

It's often not what we say, but how we say it that keeps us feudin' and fussin'!

Self Test: Which best describes your general style of communication:

A Commando comes from being <u>AGGRESSIVE</u> \rightarrow "I'm OK, You're NOT!"

Aggressive speakers put their audience on the defensive much of the time. They promote themselves, often to the point of bullying. This is **learned** behavior. It can be unlearned!

A Mouse comes from being <u>PASSIVE</u> \rightarrow "You're OK, I'm NOT!"

Passive speakers back off from discussions that harbor conflict or controversy. They usually feel they are not smart enough to compete or have been told that their views don't matter. This is also **learned** behavior. It can be unlearned!

A Communicator comes from being <u>ASSERTIVE</u> \rightarrow "We are both OK!"

Assertive people are fair-minded and consider the other guy's point of view. They may not change their mind, but they do not punish others for not changing their mind either. **This behavior can be** *learned!*

Better communication begins with understanding where our style of communication begins. You can even be mixed and have all 3 communication styles, but one style usually predominates.

Want to know how to be a great **Communicator**? Talk with a Counselor Today

Mary Walseth M.A., LPC can help you learn effective ways to communicate and get results. You can reach her by calling 210-452-6416 or by e-mail at mwalseth@satx.rr.com

