

Résumé **THOMAS SALVETER**

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Objective

A position in retail, with a focus on sales and client relations

Skills

- **People-oriented**
 - **Persuasive Negotiator**
 - **Strong organizational skills**
 - **Strategic account development**
 - **Revenue and profit maximization**
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Computer

Proficient in a wide range of software programs. Graphic and Audio Areas of expertise include:

Lotus Notes
Desktop publishing
CAD, Hyper Mill CAM (for milling)
Quick Books / Msl. Accounting Packages
Microsoft Word, Excel, Adobe Photoshop,
Adobe Dreamweaver (HTML editor),
Adobe Illustrator, (vector based graphic editor),
Mix-craft 6 (audio editing suite),
Cyber-link Power Director (movie editing suite),
Boss Jock (A.M. news show production program),
Tech smith Snag-it (screen capture studio),
Web Starts html 5 (web site build platform),
Arduino C++ (sense control digital to analog interface
3D printing, Vending Services, and a wide variety of technical applications),
U.P.S. Virtual World Ship / package Label & Tracking Software.

Work History

St. Jude Medical Neuromodulation

Portland, OR

2015 to 2016

ISO 14001 Medical Cable prep mechanical assembly

IPC (Institute Printed Circuit board)

A-610 assemblies class 2 solder Certification.

•Prep and solder both ends of a charging cable that works thru the

Skin used to charge a Pain-canceling device implanted inside the body.

Maintenance technician / Forklift Driver

2015

Made In Oregon - Portland, OR

• Forklift Crown Reach (RR5700 series)
Delivering and installing fixtures in
over 10 Retail Mall / PDX Airport locations

Office Manager

2001 to 2015

The Print Shop - Torrance, CA

Promotional Product Printing Production
provider of over 180 different items such as
custom imprinted pens, magnets, calendars, & license plate frames
**Selected the correct products based on the customers needs,
product specifications and applicable regulations.**

- Recorded accurate and efficient records in the customer database.
- Prioritized tasks and projects to meet tight deadlines.
- Kept detailed records of daily activities through online customer database

Master Electrician

2007 to 2015

The Home Depot - Inglewood, CA

• Prioritized all electrical department tasks and projects to
meet tight deadlines, and weekly sales plans.
Direct and assist customers on what parts
they need to complete electrical and various
construction projects.

Licensed Electrician

Self Employed - San Diego, CA

A1Commercial Electric

- Built relationships with customers and the community to promote long term businesses
growth.
- Consulted with businesses to supply accurate product and service information.
- Prospected and conducted face-to-face sales calls with business executives and
directors through assigned territory.
- Prioritized tasks and projects to meet tight deadlines

Military

1988 to 2001

U.S. Navy Sea Bee's Builder / Construction Electrician

Project Crew Leader & Safety Liaison; awarded Naval Achievement Medal in 1995
for designing the telecommunications network for Delta Companies 6,000 square foot
command center.

Education Summary

1985 High School Diploma: *Olympic High School - Silverdale, WA*
1985 Kitsap Peninsula Skills Center - *Certificate Electronic Technician*
1994 Landmark Education - *Landmark Forum Managerial Skills.*
2005 California State Electrical Contractors License (C10)
2015 Electrical Department product coach *The Home Depot/Expo stores.*

Personal Profile

Born On: 11/12/1966 5'5" tall 180 lbs.

I enjoy challenges, and building durable systems, that last, and make a significant difference, and contribution to the routines of on-growing human evolution.