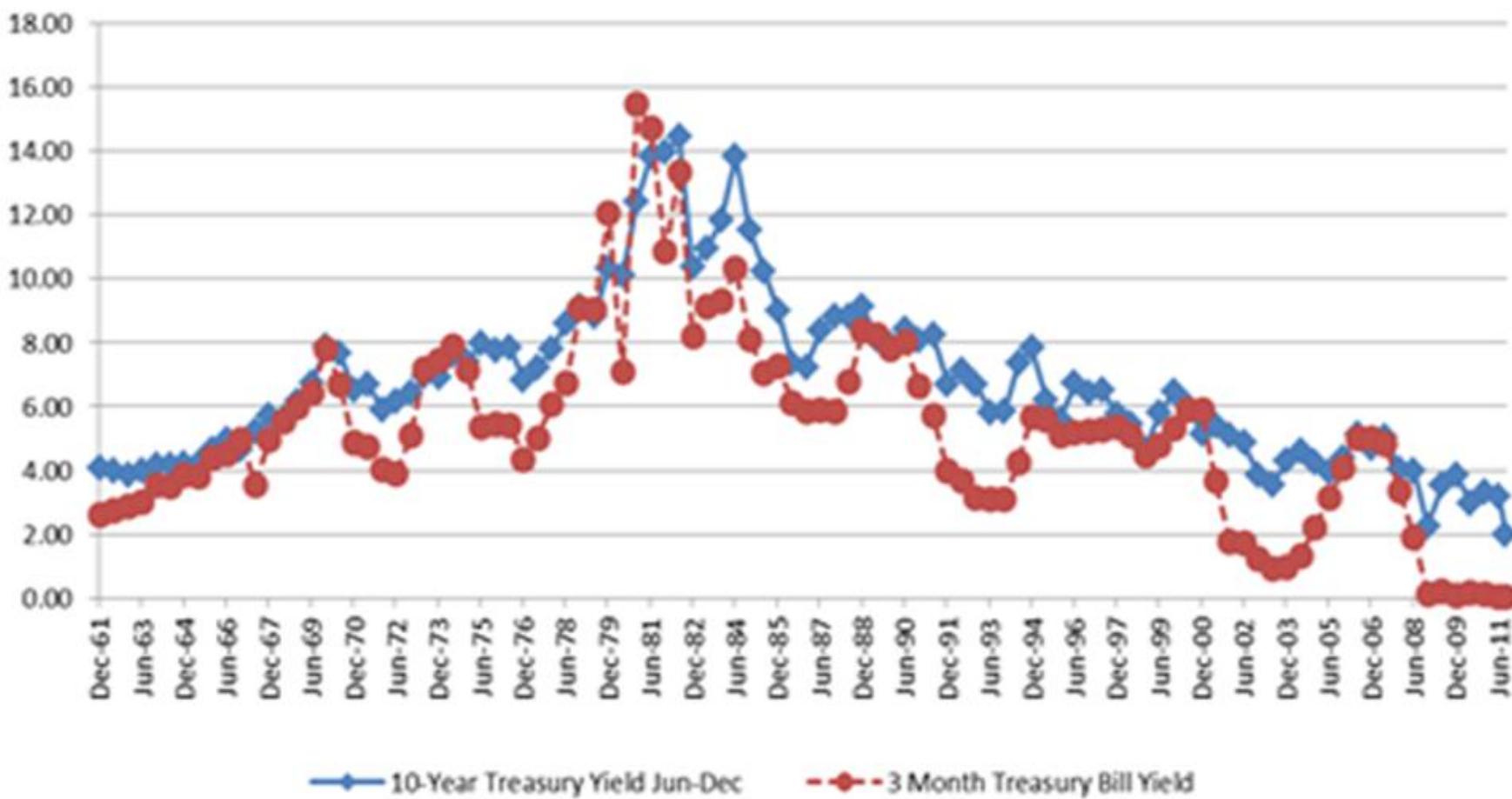


Figure 2

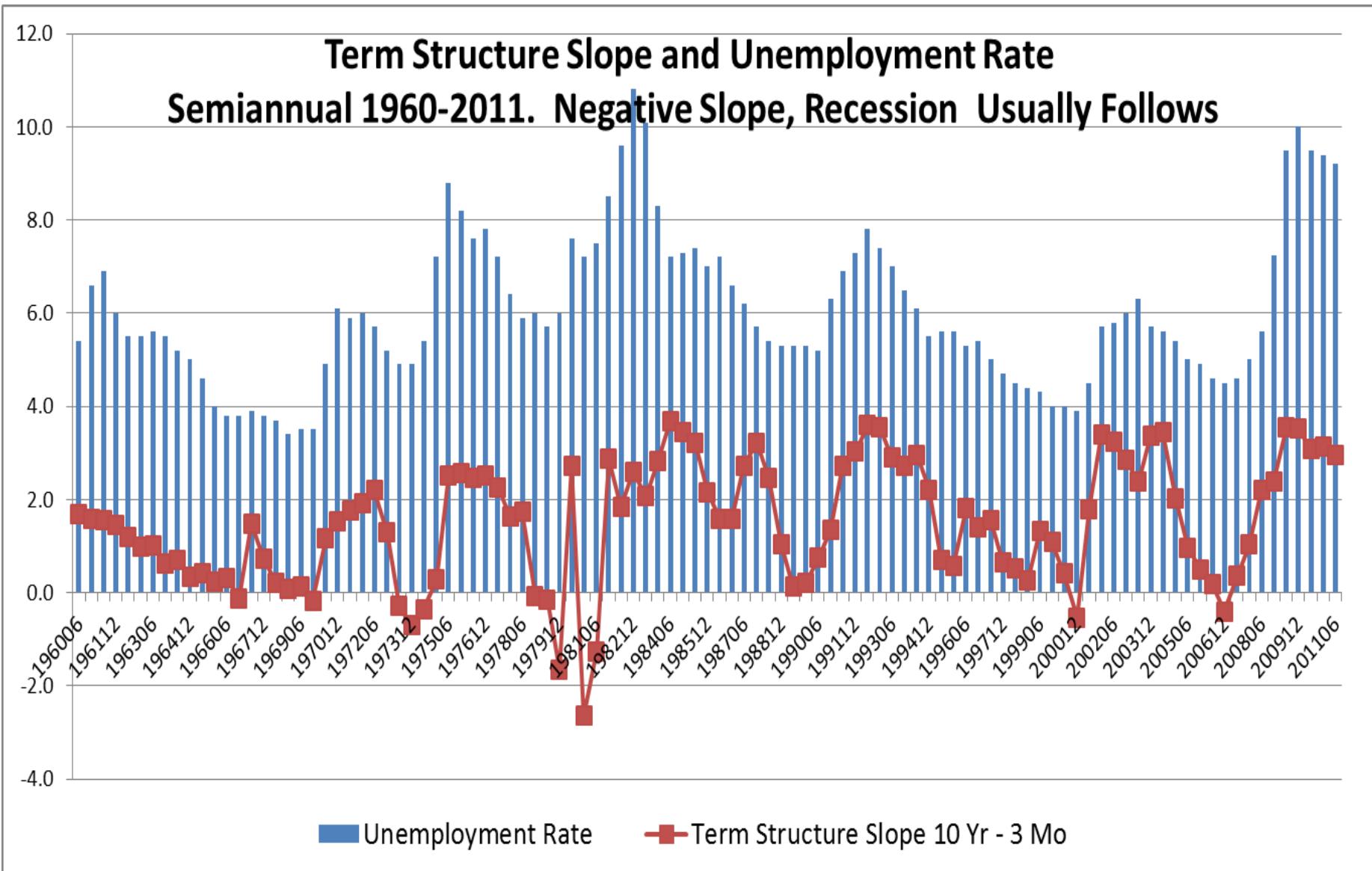
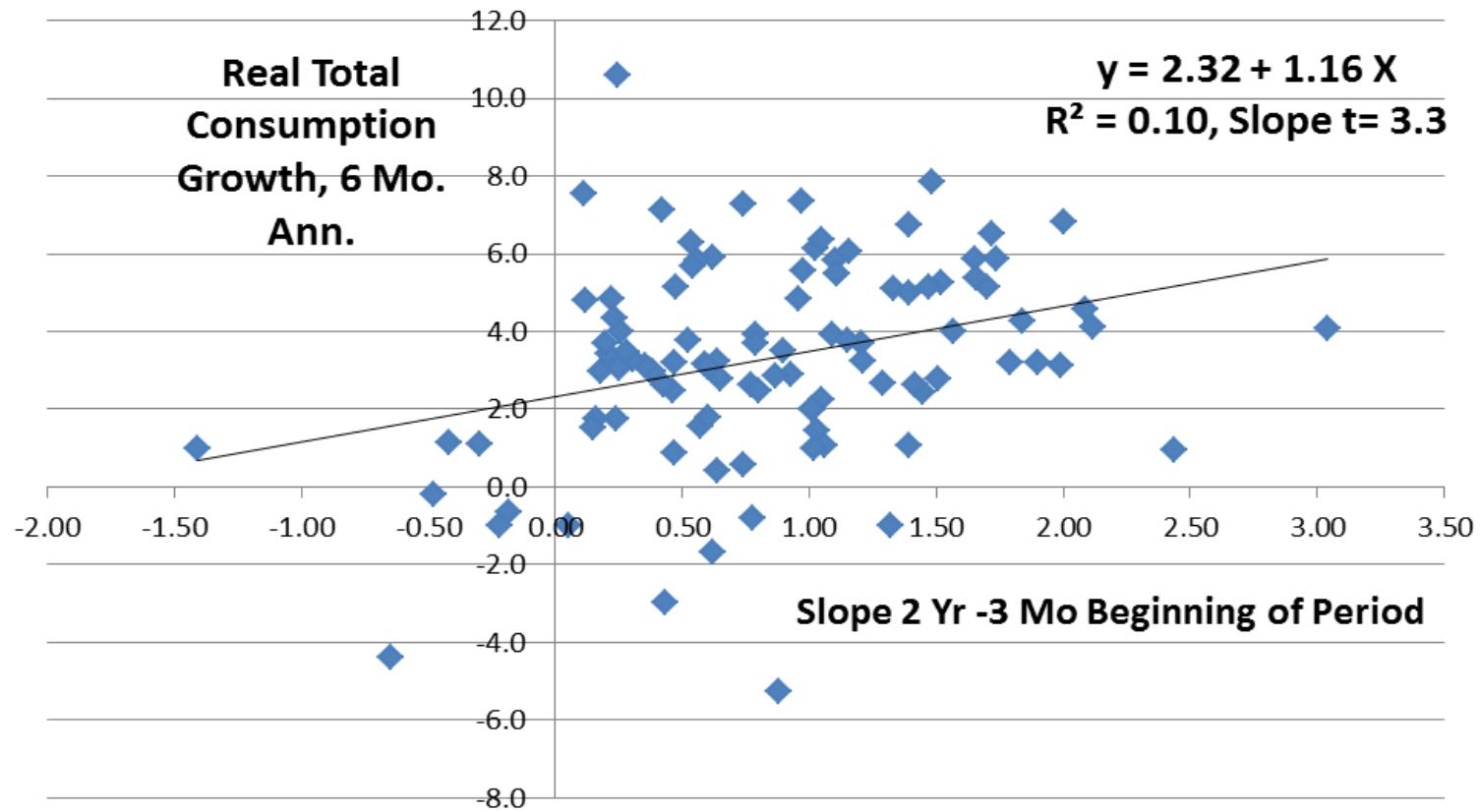


Figure 3

2 Year - 3 Month Slope Leads Real Total Consumption Growth (6mo, Ann.). Semiannually 1960-June 2011



C. Consumption Deviations from Wealth Predict

Jobs, Income Growth and Investment

Opportunities

Consumption Deviations from Wealth Predicted by Income and Investment Opportunities

- Following Merton and Rubinstein, Breeden (1979, 1984) studied consumer behavior in a model where consumers plan their lifetime consumption and investments. Investors' consumption levels largely depend upon wealth, income (jobs and wages) and investment opportunities (risk and return).
- Consumption fluctuations with wealth effects eliminated should be indicators of job and wage prospects and the attractiveness of investments.

3 Global Mega-Economy Composites: Percentage Weights

Trillion Dollar Economies (TDEs) with GDP/Capita>\$US 10,000

	1970	1990	2010
<u>Advanced America TDEs</u>	100.0%	100.0%	100.0%
United States	90.3	89.8	90.0
Canada	9.7	10.2	10.0
<u>Advanced Europe TDEs</u>	100.0%	100.0%	100.0%
United Kingdom	47.3	20.8	22.4
Germany	18.5	27.2	28.2
France	14.8	22.1	21.1
Italy	11.6	19.9	16.9
Spain	7.9	9.9	11.3
<u>Advanced AustralAsia TDEs</u>	100.0%	100.0%	100.0%
Japan	90.4	77.7	63.6
Australia (added 1970)	9.6	8.2	14.4
South Korea (added 1990)	0.0	7.0	11.8
Hong Kong, Singapore, Taiwan	0.0	7.1	10.2

3 Mega-Economies: Removing the Wealth Effect from Consumption:

Real Consumption Growth Predicted by Stock Returns

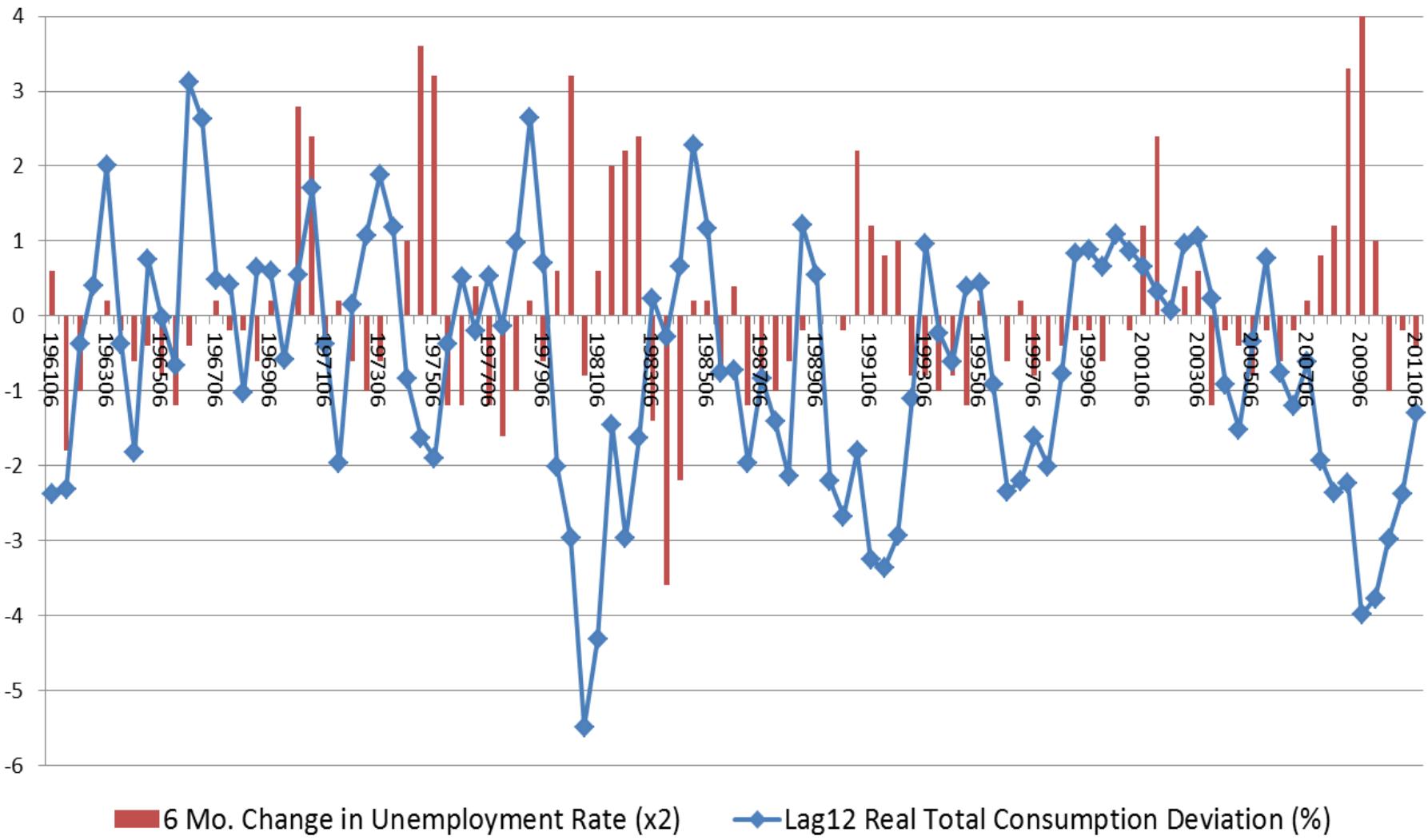
2 Quarter Changes (Q2-Q4-Q2). 50 Years: 1961 – Q2/2011

Dependent Var	Real Stock Return 2Q% Curren t	Real Stock Retur n 2Q% Lag1	Real Stock Return 2Q% Lag 2	20 Yr Historic Trend Growth RI GDP	Corr RSQ
Advancd Americas 1961Q2-2011Q2	0.093 t=5.4	0.058 t=3.3	0.041 t=2.4	0.87 t=4.6	0.39 N=101
Advanced Europe 1962Q2-2011Q2	0.035 t=3.0	0.032 t=2.7	0.017 t=1.4	1.15 t=7.9	0.41 N=97
Advanced AusAsia 1961Q2-2010Q4	0.051 t=2.6	0.025 t=1.3	0.022 t=1.1	0.83 t=8.5	0.46 N=100

Consumption Growth Deviations and the Income and Investment Opportunity Set

- The lagged values of the residuals from the above regressions are examined for predictive ability with regard to income, wages, jobs and other macro variables.
- Specifically, we regress the growth rate of each variable on its own lag and the lagged consumption residuals, stock returns and term structure slope (reflecting information from the stock market, bond market, and consumers).

Consumption Deviations Lead Next 6 Months Change in Unemployment Rate. Strong (-) Relation (Slope t = -2.7, RSQ=0.06) 1961-2011 Q2



Advanced Americas: GDP, Employment Related to Stock Returns, Term Structure Slope, Consumption Deviations

Note: Coefficients of Trend and Lagged dependent variable not shown

Variable (Y_t)	Real Stock Return Lag 1	Real Stock Return Lag 2	Treas Slope 10y-3m, Lag 1	Total Real Consumption Deviation Lag 1 or *Lag 1,2 Avg	Corr. R ²
Real GDP 2Q Ann%Chg	0.12 (t=6.6)	0.06 (t=3.3)	0.73 (t=4.2)	0.36 (t=3.1)	0.56
Unemploymt Rate* 2Q Change	-0.031 (t=-9.2)	-0.013 (t=-2.9)	-0.15 (t=-4.6)	-0.09* (t=-3.1)	0.70
Total Employmnt* 2Q Ann%Chg	0.065 (t=6.0)	0.042 (t=3.5)	0.27 (t=2.6)	0.35* (t=3.5)	0.63

Advanced Europe: GDP and Employment Related to Stock Returns, Term Structure Slope and Consumption Deviations

Variable (Y_t)	Real Stock Return Lag 1	Real Stock Return Lag 2	Treas Slope 10y-3m, Lag 1	Total Real Consumption Deviation Lag 1 or *Lag 1,2 Avg	Corr. R ²
Real GDP 2Q Ann%Chg	0.069 (t=6.0)	0.031 (t=2.7)	0.45 (t=3.2)	0.49 (t=4.7)	0.60
Unemploymt Rate 2Q Change	-0.009 (t=-4.4)	-0.005 (t=-2.2)	-0.056 (t=-2.3)	-0.074 (t=-3.6)	0.60
Total Employmnt 2Q Ann%Chg	0.022 (t=3.1)	0.016 (t=2.3)	0.15 (t=1.7)	0.19 (t=2.8)	0.54

Advanced AustralAsia: GDP, Employment Related to Stock Returns, Term Structure Slope, and Consumption Deviations

Variable (Y_t)	Real Stock Return Lag 1	Real Stock Return Lag 2	Treas Slope 10y-3m, Lag 1	Total Real Consumption Deviation Lag 1 or *Lag 1,2 Avg	Corr. R ²
Real GDP 2Q Ann%Chg	0.078 (t=3.5)	0.007 (t=0.3)	-0.01 (t=-0.0)	0.28 (t=2.4)	0.45
Unemploymt Rate* 2Q Change	-0.0054 (t=-4.0)	-0.0037 (t=-2.6)	-0.014 (t=-0.8)	-0.018* (t=-1.9)	0.29
Total Employmnt YoY %Chg	0.013 (t=3.5)	0.013 (t=3.2)	0.036 (t=0.7)	0.052 (t=2.6)	0.63

Conclusion on Consumption Deviations and Job and Income Opportunities

- Test results show that, as consumption and portfolio theory predict, consumption choices do reflect knowledge about future income and investment opportunities.
- High consumption relative to wealth is usually followed by high wage and personal income growth, and by higher employment growth and lower unemployment. Low consumption/wealth reflects weak income and job opportunities.
- Consumption deviations from wealth are a leading indicator.

A Stock, Bonds, Consumers Leading Indicator (SBCLI)

Standardized Z-Scores for Real Stock Returns, Term Structure Slope, & Consumption Deviations

- For key variable k ($k = \text{Stocks return, bond slope, consumer deviation}$) at time t :
- $Z_{kt} = \frac{x_{kt} - \mu_k}{\sigma_k}$

For a normal distribution, $\text{Abs}(Z) > 1$ about 1/3 time,
 $\text{Abs}(Z) > 2$ about 5% time

Stocks, Bonds, Consumers Leading Index (SBCLI)

- Using data from Advanced Americas, Advanced Europe and Advanced AustralAsia, found major macro variables most related to lagged stock returns, with weight on Z-score for stocks about 2x that for term structure slope and for consumption deviations.
- Simple Stocks, Bonds, Consumers (SBCLI) index proposed is:

$$\text{SBCLI} = 2*Z(\text{RISStock}) + 1*Z(\text{Slope}) + 1* Z(\text{Cons Dev'n})$$

Stocks, Bonds, Consumers Leading Indicator (SBCLI)

United States

Douglas T. Breeden, March 2012

Massachusetts Institute of Technology and Duke University

1 Quarter Prior SBCLI Forecast Correlations

SBCLI Correl= 0.79 0.84

SBCLI MA2 0.79 0.89

2 Quarters Prior SBCLI Forecast Correlations

SBCLI Correl= 0.68 0.81

SBCLI MA2 0.61 0.73

1961 to 2	RIStok	Slope	Cperp	LEI	Real Consumption Growth From 2Q Stock Returns:								
Mean	2	1.18	0	2.9	Const	Trend	RIStock	Lg1Stoc	Lg2 Stock				
StdDev	11.4	1.23	1.7	6.0	-0.38	1	0.093	0.058	0.041				

	Stock Market				Bond Market				Consumers (Total)				SBCLI		Macroeconomic Data				
	Inflation	Stocks	Real		Treasury	Yield	Curve	Yield	RealTot	20 Yr	Expecte	Consum	SBCLI	SBCLI	Real	GDP	Indust	Employr	Unempl
	OECD	OECD	RealRet	StkRet	Short	Treasury	Curve	Curve	Consum	Real	RIGrowth	Deviatio	PCETotal	Total	MA2	Growth	Prodn	Growth	Rate
Quarter	QAvg	YoY	L 2Qtrs	Zscore	MoAvg	MoAvg		Zscore	2Q%Anr	Trend	FromStk	2Q%Anr	Zscore	Zscore	Zscore	2QAnn%	2QAnn%	2QAnn%	%
200612	120.6	1.9	6.8	0.4	5.32	4.63	-0.69	-1.5	3.1	3.0	3.8	-0.8	-0.4	-1	-2	1.4	1.4	2.2	4.4
200703	125.2	2.4	10.2	0.7	5.31	4.68	-0.63	-1.5	3.0	3.0	3.9	-0.9	-0.5	-1	-1	1.6	2.7	2.2	4.5
200706	132.8	2.7	8.7	0.6	5.32	4.85	-0.47	-1.3	1.9	3.0	4.1	-2.2	-1.3	-1	-1	2.1	4.5	0.4	4.5
200709	132.5	2.4	4.6	0.2	5.42	4.73	-0.69	-1.5	1.7	3.0	3.7	-2.0	-1.2	-2	-2	3.3	2.8	-0.2	4.7
200712	134.7	4.0	-0.5	-0.2	5.02	4.26	-0.76	-1.6	1.5	3.0	3.3	-1.8	-1.1	-3	-3	2.3	0.6	0.6	4.8
200803	122.4	4.1	-9.7	-1.0	3.23	3.66	0.43	-0.6	0.1	2.9	2.3	-2.2	-1.3	-4	-4	0.0	-0.5	0.4	5.0
200806	125.2	4.4	-9.3	-1.0	2.76	3.89	1.13	0.0	-0.6	2.9	1.9	-2.5	-1.5	-4	-4	-0.2	-4.0	-0.4	5.3
200809	111.9	5.3	-11.2	-1.2	3.06	3.86	0.81	-0.3	-2.0	2.8	1.0	-3.0	-1.8	-4	-4	-1.2	-9.7	-1.4	6.0
200812	77.9	1.6	-38.5	-3.6	2.82	3.25	0.44	-0.6	-4.5	2.7	-1.9	-2.7	-1.6	-9	-7	-6.4	-14.5	-2.7	6.9
200903	69.3	0.0	-38.1	-3.5	1.08	2.74	1.65	0.4	-3.4	2.5	-2.5	-0.9	-0.5	-7	-8	-7.9	-18.1	-5.1	8.3
200906	77.8	-1.2	0.4	-0.1	0.62	3.31	2.70	1.2	-1.7	2.4	-0.5	-1.2	-0.7	0	-3	-3.8	-15.9	-5.1	9.3
200909	88.2	-1.6	28.2	2.3	0.30	3.52	3.22	1.7	0.2	2.4	2.0	-1.8	-1.0	5	3	0.5	-3.5	-3.2	9.6
200912	96.3	1.4	23.1	1.9	0.22	3.46	3.24	1.7	1.4	2.4	2.6	-1.2	-0.7	5	5	2.7	5.4	-2.8	9.9
201003	97.8	2.4	9.7	0.7	0.21	3.72	3.51	1.9	1.6	2.4	3.0	-1.4	-0.9	2	4	3.8	6.7	-1.0	9.8
201006	97.0	1.8	-0.2	-0.2	0.42	3.49	3.07	1.5	2.8	2.4	3.4	-0.6	-0.3	1	2	3.8	7.5	1.4	9.6
201009	94.7	1.2	-3.7	-0.5	0.34	2.79	2.45	1.0	2.8	2.5	3.4	-0.7	-0.4	0	0	3.1	6.8	1.0	9.5
201012	104.0	1.3	6.6	0.4	0.28	2.86	2.58	1.1	3.1	2.5	3.7	-0.6	-0.4	2	1	2.4	4.8	-0.4	9.6
201103	112.2	2.1	17.4	1.3	0.28	3.46	3.18	1.6	2.8	2.6	4.0	-1.2	-0.7	4	3	1.3	3.9	0.4	9.0
201106	113.4	3.4	7.3	0.5	0.22	3.21	2.99	1.5	1.4	2.6	3.2	-1.9	-1.1	1	2	0.8	2.7	0.8	9.0
201109	103.2	3.8	-10.0	-1.0	0.29	2.43	2.14	0.8	1.2	2.6	2.1	-0.9	-0.5	-2	0	1.6	3.4	0.2	9.1
201112	99.7	3.3	-13.7	-1.4	0.42	2.05	1.62	0.4	1.9	2.6	1.6	0.3	0.2	-2	-2	2.3	5.0	1.4	8.7
201203			15.2	1.2	0.47	2.28	1.81	0.5		2.6	3.7		0.2	3	0				8.3

Stocks, Bonds, Consumers Leading Indicator (SBCLI)

Hong Kong

Douglas T. Breeden, March 2012

Massachusetts Institute of Technology and Duke University

1 Quarter Prior SBCLI Forecast Correlations			
SBCLI Correl=	0.83	0.55	
SBCLI MA2	0.73	0.66	

2 Quarters Prior SBCLI Forecast Correlations			
SBCLI Correl=	0.49	0.64	
SBCLI MA2	0.34	0.68	

	R1Stok	Slope	Cperp		Real Consumption Growth From 2Q Stock Returns:				
Mean	2	0.76	0		Const	Trend	R1Stock	Lg1Stoc	Lg2 Stock
StdDevn	19	1.08	2.5		-0.33	1	0.119	0.048	0

Quarter	Stock Market				Bond Market				Consumers (Total)				SBCLI		Macroeconomic Data				
	OECD	Inflation	Stocks	Real	HIBOR	Yield	Yield	Yield	Yield	RealTot	10 Yr	Expecte	Consum	RIGrowth	Deviatio	PCETotal	SBCLI	SBCLI	Real
		OECD	RealRet	StkRet		Short	Curve	Curve	Curve	Growth	Growth	PCETot	PCETot	PCETot	Total	Total	GDP	Indust	Employr
QAvg	YoY	L 2Qtrs	Zscore	MoAvg	MoAvg	MoAvg	Zscore	Zscore	2Q%Anrl	Trend	FromStk	2Q%Anrl	Zscore	Total	Zscore	2QAnn%	YoY	YoY	%
200503	13,930	0.3	10.0	0.4	2.66	4.36	1.70	0.9	2.0	3.1						5.6		2.1	6.2
200506	13,878	0.7	1.7	0.0	3.31	3.55	0.24	-0.5	0.6	3.2						7.9		1.7	5.8
200509	14,866	1.2	6.1	0.2	4.13	4.17	0.04	-0.7	4.8	3.5						9.9		2.3	5.6
200512	14,825	1.3	6.2	0.2	4.16	4.18	0.02	-0.7	6.2	3.6						5.8		1.7	5.3
200603	15,671	1.6	4.6	0.1	4.41	4.58	0.17	-0.6	7.5	3.6						6.8		7.1	5.1
200606	16,185	2.1	8.1	0.3	4.48	4.83	0.35	-0.4	7.1	3.7						6.6		5.5	4.9
200609	17,090	2.3	7.9	0.3	4.12	3.92	-0.20	-0.9	2.2	3.7	4.5	-2.3	-0.9	-1		5.2	-0.8	2.4	4.8
200612	18,680	2.1	14.4	0.7	3.84	3.73	-0.11	-0.8	4.8	3.7	5.5	-0.7	-0.3	0	0	6.9	-1.6	2.8	4.5
200703	19,880	1.6	15.5	0.7	4.12	4.20	0.08	-0.6	8.9	3.6	5.5	3.4	1.3	2	1	5.8	-1.4	-9.4	4.4
200706	20,580	1.3	9.5	0.4	4.41	4.78	0.37	-0.4	10.7	3.6	5.1	5.6	2.2	3	2	5.8	-2.1	-9.1	4.3
200709	23,876	1.6	19.3	0.9	5.06	4.39	-0.68	-1.3	12.2	3.7	6.4	5.8	2.3	3	3	7.3	-2.1	-9.2	4.1
200712	29,158	3.5	40.0	2.0	3.31	3.44	0.13	-0.6	8.5	4.0	8.9	-0.4	-0.2	3	3	7.3	-0.3	1.5	3.6
200803	24,373	4.6	-0.2	-0.1	1.90	2.58	0.68	-0.1	5.2	4.4	5.0	0.3	0.1	0	2	6.5	-4.5	15.3	3.3
200806	24,255	5.7	-19.7	-1.1	2.15	3.47	1.32	0.5	-0.4	4.6	3.9	-4.3	-1.7	-3	-2	1.0	-4.2	14.4	3.3
200809	21,351	4.6	-14.7	-0.9	3.50	2.90	-0.60	-1.3	-3.8	4.7	2.6	-6.4	-2.6	-6	-5	-4.2	-7.0	13.2	3.3
200812	14,686	2.3	-40.6	-2.2	0.88	1.19	0.31	-0.4	-6.4	4.6	-1.5	-4.9	-2.0	-7	-6	-6.6	-10.6	-0.1	3.8
200903	13,357	1.7	-38.3	-2.1	0.75	1.95	1.20	0.4	-7.3	4.4	-1.2	-6.1	-2.4	-6	-7	-11.2	-10.1	-0.8	4.9
200906	16,556	-0.1	12.8	0.6	0.25	2.64	2.39	1.5	7.7	4.2	3.4	4.3	1.7	4	-1	-0.2	-9.5	-0.9	5.3
200909	19,988	-0.9	50.1	2.5	0.13	2.36	2.23	1.4	11.1	4.2	8.0	3.1	1.2	8	6	8.2	-8.6	-1.3	5.4
200912	21,663	1.6	30.0	1.5	0.13	2.58	2.45	1.6	4.2	4.1	7.9	-3.7	-1.5	3	5	5.4	-5.0	-0.6	5.2
201003	20,762	2.1	2.8	0.0	0.13	2.79	2.66	1.8	5.0	4.0	6.4	-1.4	-0.5	1	2	8.1	0.4	0.2	4.7
201006	20,519	2.9	-6.7	-0.5	0.57	2.29	1.72	0.9	5.0	4.0	4.3	0.7	0.3	0	1	7.7	2.2	0.1	4.6
201009	20,937	1.6	0.0	-0.1	0.32	1.99	1.67	0.8	7.1	4.1	3.9	3.2	1.3	2	1	5.6	5.4	1.2	4.3
201012	22,934	2.7	10.4	0.4	0.32	2.86	2.54	1.6	11.3	4.1	4.7	6.7	2.7	5	4	5.2	5.8	2.1	4.1
201103	23,356	3.8	9.7	0.4	0.32	2.68	2.36	1.5	8.6	4.3	5.1	3.5	1.4	4	4	9.5	3.6	2.3	3.6
201106	23,456	5.1	-0.3	-0.1	0.32	2.27	1.95	1.1	7.4	4.4	4.6	2.9	1.1	2	3	5.0	1.9	3.4	3.5
201109	20,990	6.5	-13.4	-0.8	0.32	1.26	0.94	0.2	10.5	4.5	3.0	7.5	3.0	2	2	-0.8			3.3
201112	18,623	6.5	-23.8	-1.4	0.32	1.47	1.15	0.4	5.0	4.5	1.4	3.7	1.5	-1	0	0.8		30	3.3
201203				0.1				0.4						1.5	2	1			

Stocks, Bonds, Consumers Leading Indicator (SBCLI)

China

Douglas T. Breeden, March 2012

Massachusetts Institute of Technology and Duke University

1 Quarter Prior SBCLI Forecast Correlations

SBCLI Correl= 0.64 0.53

SBCLI MA2 0.77 0.74

2 Quarters Prior SBCLI Forecast Correlations

SBCLI Correl= 0.78 0.85

SBCLI MA2 0.80 0.90

	RIStok	Slope	Cperp	Real Consumption Growth From 2Q Stock Returns:					
Mean	2	0.76	0	Const	Trend	RIStock	Lg1Stoc	Lg2 Stock	
StdDevr	20	1.08	2.5	-0.25		1	0.086	0.04	0

Stock Market				Bond Market				Consumers (Total)						SBCLI		Macroeconomic Data							
Quarter	QAvg	YoY	L 2Qtrs	Real	Yield	Yield	Yield	Yield	RealTot	10 Yr	Expecte	Consumption	SBCLI	SBCLI	Real	GDP	Indust	Employr	Unempl				
					OECD	OECD	RealRetr	StkRet	CentBk	Govt 10	Curve	Curve	RetSls	Real	RIGrowth	Deviaitic	PCETotal	Total	MA2	Total	Growth	Prodn	Growth
200503	108.33	2.8			3.33	5.42	2.09	1.2	10.8	9.2										11.2	14.6		4.2
200506	97.63	1.7			3.33	5.25	1.92	1.1	10.7	9.2										10.8	16.5		4.2
200509	97.23	1.3	-10.9	-0.6	3.33	5.24	1.91	1.1	11.2	9.2										11.3	16.2		4.2
200512	96.80	1.4	-1.5	-0.2	3.33	5.39	2.06	1.2	10.8	9.2										11.7	16.4		4.2
200603	109.04	1.2	11.6	0.5	3.33	5.26	1.93	1.1	11.7	9.3										12.4	19.1		4.2
200606	131.13	1.4	34.8	1.6	3.33	5.39	2.06	1.2	12.3	9.4										13.7	18.0		4.2
200609	143.85	1.3	31.3	1.5	3.33	4.68	1.35	0.5	12.4	9.4	12.3	0.0	0.0		3					12.3	16.2		4.1
200612	174.06	2.0	31.7	1.5	3.33	3.97	0.64	-0.1	11.8	9.5	13.4	-1.6	-0.6	2	3					12.5	14.8		4.1
200703	248.99	2.7	71.7	3.5	3.33	3.26	-0.07	-0.8	12.2	9.6	16.8	-4.6	-1.8	4	3					14.0	17.7		4.1
200706	333.41	3.6	89.8	4.4	3.33	4.13	0.80	0.0	11.8	9.7	18.5	-6.7	-2.7	6	5					14.9	18.3		4.1
200709	409.54	6.1	61.4	3.0	3.33	4.52	1.19	0.4	10.1	9.9	17.8	-7.7	-3.1	3	5					14.2	18.2		4.0
200712	463.80	6.6	35.8	1.7	3.33	4.87	1.54	0.7	11.3	10.0	16.4	-5.1	-2.0	2	3					13.8	17.5		4.0
200803	387.47	8.0	-9.4	-0.6	4.14	3.98	-0.16	-0.9	11.9	10.1	11.5	0.4	0.2	-2	0					11.3	16.4		4.0
200806	287.21	7.8	-42.0	-2.2	4.14	4.45	0.31	-0.4	13.5	10.2	7.7	5.7	2.3	-3	-2					10.7	15.9		4.0
200809	215.09	5.3	-47.1	-2.5	4.14	3.79	-0.35	-1.0	17.0	10.2	5.5	11.5	4.6	-1	-2					9.9	12.9		4.0
200812	167.21	2.5	-43.0	-2.3	2.79	2.70	-0.09	-0.8	17.3	10.2	4.6	12.7	5.1	0	-1					7.4	6.4		4.2
200903	183.45	-0.6	-14.4	-0.8	2.79	3.10	0.31	-0.4	15.9	10.1	6.8	9.2	3.7	2	1					6.6	5.7		4.3
200906	227.51	-1.5	36.8	1.7	2.79	3.21	0.42	-0.3	16.9	10.1	11.3	5.6	2.2	5	3					8.2	9.0		4.3
200909	264.14	-1.3	44.6	2.1	2.79	3.51	0.72	0.0	16.8	10.2	13.2	3.6	1.4	6	6					9.7	12.4		4.3
200912	269.85	0.6	18.3	0.8	2.79	3.63	0.84	0.1	15.4	10.3	13.1	2.3	0.9	3	4					11.4	17.9		4.3
201003	265.47	2.2	-0.6	-0.1	2.79	3.47	0.68	-0.1	15.8	10.4	11.9	3.9	1.6	1	2					12.1	19.6		4.2
201006	238.25	2.9	-13.2	-0.8	2.79	3.31	0.52	-0.2	15.3	10.4	9.8	5.5	2.2	0	1					10.4	15.9		4.2
201009	223.63	3.5	-17.5	-1.0	2.79	3.33	0.54	-0.2	14.4	10.4	8.7	5.7	2.3	0	0					9.7	13.5		4.1
201012	250.30	4.7	2.7	0.0	3.25	3.93	0.68	-0.1	13.1	10.5	10.0	3.1	1.3	1	1					9.9	13.3		4.1
201103	246.57	5.1	7.7	0.3	3.25	3.91	0.66	-0.1	10.8	10.5	10.3	0.6	0.2	1	1					9.7	14.4		4.1
201106	245.69	5.7	-4.7	-0.3	3.25	3.89	0.64	-0.1	11.0	10.6	10.0	1.0	0.4	0	0					9.5	14.0		4.1
201109	225.37	6.2	-11.7	-0.7	3.25	3.93	0.68	-0.1	10.5	10.6	9.7	0.8	0.3	-1	-1					9.1	13.8		4.1
201112	204.31	4.6	-19.1	-1.1		3.48		-0.1	12.0	10.6	8.5	3.5	1.4	-1	-1					8.9	12.8		31
201203			-6.3	-0.4				-0.1					1.4	1	0								

Stocks, Bonds, Consumers Leading Indicator (SBCLI)

Japan

Douglas T. Breeden, March 2012

Massachusetts Institute of Technology and Duke University

1 Quarter Prior SBCLI Forecast Correlations

SBCLI Correl= 0.73 0.83

SBCLI MA2 0.70 0.72

2 Quarters Prior SBCLI Forecast Correlations

SBCLI Correl= 0.52 0.45

SBCLI MA2 0.47 0.34

	RIStok	Slope	Cperp	Real Consumption Growth From 2Q Stock Returns:							
Mean	2	0.76	0	Const	Trend	RIStock	Lg1Stoc	Lg2 Stock			
StdDevr	13.7	1.08	1.7	-0.22	1	0.053	0.031	0.024			

	Stock Market				Bond Market				Consumers (Total)				SBCLI		Macroeconomic Data				
	Japan	Inflation	Stocks	Real	Treasy	Treasy	Curve	Curve	RealTot	20 Yr	Expected	Consumption	SBCLI	SBCLI	Real				
	OECD	OECD	RealRet	StkRet	3 Mo	10 Yr	Slope	Slope	Consum	Real	RIGrowth	Deviation	PCTotal	MA2	Total	GDP	Indust	Employr	Unemploy
Quarter	QAvg	YoY	L 2Qtrs	Zscore	MoAvg	MoAvg		Zscore	2Q%Anr	Trend	FromStks	2Q%Anr	PCETotal	Total	Zscore	Growth	Prodn	Growth	Rate
200612	127.7	0.3	-1.6	-0.3	0.50	1.68	1.19	0.4	0.7	2.1	2.8	-2.1	-1.2	-1	-2	2.4	4.0	1.0	4.0
200703	136.2	-0.1	9.2	0.5	0.62	1.66	1.04	0.3	3.2	2.0	2.9	0.3	0.2	1	0	4.9	1.6	0.4	4.0
200706	136.8	-0.1	7.1	0.4	0.68	1.76	1.08	0.3	1.1	1.9	2.2	-1.1	-0.7	0	1	2.2	0.8	0.8	3.8
200709	129.5	-0.1	-4.8	-0.5	0.82	1.69	0.87	0.1	-0.4	1.8	1.5	-1.9	-1.1	-2	-1	-0.8	4.7	0.2	3.8
200712	121.7	0.5	-11.3	-1.0	0.86	1.55	0.69	-0.1	-0.4	1.8	1.2	-1.6	-0.9	-3	-2	1.0	4.6	-0.2	3.9
200803	102.3	1.0	-21.5	-1.7	0.85	1.37	0.52	-0.2	1.6	1.7	0.4	1.1	0.7	-3	-3	3.5	2.2	-0.2	3.9
200806	106.3	1.4	-13.3	-1.1	0.85	1.66	0.81	0.0	-1.8	1.5	0.4	-2.2	-1.3	-3	-3	-1.0	-1.7	-0.6	4.0
200809	97.3	2.1	-6.0	-0.6	0.86	1.48	0.63	-0.1	-3.3	1.3	0.0	-3.3	-2.0	-3	-3	-5.0	-8.4	-1.0	4.0
200812	68.3	1.0	-36.3	-2.8	0.84	1.36	0.52	-0.2	-2.7	1.2	-1.6	-1.1	-0.6	-6	-5	-8.6	-27.4	-1.0	4.1
200903	61.4	-0.1	-36.8	-2.8	0.69	1.29	0.60	-0.2	-4.0	1.1	-1.8	-2.3	-1.3	-7	-7	-13.7	-56.5	-0.6	4.5
200906	69.3	-1.0	1.9	0.0	0.58	1.42	0.84	0.1	1.3	1.0	-0.6	1.9	1.1	1	-3	-4.5	-29.0	-3.2	5.1
200909	73.6	-2.2	20.9	1.4	0.54	1.32	0.78	0.0	3.0	0.9	0.5	2.5	1.5	4	3	2.7	22.9	-2.8	5.4
200912	69.4	-2.0	1.3	-0.1	0.50	1.31	0.81	0.0	2.6	0.9	-0.1	2.7	1.6	2	3	3.4	22.3	-0.6	5.3
201003	72.8	-0.9	-0.7	-0.2	0.44	1.32	0.88	0.1	4.3	1.0	0.5	3.8	2.2	2	2	7.0	26.7	0.4	5.0
201006	72.7	-0.7	5.1	0.2	0.39	1.21	0.82	0.1	2.1	1.0	1.1	1.0	0.6	1	2	5.5	15.9	-0.4	5.1
201009	66.1	-1.0	-8.6	-0.8	0.36	1.00	0.64	-0.1	1.2	0.9	0.7	0.5	0.3	-1	0	3.4	-0.6	-0.4	5.0
201012	67.5	-0.3	-7.0	-0.7	0.34	1.07	0.73	0.0	0.9	0.9	0.5	0.4	0.3	-1	-1	0.8	-2.3	0.6	5.0
201103	72.3	-0.5	9.6	0.6	0.34	1.22	0.88	0.1	-2.0	0.8	0.8	-2.8	-1.7	0	-1	-3.8	-4.1	-2.2	4.7
201106	65.9	-0.4	-2.3	-0.3	0.34	1.14	0.80	0.0	-1.6	0.7	0.3	-1.9	-1.1	-2	-1	-4.2	-11.7	-9.3	4.6
201109	62.9	0.1	-13.1	-1.1	0.34	1.02	0.68	-0.1	2.7	0.7	-0.1	2.8	1.7	-1	-1	2.7	-0.6	-4.5	4.4
201112	58.1	-0.3	-11.6	-1.0	0.34	1.02	0.68	-0.1	2.7	0.7	-0.4	3.0	1.8	0	0	2.2	7.2		4.5
201203			13.1	0.8				-0.1					1.8	3	2			32	

Stocks, Bonds, Consumers Leading Indicator (SBCLI)

Douglas T. Breeden, March 2012

Massachusetts Institute of Technology and Duke University

Germany

1 Quarter Prior SBCLI Forecast Correlations

SBCLI Correl= 0.76 0.77

SBCLI MA2 0.80 0.80

2 Quarters Prior SBCLI Forecast Correlations

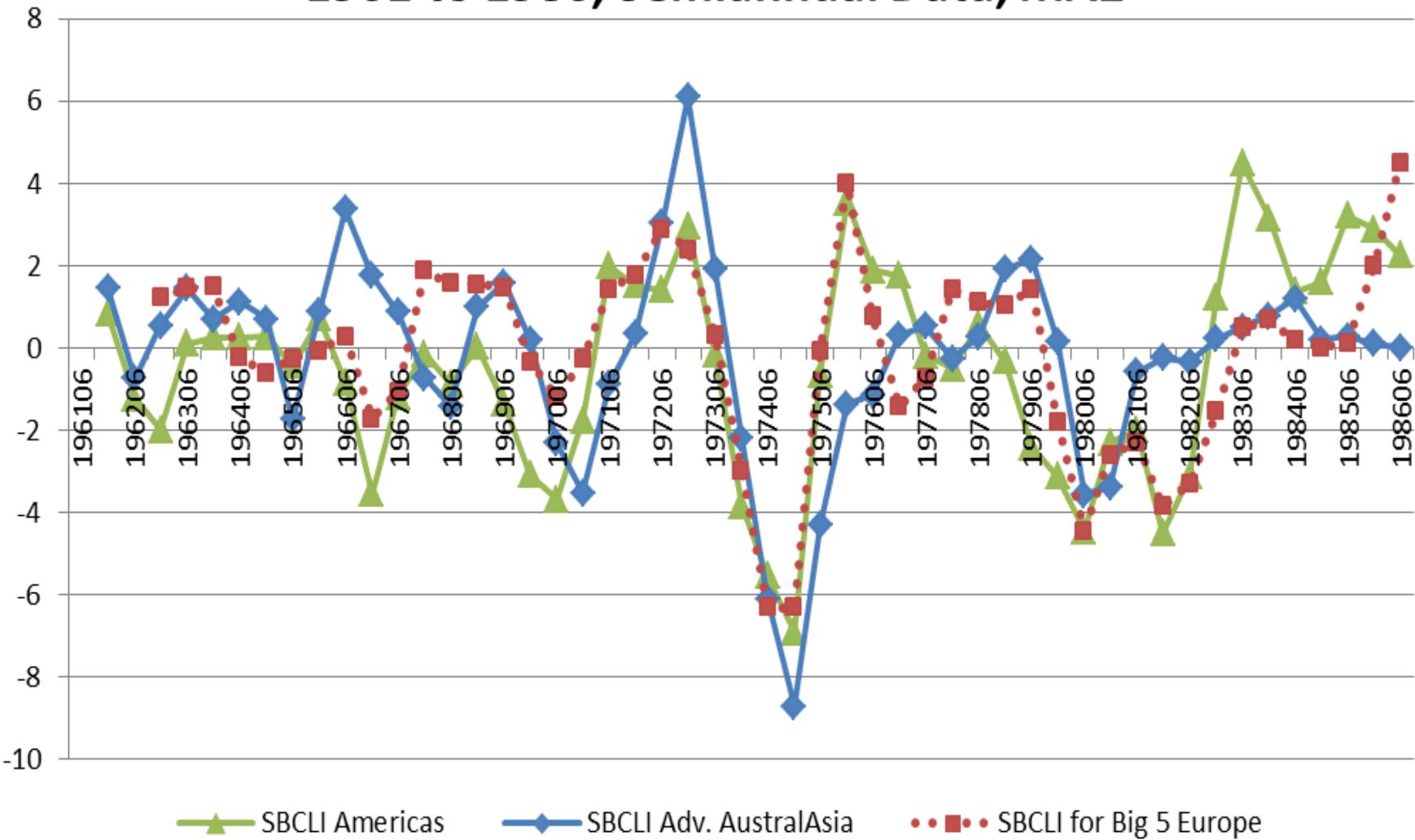
SBCLI Correl= 0.70 0.69

SBCLI MA2 0.67 0.66

1961 to 2	RIStok	Slope	Cperp	LEI	Real Consumption Growth From 2Q Stock Returns:						
Mean	2	1.15	0	1.8	Const	Trend	RISstock	Lg1Stoc	Lg2 Stock		
StdDevr	14	1.08	1.3	4.7	-0.17	1	0.035	0.032	0.017		

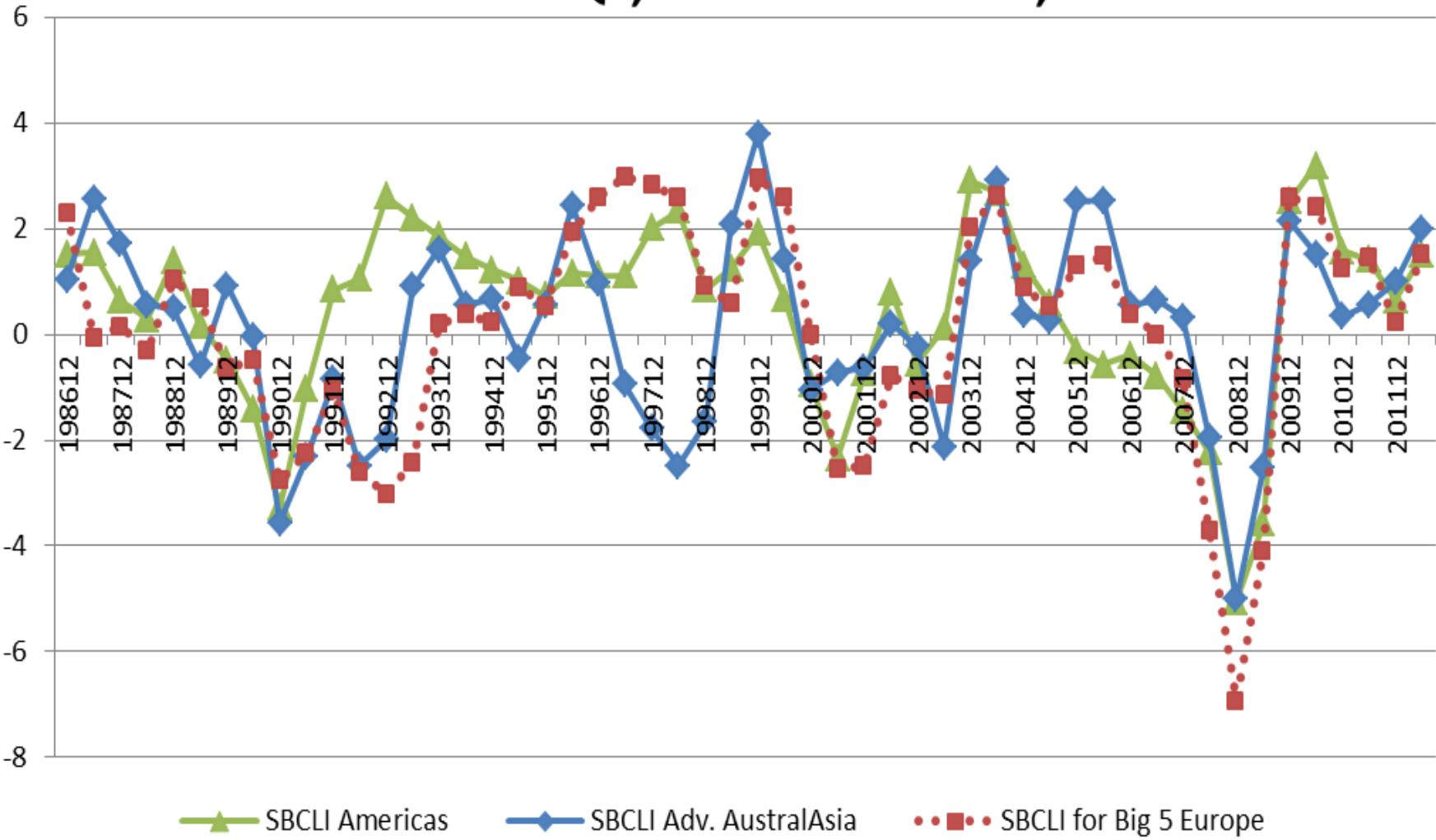
Stock Market				Bond Market				Consumers (Total)				SBCLI		Macroeconomic Data					
				Yield	Yield	Yield	Yield	RealTot	20 Yr	Expecte	Consumption	SBCLI	SBCLI	Real					
	Inflation	Stocks	Real	Treasy	Treasy	Curve	Curve	Consum	Real	RIGrowth	Deviation	PCETotal	MA2	Total	GDP	Indust	Employr	Unempl	
Quarter	OECD	OECD	RealRet	StkRet	Short	LongRa	Slope	Slope	Growth	Growth	PCETot	PCETotal	Total	Zscore	Total	Growth	Prodn	Growth	Rate
QAvg	YoY	L 2Qtrs	Zscore	MoAvg	MoAvg		Zscore	2Q%Anr	Trend	FromStk	2Q%Anr	Zscore	2QAnn%	2QAnn%	2QAnn%	2QAnn%	2QAnn%		
200612	133.2	1.3	7.7	0.4	3.59	3.76	0.16	-0.9	2.8	2.0	2.7	0.1	0.1	0	-1	1.9	7.0	2.0	9.8
200703	143.4	1.8	17.9	1.1	3.82	4.00	0.18	-0.9	-1.7	2.1	2.8	-4.5	-3.4	-2	-1	2.8	6.7	2.1	9.2
200706	157.7	2.0	17.4	1.1	4.06	4.33	0.27	-0.8	-2.3	2.1	3.0	-5.3	-4.1	-3	-2	2.3	6.4	2.5	8.8
200709	157.7	2.3	8.9	0.5	4.50	4.34	-0.16	-1.2	2.9	2.0	2.7	0.2	0.1	0	-1	1.9	5.8	2.7	8.5
200712	161.0	3.0	0.5	-0.1	4.72	4.19	-0.53	-1.6	0.3	2.0	2.5	-2.3	-1.7	-4	-2	1.2	4.9	1.5	8.3
200803	140.3	2.9	-12.5	-1.0	4.48	3.93	-0.55	-1.6	-0.1	2.0	2.0	-2.1	-1.6	-5	-4	1.1	4.7	1.1	8.0
200806	137.9	2.9	-15.8	-1.3	4.86	4.25	-0.61	-1.6	0.5	2.0	1.6	-1.1	-0.9	-5	-5	-0.6	1.7	0.2	7.7
200809	124.3	3.1	-12.9	-1.1	4.98	4.26	-0.72	-1.7	0.6	1.8	0.9	-0.4	-0.3	-4	-5	-2.0	-3.8	2.1	7.2
200812	90.8	1.7	-35.0	-2.6	4.21	3.50	-0.72	-1.7	-0.4	1.8	-0.1	-0.3	-0.2	-7	-6	-3.5	-17.0	2.7	7.2
200903	80.2	0.8	-35.9	-2.7	2.01	3.07	1.06	-0.1	-0.2	1.5	-0.6	0.3	0.3	-5	-6	-6.0	-39.8	-1.1	7.6
200906	88.1	0.3	-3.0	-0.4	1.31	3.32	2.01	0.8	1.4	1.5	-0.2	1.6	1.2	1	-2	-3.0	-26.8	-1.7	7.9
200909	97.3	-0.2	21.4	1.4	0.87	3.30	2.43	1.2	-0.4	1.5	0.7	-1.1	-0.9	3	2	0.6	6.7	-2.1	7.9
200912	105.4	0.4	19.4	1.2	0.72	3.19	2.47	1.2	-1.6	1.5	1.3	-2.9	-2.3	1	2	1.8	9.4	1.7	7.7
201003	107.1	0.8	9.7	0.5	0.66	3.18	2.51	1.3	-0.3	1.5	1.7	-2.0	-1.6	1	1	1.4	7.1	3.1	7.5
201006	110.4	1.1	4.1	0.2	0.69	2.78	2.09	0.9	1.6	1.5	2.0	-0.4	-0.3	1	1	1.2	16.6	-0.2	7.2
201009	110.2	1.2	2.3	0.0	0.87	2.42	1.55	0.4	2.2	1.3	1.9	0.3	0.2	1	1	1.9	16.2	0.0	6.9
201012	121.5	1.5	9.3	0.5	1.02	2.60	1.58	0.4	2.0	1.3	1.9	0.1	0.1	2	1	1.5	9.8	0.4	6.7
201103	128.6	2.1	15.7	1.0	1.09	3.14	2.05	0.8	2.5	1.3	1.9	0.6	0.5	3	2	2.6	9.8	3.8	6.3
201106	129.1	2.3	5.0	0.2	1.41	3.10	1.69	0.5	-0.3	1.3	1.7	-2.0	-1.5	-1	1	1.7	8.4	4.9	6.0
201109	110.0	2.5	-15.7	-1.3	1.56	2.26	0.70	-0.4	0.9	1.3	1.1	-0.3	-0.2	-3	-2	0.5	7.8	1.8	5.8
201112	103.3	2.3	-21.1	-1.7	1.50	1.93	0.44	-0.7	1.9	1.3	0.7	1.2	0.9	-3	-3	1.1	-1.0		5.7
201203			23.7	1.6	0.87	1.96	1.09	-0.1		1.3	1.7		0.9	4	0				

SBCLI for Advanced Americas, Europe, AustralAsia 1961 to 1986, Semiannual Data, MA2

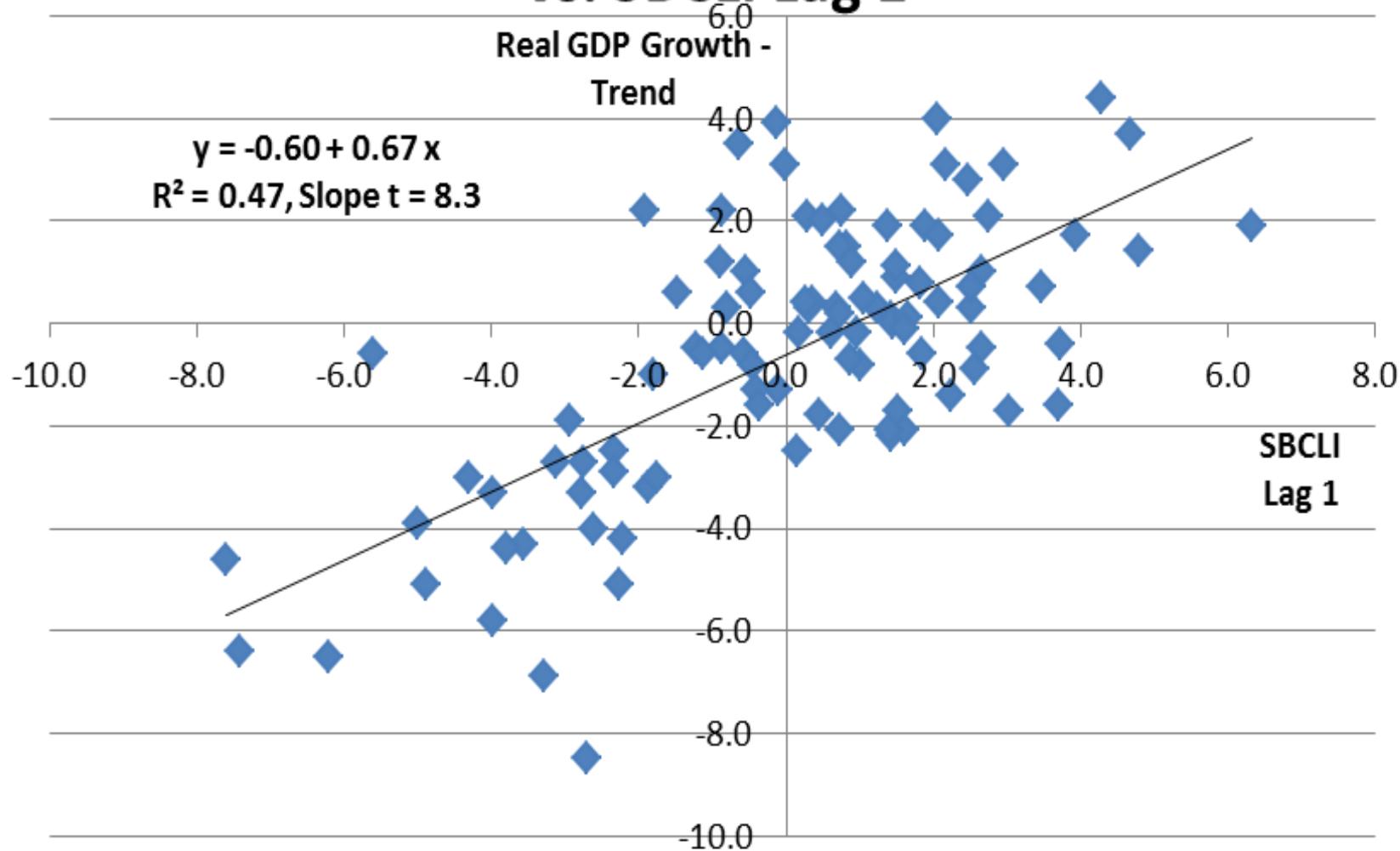


SBCLI for Advanced Americas, Europe, AustralAsia

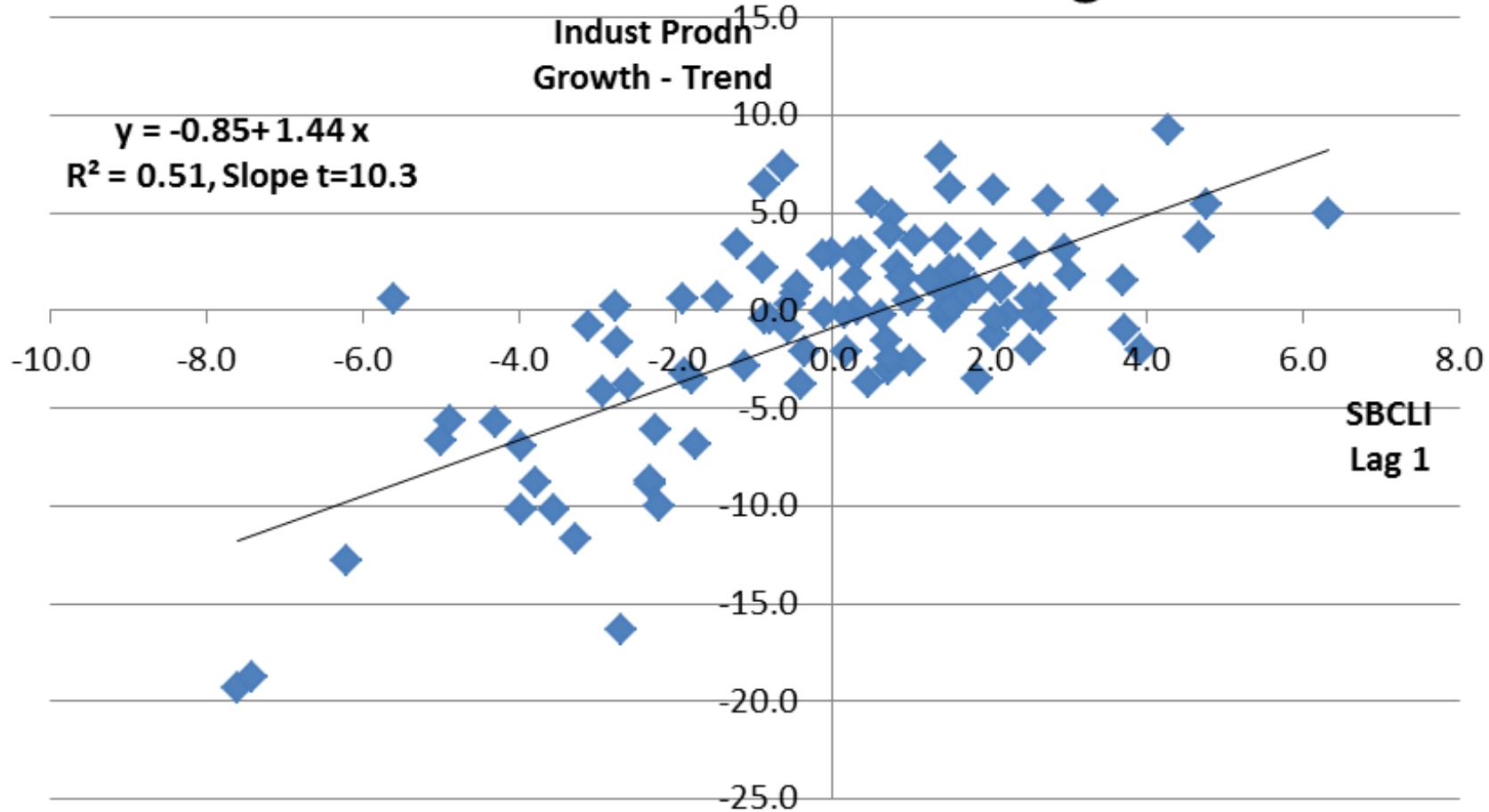
1986 to 2012 Q1, Semiannual Data, MA2



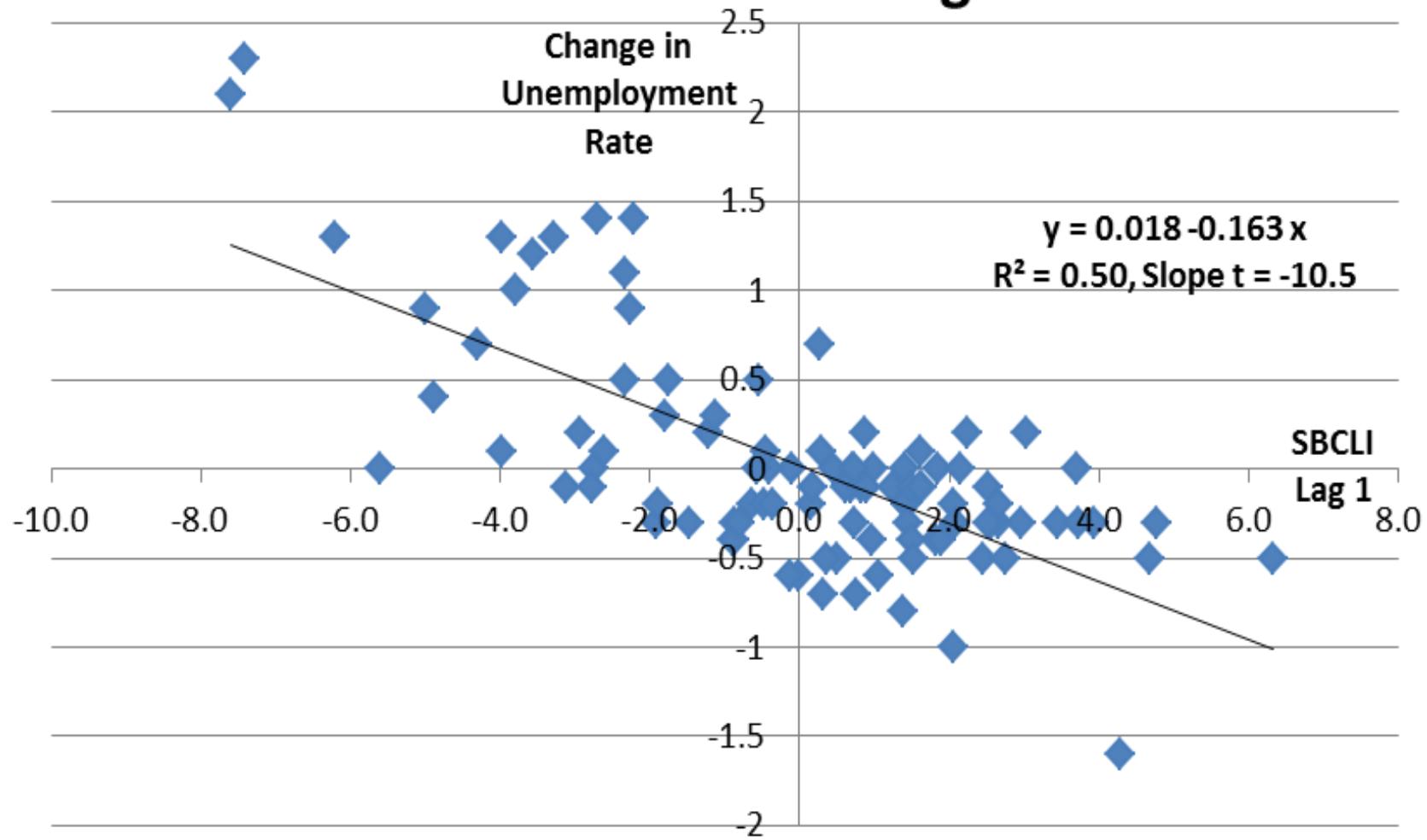
AAmericas: Real GDP Growth - Trend vs. SBCLI Lag 1



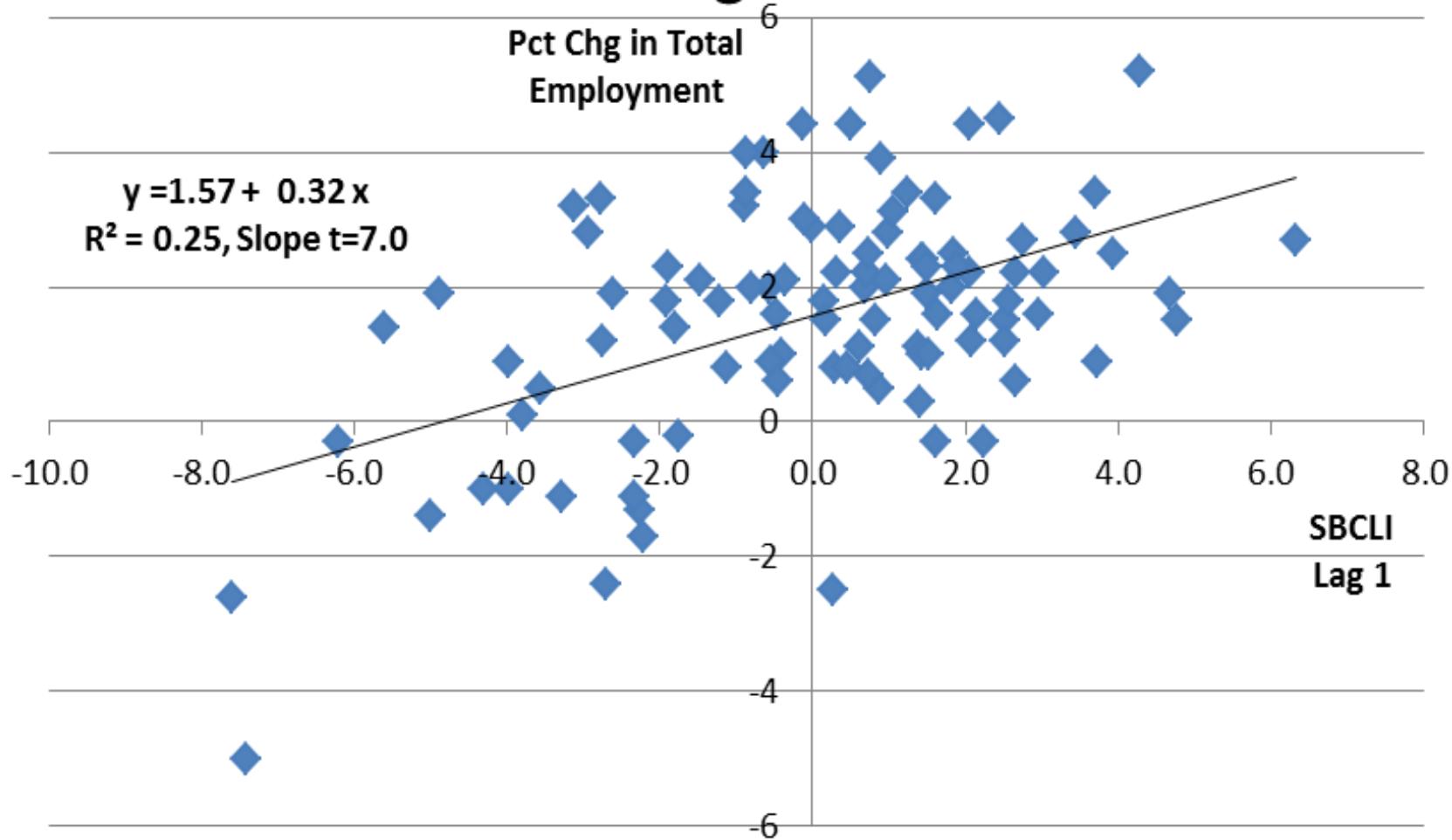
AAmericas: Industrial Production Growth - Trend vs. SBCLI Lag 1



Adv Americas: Unemployment Rate Change vs. SBCLI Lag 1



Adv Americas: Total Employment Growth vs. SBCLI Lag 1



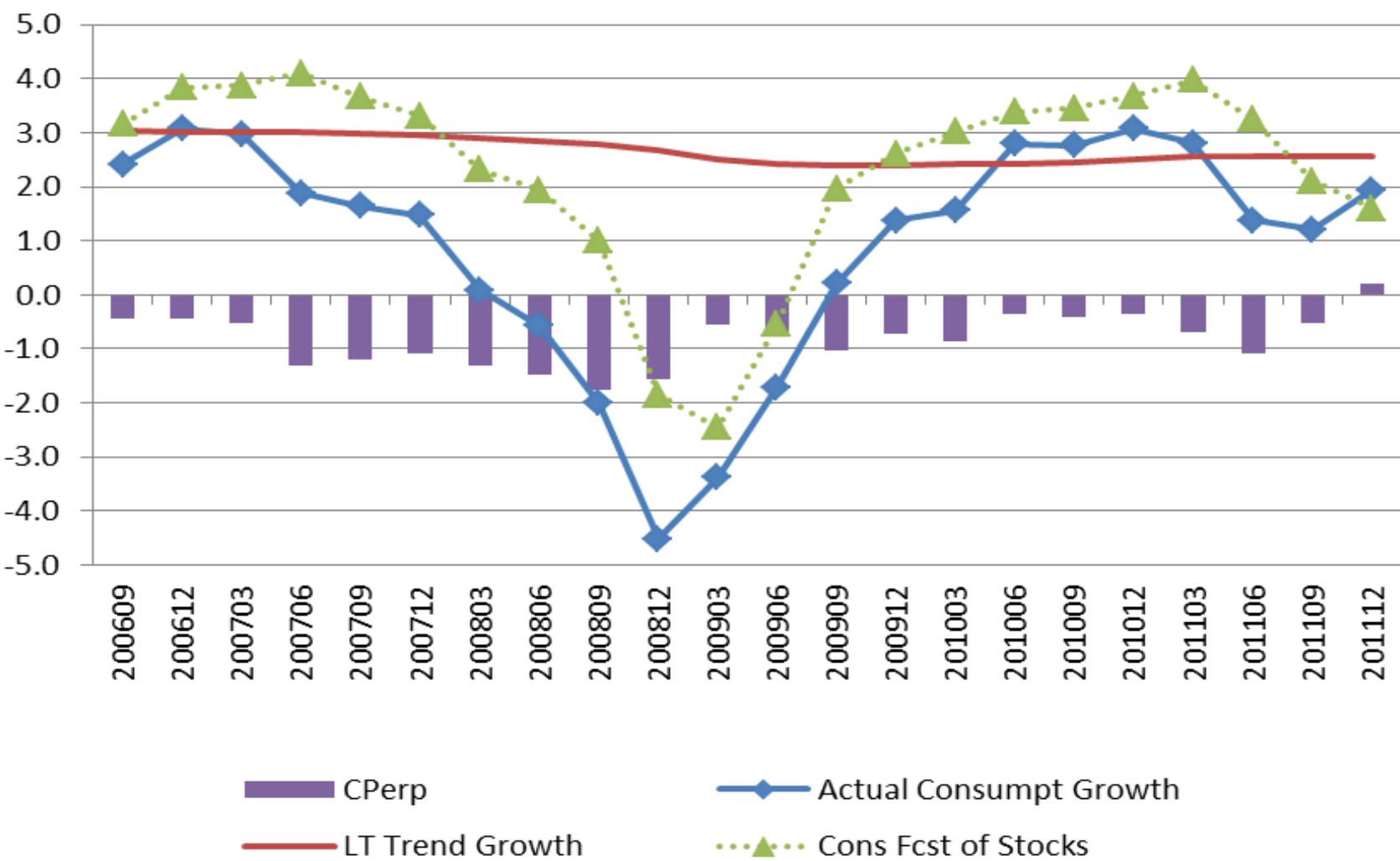
Recent Behavior of the SBCLI

Q1: What readings did the SBCLI give during the last 5 years, including the “Financial Panic of 2008/9”?

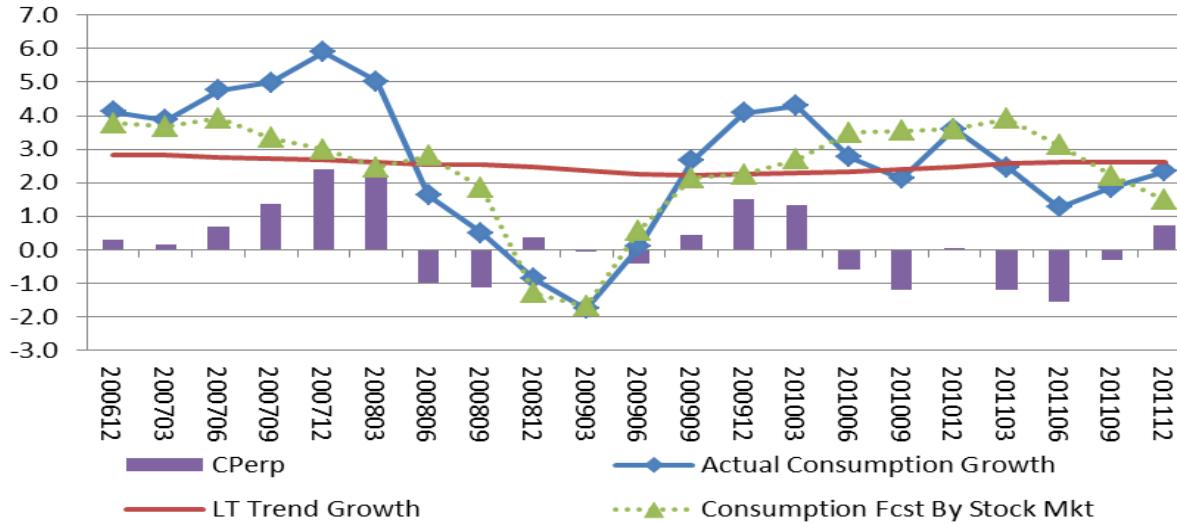
Q2: What are the readings of the SBCLI at present?

Q3: What signals are consumers sending in various countries?

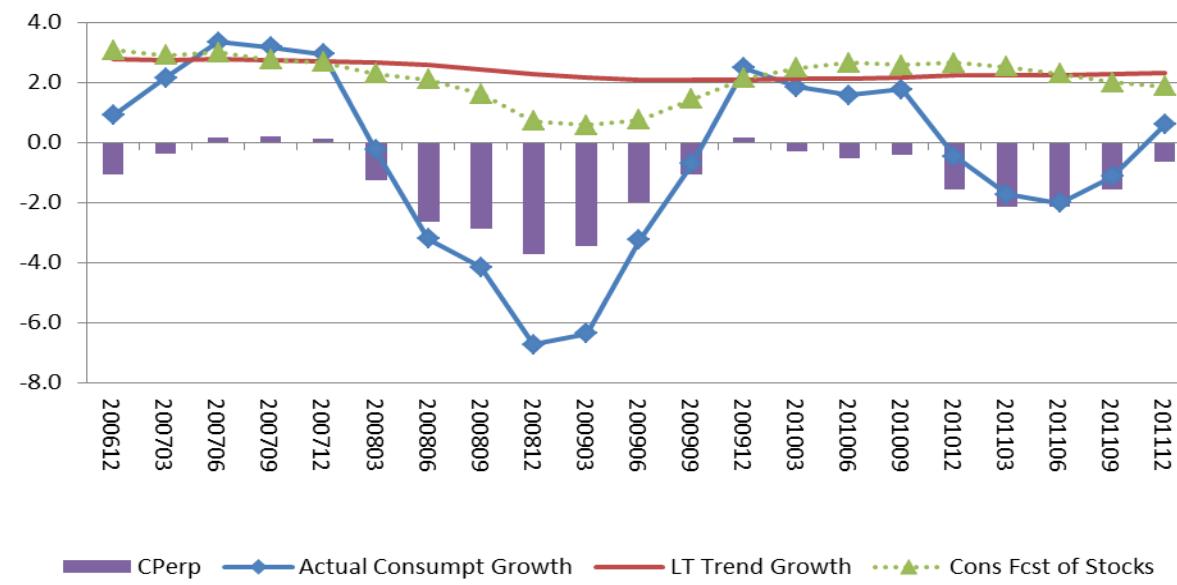
USA Consumer Signal Turns Positive: Consumption Growth vs. Stock Forecast



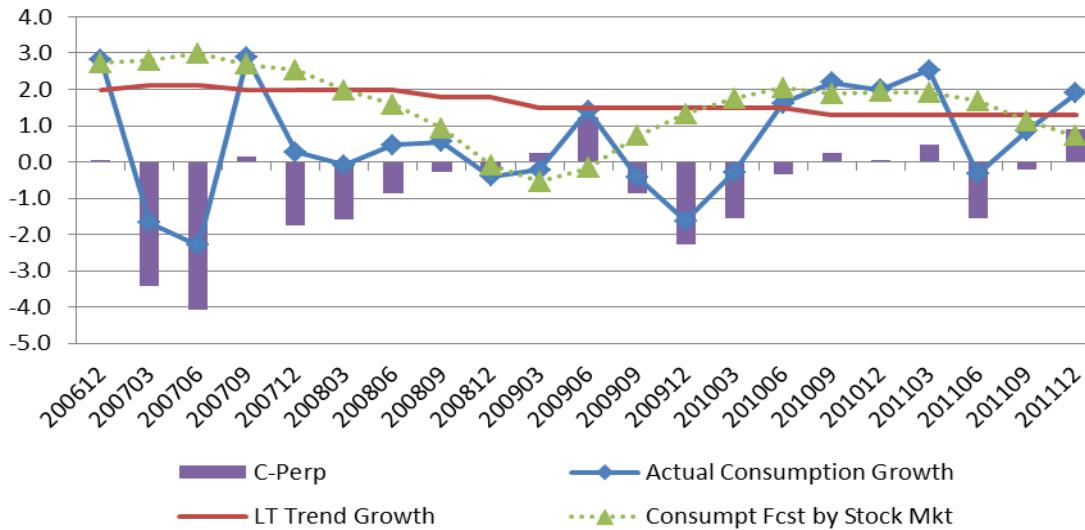
Canada: After Holding Back, Consumers Turn Positive



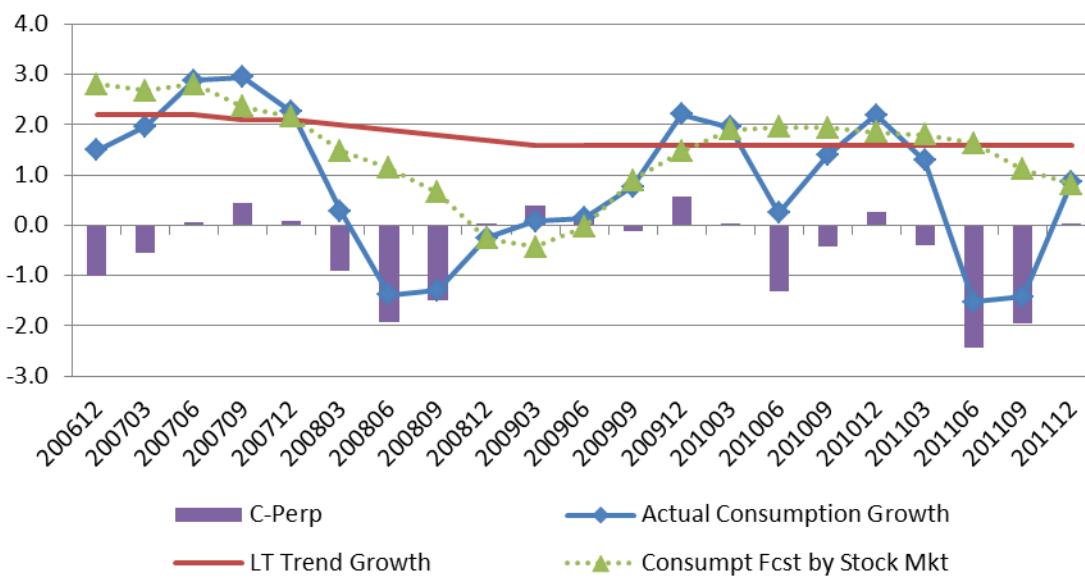
UK Consumers Still Negative, But Improving: Consumption Growth vs. Stock Forecast



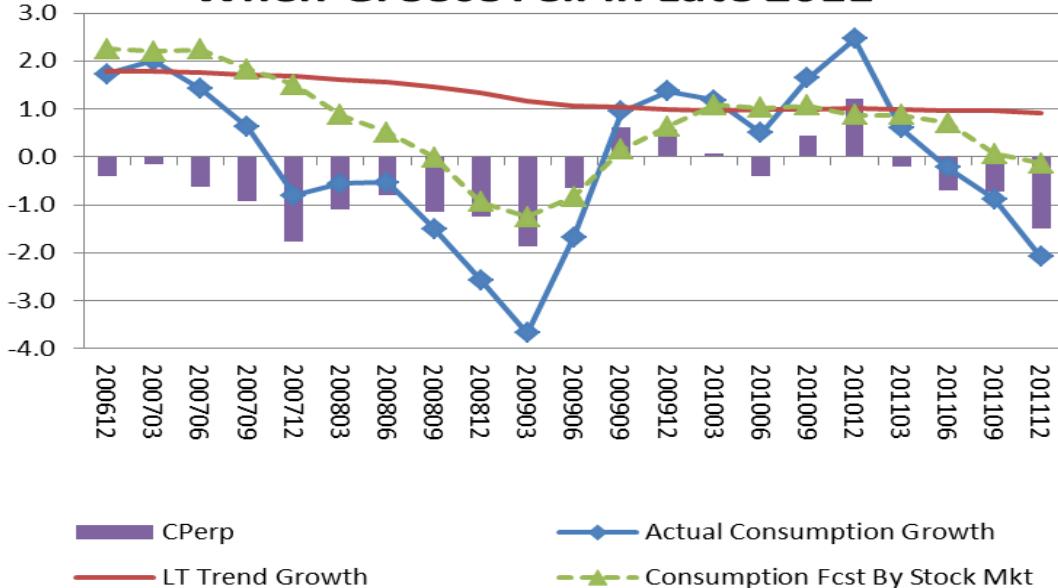
German Consumer Signal Getting Positive: Consumption Growth vs. Stock Forecast



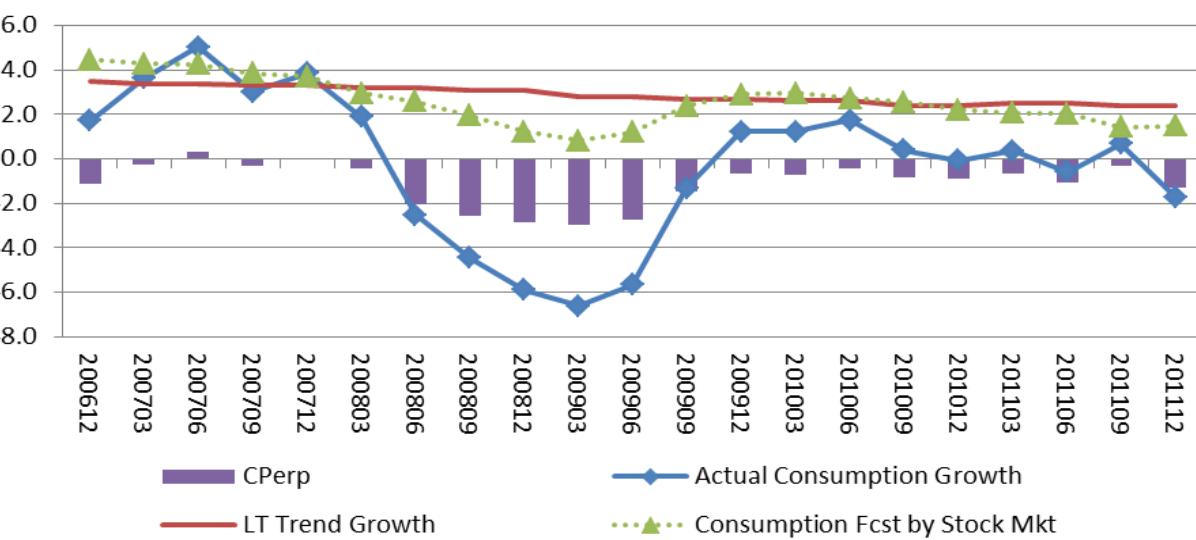
French Consumers Were Negative in 2011. Consumption Growth vs. Stock Forecast



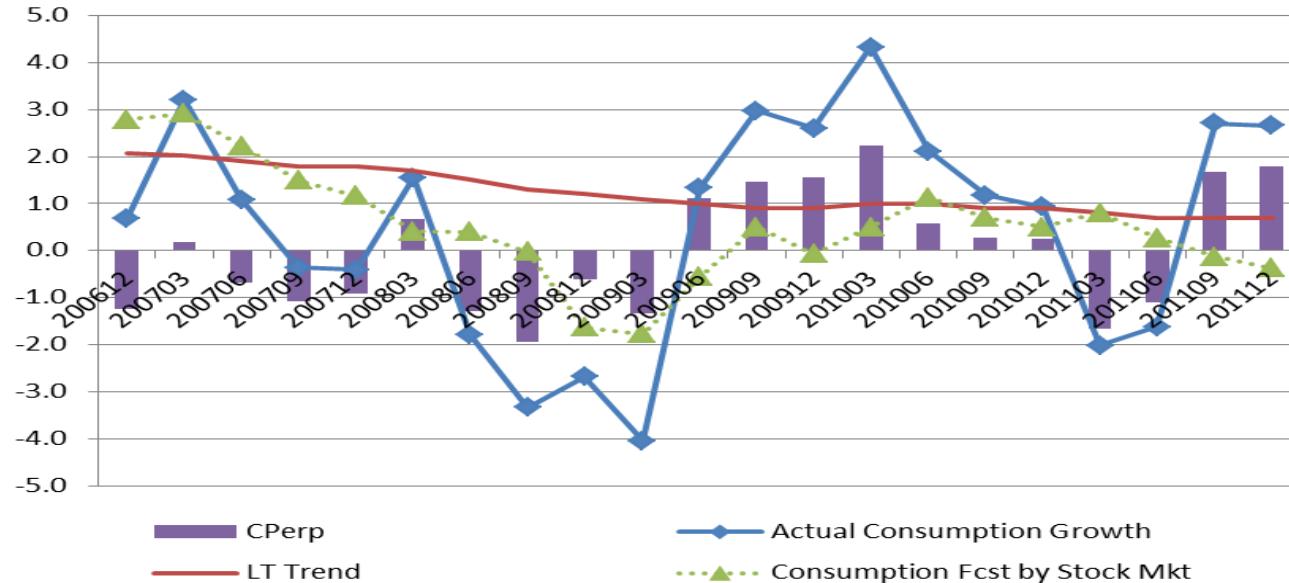
Italy's Consumers Went Negative When Greece Fell in Late 2011



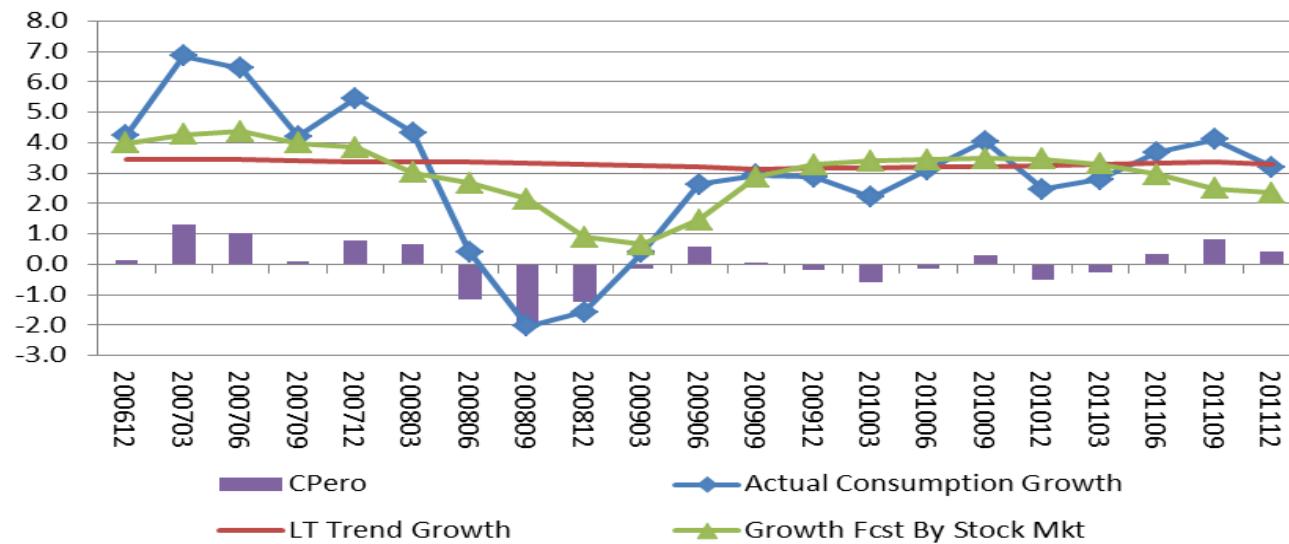
Spain's Consumers Still Consistently Negative. Consumption vs. Stock Forecast



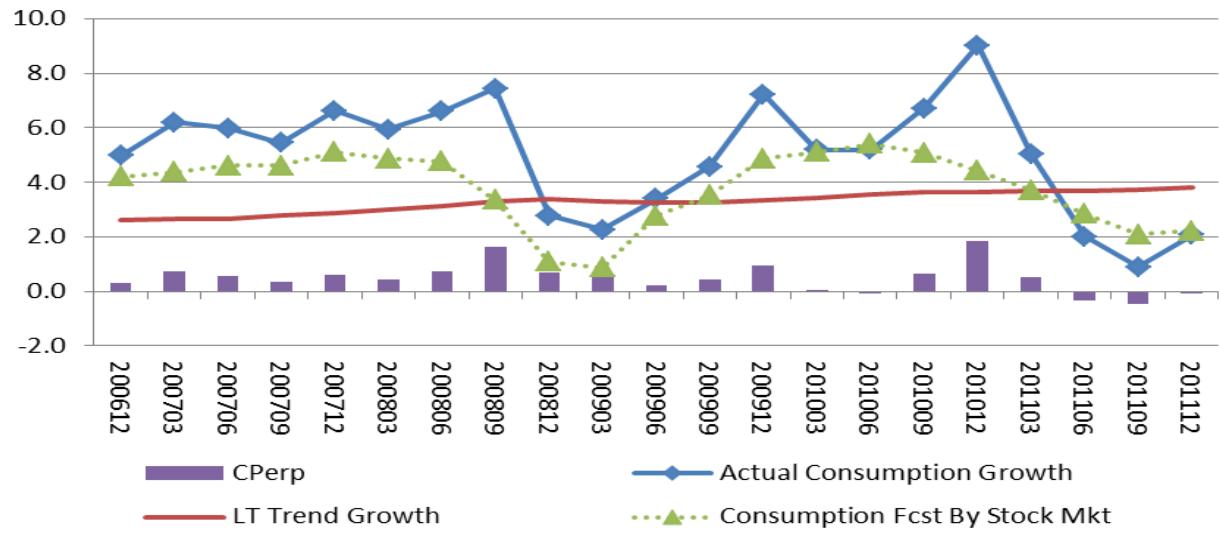
Japanese Consumer Signal Very Positive: Consumption Growth vs. Stock Forecast



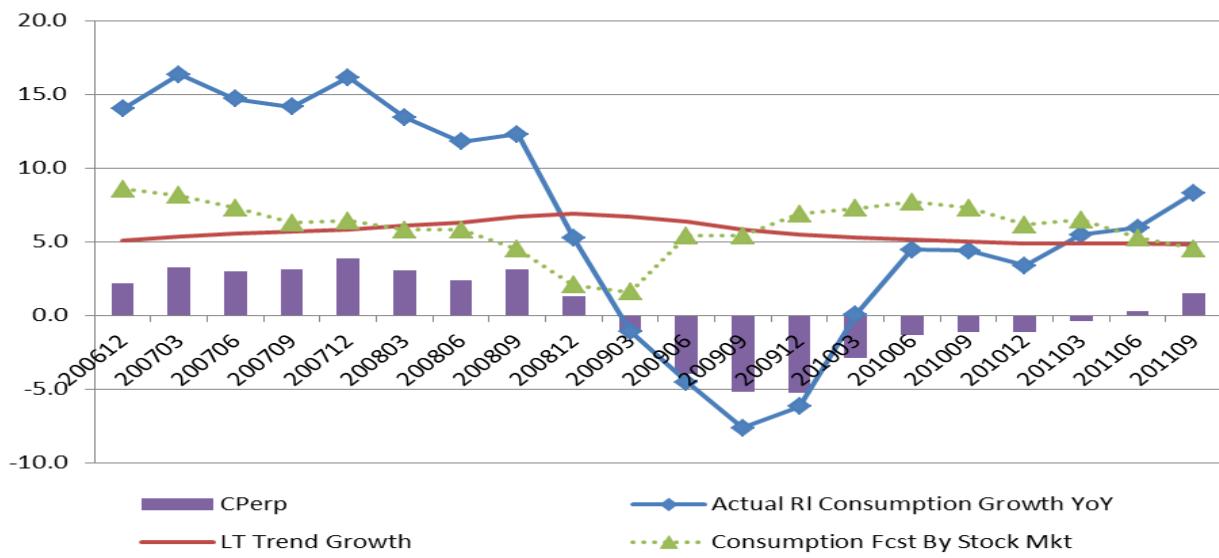
Australian Consumer Spending Looks Solid Consumption Growth vs. Stock Forecast



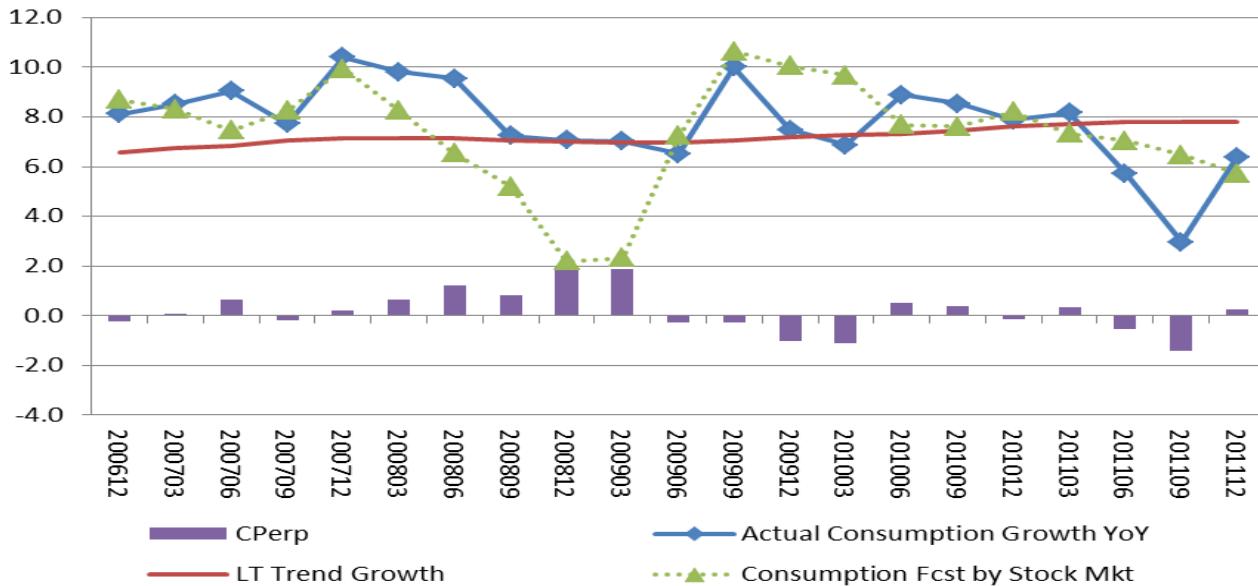
Brazil Real Consumption Growth Slowing to Trend Adjusted for Stock Market Returns



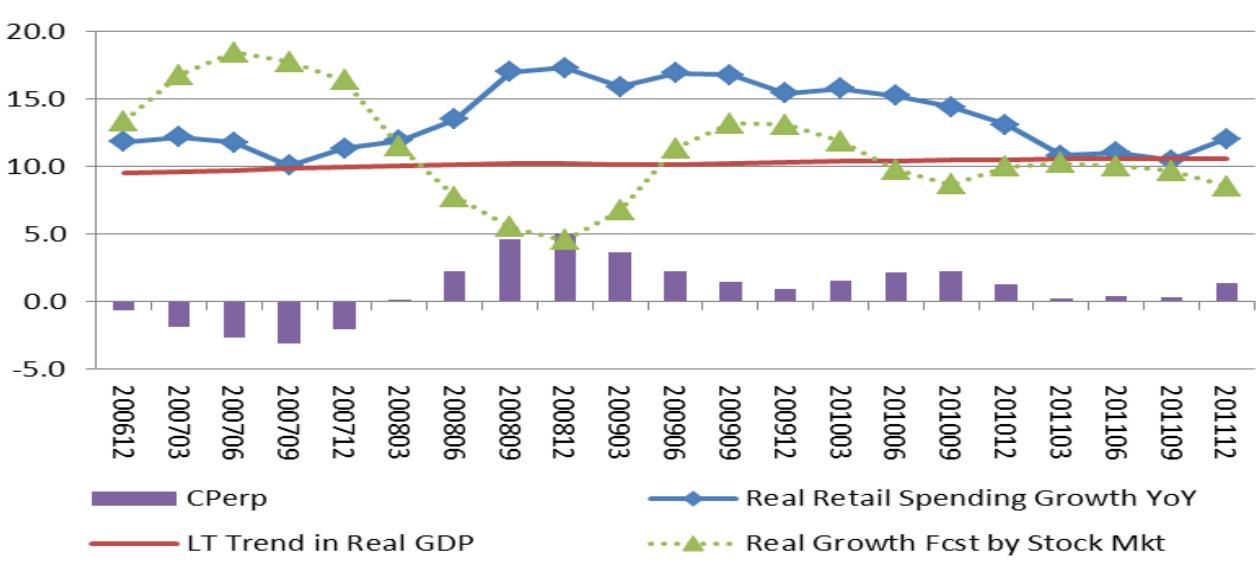
Russian Consumers Sensitive to Oil Price More Than Stock Market? Strong Consumption Now



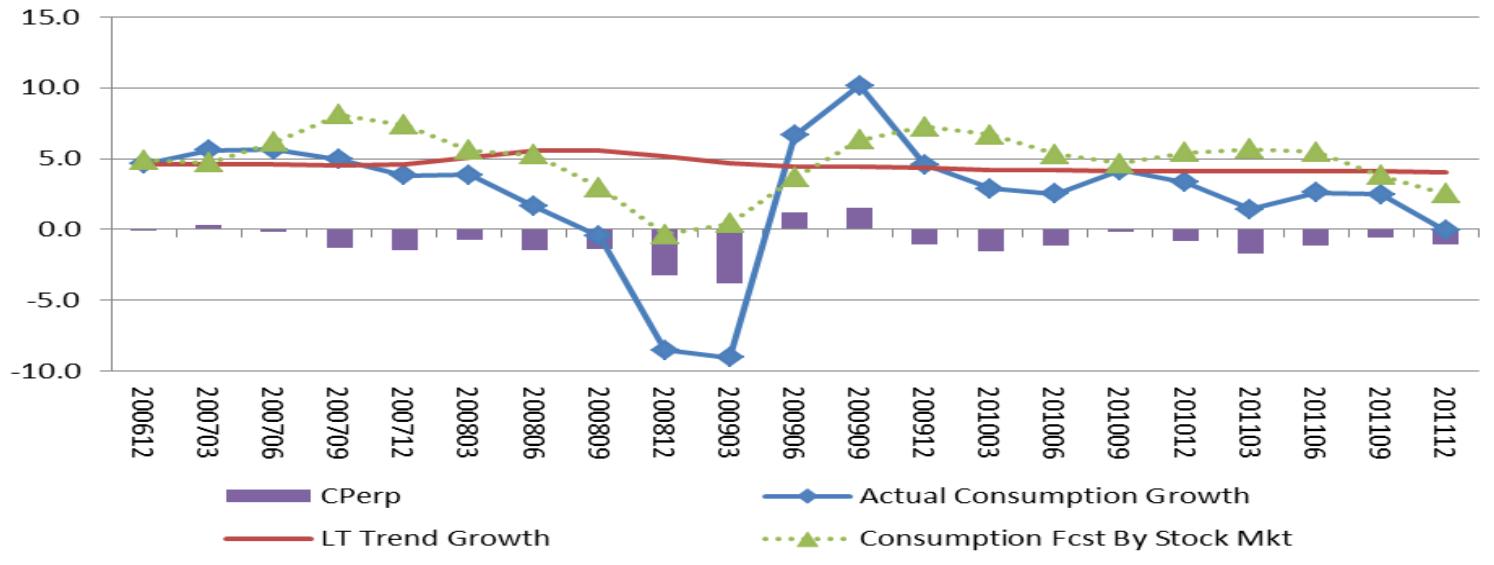
India Real Consumer Spending Growth Holding Back vs Stock Market Forecast



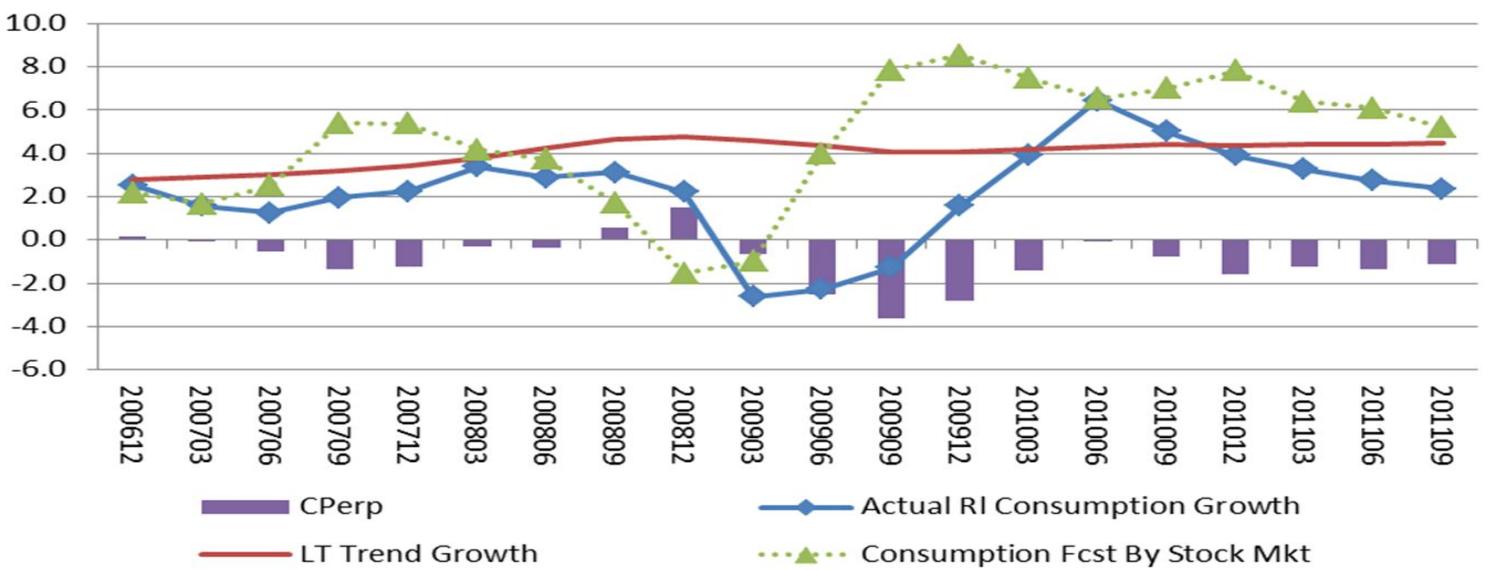
China Real Retail Sales Growth Moderates, But Still Very Fast



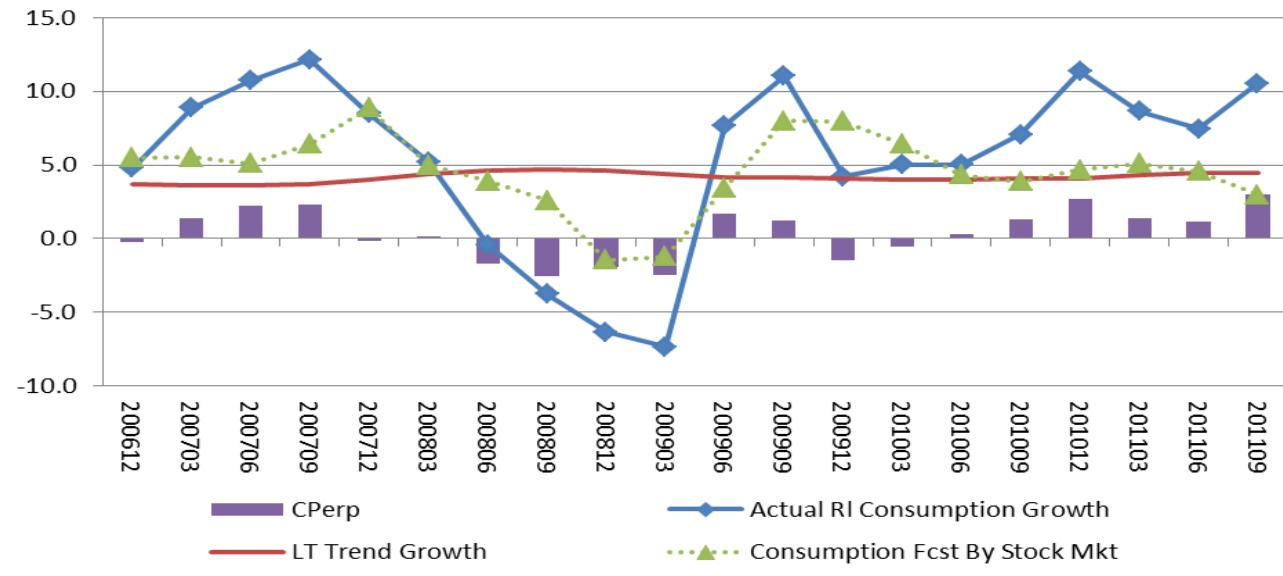
Korean Consumers Are Holding Back. Consumption Growth vs. Stock Market Forecast



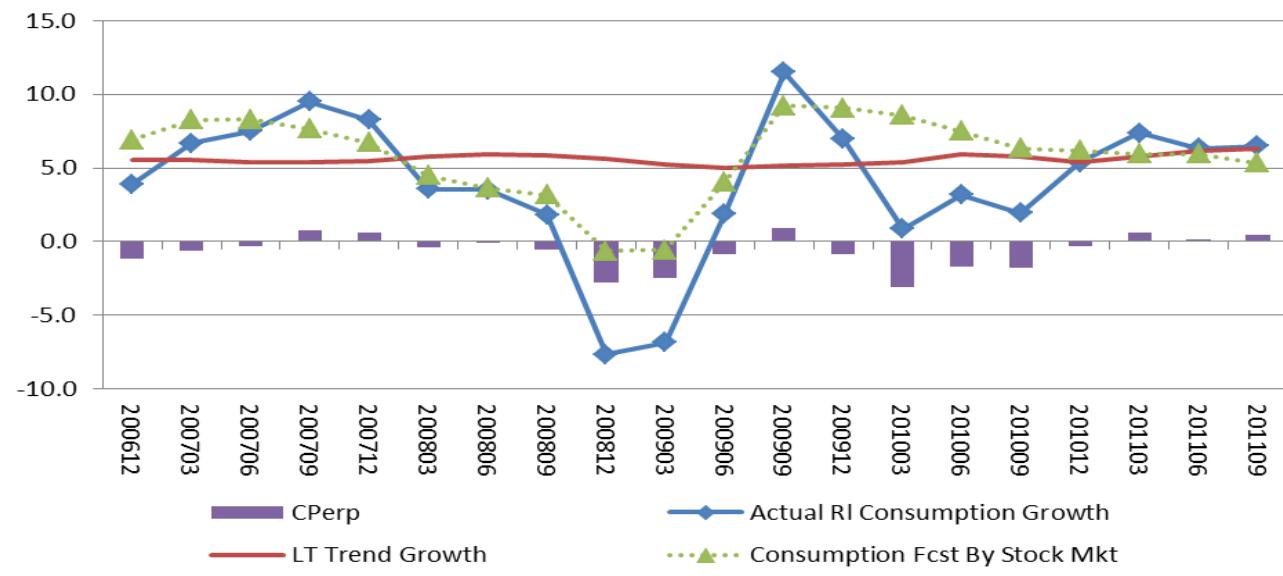
Thailand Consumers Held Back Before Flood. Real Consumption Growth vs. Stock Forecast



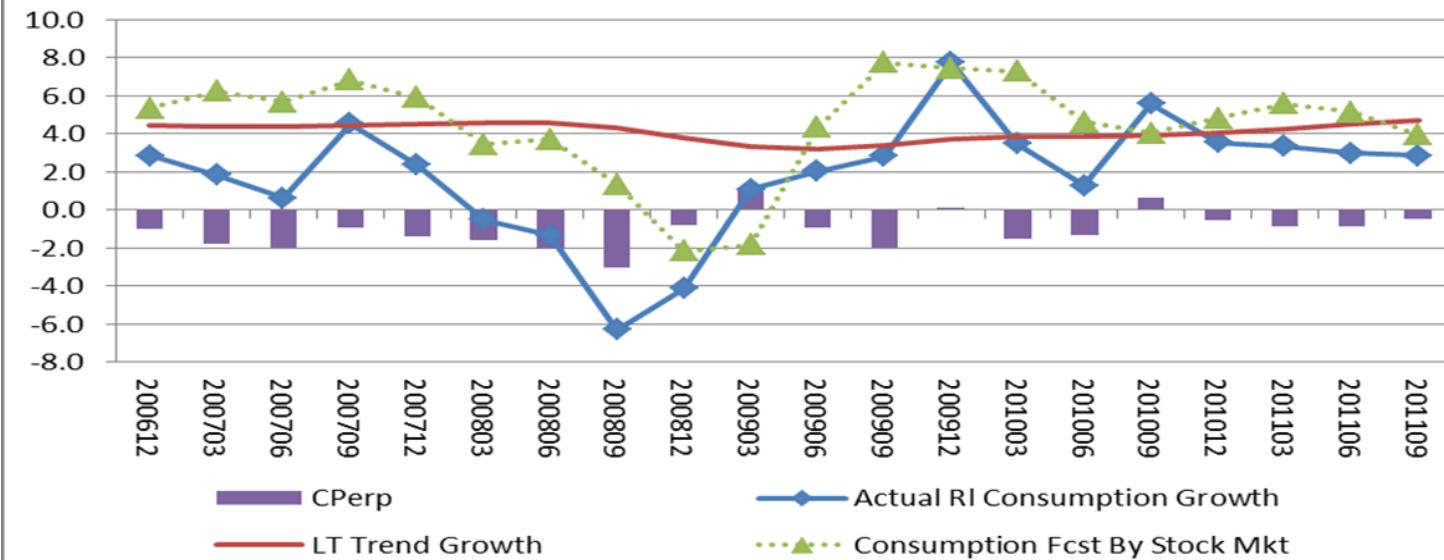
Hong Kong Consumer Spending Growth Very Strong in 2010-2011 vs. Stock Forecast



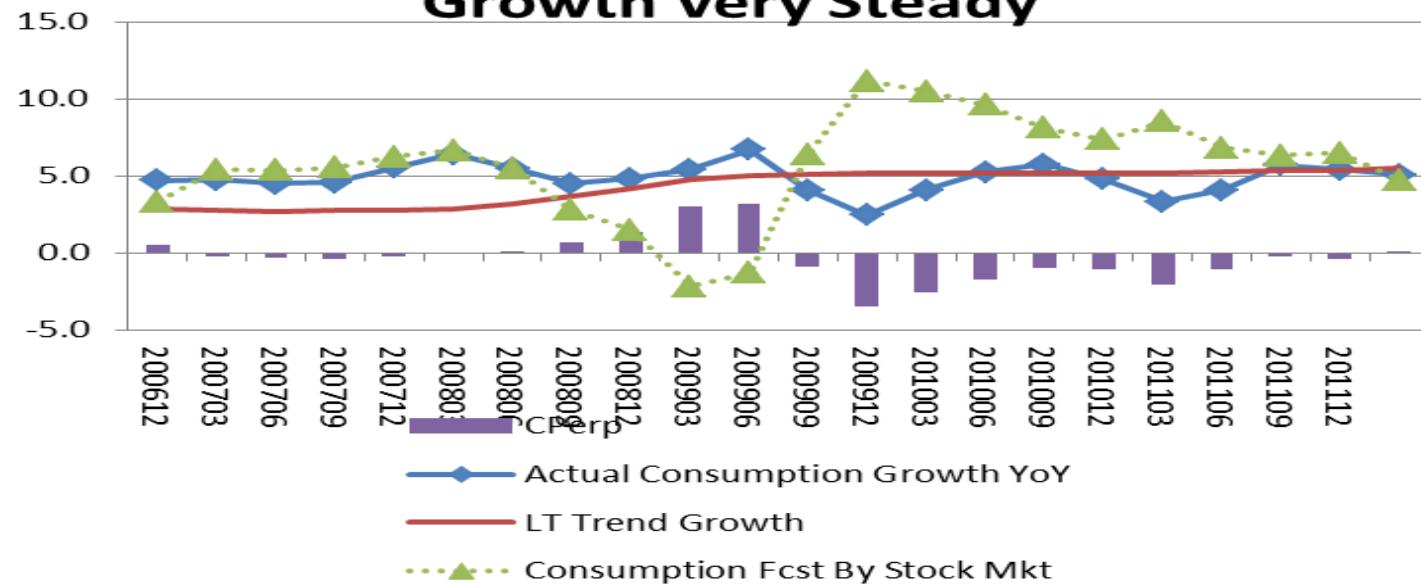
Singapore Consumer Spending Strengthened in 2011. Consumption Growth vs. Stock Forecast



Taiwan Consumers Hold Back. Consumption Growth vs. Stock Forecast



Indonesia Real Consumer Spending Growth Very Steady



		<u>Stocks, Bonds, Consumers Leading Index Components and Totals</u>							
		Douglas T. Breeden, Massachusetts Institute of Technology and Duke University							
		March 2012							
Country	Stock Market Signal		Consumers' Signal		Stocks + Consumers		Bond Market Sigr	SBCLI	
	Last 6 Months		Last 2 Quarters		Leading Index				
	Real	Stocks	Real Consumption		Positive: Above trend growth		Slope		
	Stock	Deviation (Cperp)		Negative: Below trend growth				Trend Growth Real GDP	
	Return	2*Z-Score	Z-Score		2xStocks Z-Score + Cperp		Z-Score	Total	
United States	15.2	2.4	0.2		2.6		0.5	3.1 2.6	
Canada	-2.1	-0.6	0.7		0.1		0.5	2.6	
Mexico	7.1	0.6	1.1		1.7			2.3	
United Kingdom	10.6	1.4	-0.6		0.8		0.1	0.9 2.3	
Germany	23.7	3.2	0.9		4.1		0.1	4.2 1.3	
France	10.4	1.2	0.0		1.2			1.6	
Italy	9.8	1.0	-1.5		-0.5			0.9	
Spain	-2.2	-0.6	-1.3		-1.9			2.3	
Japan	13.1	1.6	1.8		3.4		-0.1	3.3 0.7	
Australia	-0.5	-0.4	0.4		0.0			3.3	
South Korea	8.2	0.6	-1.0		-0.4			4.1	
Hong Kong	3.8	0.2	1.5		1.7			4.5	
Singapore	4.4	0.2	0.5		0.7			6.3	
Taiwan	4.9	0.2	-0.4		-0.2			4.5	
Thailand	11.2	0.8	-1.1		-0.3		Note: Pre-flood consumpt		4.3
Brazil	19.8	1.6	-0.1		1.5				3.8
Russia	3.1	0.0	1.5		1.5				4.8
India	6.0	0.4	0.3		0.7				7.8
China	-6.3	-0.8	1.4		0.6				51 10.6
Indonesia	5.2	0.2	0.1		0.3				5.5

Conclusions

- Real consumer spending growth, with the stock market effect removed, adds to the ability of real stock market returns and the term structure slope to forecast growth of real GDP, industrial production, employment growth and unemployment rate changes.
- Growth for the coming year looks good globally, as the USA, Germany and Japan, three leading advanced economies, all seem to have strength. This is in addition to the strong emerging markets, which are slowing, but still growing rapidly.