## **BSD Medical Corp.**

NASDAQ: BSDM

SELL

Reiteration 10/29/10

Price as of 10/29/2010

\$4.75



We project that BSDM will underperform the market over the next 6 to 12 months. This projection is based on our analysis of three key factors that influence common stock performance: earnings strength, relative valuation, and recent price movement.

Previous Rating Strong Sell (1/23/10 - 5/0)	52-Week Price Range 7/10) \$0.95 - \$4.75	Market Capitalization <b>\$0.12 Billions</b>	Annual Dividend Yield <b>0.0%</b>	Annual Dividend Rate <b>\$0.00</b>	Industry <b>Medical Supplies &amp; Equip</b>	
Earnings Strength	POSITIVE	Relative Valuation	VERY NEGATIVE	Price Movement	VERY NEGATIVE	
very negative n	eutral very positive	very negative	neutral very positive	very negative	neutral very positive	
EPS decreased from \$-0 over the past 5 quarters.	0.23 to an estimated \$-0.32	Operating Earnings Yield of -6.7% ranks above 17% of the companies covered by Ford.		1-year price up 104.7%: <b>VERY POSITIVE</b> 1-quarter up 352.4%: <b>VERY NEGATIVE</b> 1-month up 48.0%: <b>VERY NEGATIVE</b>		

BSD Medical is engaged in the development, manufacturing, marketing and servicing of medical systems that deliver radio frequency or microwave energy into diseased sites of the body, heating them to specified temperatures as required by a variety of medical therapies. The company's *BSD-2000* and *BSD-500* cancer treatment systems are used to treat cancer with heat, and are designed to boost the effectiveness of radiation and chemotherapy through a number of biological mechanisms. The company's *MicroThermX 100* system is used to treat cancers with heat alone. The company's systems are sold worldwide.

#### Medical Supplies & Equip. performance is NEUTRAL

#### **Peer Group Comparsion**

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Ticker	Company Nam	е	Overall Rating	Quality Rating	Recent Price	Market Cap(B)	EPS (ttm)	P/E (mrq)	P/B (ttm) Pri	1 year ce Change
BSDM	BSD Medical (		Sell	Low	\$4.75	\$0.119	\$-0.36		12.67	104.70
CASM	CAS Medical S		Hold	Low	\$3.25	\$0.042	\$-0.10		3.71	100.60
LZR	Emergent Grou		Buy	Low	\$5.33	\$0.037	\$0.47	11.34	3.50	-20.70
PODD	Insulet Corp.		Hold	Very Poor	\$15.95	\$0.64	\$-2.03		14.18	43.70
	ice Performance	2005		2006	2007	2008	200	9	2010	
	ation Bands							-		
Valuatio				₽Highe	est expected Price	at 43.05 x Trailing	g Sales			
	n the highest			1.	┟┟╞ <del>╞╽╷╒╻</del>					\$6.89
	est P/E ratio	[	+	<mark>┟<mark>╞╞<sub>╞┎┎┎</sub>╞</mark>┝<sup>╞</sup></mark>		╶╻╞┲╞┵╪┽╶╁┎			+	\$0.05 •••••\$4.75
in the pa	st five years					· · · 1			1.6	ψτ.75
applied t	o the trailing	t+rrt++			<b>L</b> Trailing 10 Mon	ths Average Price	'   '		'	
	n operating	, <u>[[]]</u>								
earnings						:	~		<u> </u>	÷4.07
Price (US	S\$)	Lewest expected Price at 6.56 x Trailing Sales						•••••\$1.05		
Fiscal Ve	ear End - AUG	2005		2006	2007	2008	200	9	TTM	
	Operating									
	s per Share (\$)	NA		0.40	-0.16	-0.11	-0.2	2	-0.36	
Lannings	, per onare (¢/	INA		0.40	-0.10	-0.11	-0.2	.5	-0.30	
Annual F	Revenue (\$M)									
/	(+,									
		NIA		3	3	5	4		4	
	it on Sales	NA				1		E 0/		
Cash Flo				280.0%	-113.6% \$-0.15	-47.1% \$-0.11	-126. \$-0.		-99.9%	
	w/snare lue/share			\$0.45 \$1.25	\$-0.15 \$1.13		ֆ-Ս.։ \$0.5		 \$0.38	
	· · · ·			\$1.25 32.0%	\$1.13 -14.2%	\$0.88 -12.6%	ຈູບ.5 -46.0		\$0.38 -96.0%	
Return o	• •			32.0% 0.0%	-14.2% 0.0%					
Debt to E	quity			U.U70	0.0%	0.0%	0.0%	/0		
		:				:	1	:		:

## **BSD Medical Corp.**

NASDAQ: BSDM

#### **Recommendation Summary**

Ford's Sell on BSD Medical Corp. is the result of our systematic analysis on three basic characteristics: earnings strength, relative valuation, and recent stock price movement. The company has produced a positive trend in earnings per share over the past 5 quarters. Because the company lacks sufficient analyst estimate data, we place greater weight on the historical EPS trend as the measure of earnings strength. Based on operating earnings yield, the company is overvalued when compared to all of the companies we cover. Share price changes over the past year indicates that BSDM will perform very poorly over the near term.

Price as of 10/29/2010

### **Earnings Strength is POSITIVE**

Ford's earnings momentum measures the acceleration or deceleration in trailing 12 month operating earnings per share growth. The upward curvature of the plotted points in the graph on the right indicates that while BSD Medical Corp.'s earnings have declined to an estimated \$-0.32 from \$-0.23 over the past 5 quarters, they have shown acceleration in quarterly growth rates when adjusted for the volatility of earnings. This indicates an improvement in future earnings growth may occur.

Nearly 40 years of research have shown that the change in the growth of earnings per share is an important factor that drives stock price performance. Ford measures earnings momentum and analysts' forecast changes to get an early indication of changing earnings patterns.

Estimate data for BSD Medical Corp. is not available. However, the lack of analyst forecast changes and a comparison of reported versus expected earnings does not inhibit our ability to assess BSDM's earnings strength. As a matter of fact, our research has shown that our earnings momentum measure is a strong indicator of stock price performance in companies with little or no analyst coverage.

### **Relative Valuation is VERY NEGATIVE**

BSD Medical Corp.'s operating earnings yield of -6.7% ranks above 17% of the other companies in the Ford universe of stocks, indicating that it is overvalued. Ford measures the relative valuation of each company against all other companies in our research universe. Operating earnings yield, an earnings-to-price ratio based on the last 3 quarters of operating earnings and the current quarter's estimate, has proven to be the most reliable relative valuation measure. A stock may stay undervalued or overvalued for a long period of time. For this reason, it is important to combine this factor with shorter-term predictive factors such as earnings momentum or price momentum to identify more imminent valuation adjustments.

#### TTM Operating EPS in US (\$)

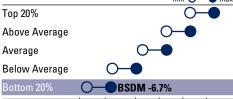


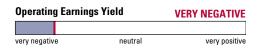
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very negative neutral very positive

Operating Earnings Yield(%) within the Ford Universe min O--- max





### Price Movement is VERY NEGATIVE

BSD Medical Corp.'s stock price is up 104.7% in the last 12 months, up 352.4% in the past quarter and up 48.0% in the past month. This historical performance should lead to below average price performance in the next one to three months.

Historical price action of a company's stock is an especially helpful measure used to identify intermediate and short term performance potential. Long term historical performance is a good predictor of future price performance, but much more importantly, large price movements over the intermediate and short term tend to reverse themselves. Ford's price momentum measure integrates historical long, intermediate and short term price changes, creating ratings that are highest for stocks with strong twelve month price performance that have had a price consolidation in the past quarter and month.

Stock Price is up 104.7% in the past year



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**Ford Stock Ratings:** Ford covers approximately 4,000 stocks using a proprietary quantitative model that evaluates a company's earnings strength, its relative valuation and recent price movement. Ford's five recommendation ratings include strong buy, buy, hold, sell, strong sell. For all stocks in our coverage universe, ratings are generated each week and reflect the fundamental and price data as of the last trading day of the week.

Ford Stock Rating	Percentage of Universe With Rating	12-month Relative Return Forecast
STRONG BUY	8.7%	Significantly above average
BUY	16.6%	Above average
HOLD	57.8%	Average
SELL	11.9%	Below average
STRONG SELL	5.0%	Significantly below average

**Earnings Strength:** Earnings strength is a weighted combination of factors that measure a company's earnings growth performance. These include Ford's proprietary Earnings Momentum model, changes in analysts' estimates for the current and next fiscal year, and earnings surprises as compared to estimates. Combined score ratings and percentiles are as follows: Very Positive – top 20%, Positive - next highest 20%, Neutral – middle 20%, Negative - second lowest 20%, Very Negative – lowest 20%.

**Relative Valuation:** The coverage universe is sorted in descending order based on Ford's operating earnings yield measure. Operating earnings yield is the ratio of 12-month operating earnings per share (including the current quarter estimated EPS) to closing share price on the report date. Relative valuation ratings and percentiles are as follows: Very Positive – top 20%, Positive – next highest 20%, Neutral – middle 20%, Negative – second lowest 20%, Very Negative – lowest 20%.

**Price Movement:** Price movement is a proprietary evaluation based on a company's relative share price change in the past 1-year, 1-quarter and 1-month period. In the Ford analysis, positive price changes in the past 1-year period are a favorable indication of nearterm price gain. Conversely, positive price changes in the past quarter or month periods can indicate a short-term overbought condition resulting in negative near-term price change. Price movement score ratings and percentiles are as follows: Very Positive – top 20%, Positive – next highest 20%, Neutral – middle 20%, Negative - second lowest 20%, Very Negative – lowest 20%.

**Industry Performance:** Ford measures the relative performance of the 88 industry groups that we cover. The top 20% of industries based on our metric are expected to have above average near-term performance and are classified as Positive. The bottom 20% based on the same metric are expected to have below average near-term performance and are classified as Negative. The remaining middle 60% of industries are expected to have average performance and are classified as Neutral.

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**Operating Earnings per Share:** Earnings per share figures in the Ford Valuation Bands, quarterly earnings series and 5-quarter earnings trend plot reflect Ford's operating earnings per share. Operating earnings per share are earnings per share from continuing operations and before accounting changes that have been adjusted to eliminate non-recurring and unusual items. In this way, earnings trend and valuation measurements are not affected by one-time and non-operational items that can skew earnings results.

**Peer Group:** Ford classifies each company in our coverage universe into one of 232 peer group categories based on industry group, products or services offered, annual sales level and market capitalization. Peer groups, which are made up of between 3 and 8 companies, are a useful point of industry reference and a source for alternative ideas within an industry.

**Quality Rating:** Quality Rating is based on factors that indicate a company's overall financial strength and earnings predictability. Each company in the Ford database is assigned a quality rating ranging from A+ to C- based on size, debt level, earnings history and industry stability. High quality stocks tend to have higher average market capitalizations and annual sales, as well as lower average levels of debt as a percent of equity and lower earnings variability. High quality stocks also tend to have lower standard deviations of annual returns. Accordingly, a firm's quality rating may be used to gauge the risk associated with a particular stock. The Quality Rating letter grades are translated into the following categories: A- and higher are High Quality; B and B+ are Good Quality; B- is Average Quality; C+ is Low Quality; C and lower are Very Poor Quality.

**Valuation Band:** The Ford Valuation Band chart shows the price performance of the stock over the past 5 year period in relation to its historical price/earnings valuation range. The red and green lines indicate the highest and lowest P/E, respectively, in the past 5 years multiplied by trailing 12-month operating earnings per share at the plotted point. The end point prices shows the current share price (in black) along with the potential high price based on the highest realized P/E in the past 5 years (in red), potential low price based on lowest realized P/E in the past 5 years (in green), and trailing 10-month average price (in yellow).

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