

Yannick EVEN

yeven@hotmail.com, +852 5363 1044 (GMT +8), <http://www.linkedin.com/in/yannickeven>, Hong Kong

IT Program Director

Hands-on Project professional with over 12 years of experience with a specialized consulting company across Europe & Asia leading Strategic Business Intelligence and Data Management initiatives.

PROFILE

- Handled mid/large-scale project delivery. Successfully managed programs of size **up to USD 9 mil.**
- Proven capabilities in **Program and Project Management, Change Management, Stakeholder Management, Performance and Data Management.**
- Extensive exposure to **working across cultures within Europe & Asia** in matrix/regional organizations.
- Effective **Influencer & Negotiator**: Led **Product selection, Vendor & Outsourcing Management**, Launched **Data Governance** & BI Competency centers in Europe & Asia.

WORK EXPERIENCE

- **12 years as consultant with Business & Decision**, IT Consultancy firm specialized in Analytics
- 9 consecutive promotions: from Junior Consultant to Program Director
- Delivered analytical reporting & budgeting solutions for **various industries**: Financial Services (banks & insurance), Luxury Goods, FMCG, Logistics, Telecom, Construction...
- Manage teams and projects **across the world**: Europe, USA, Asia, Africa

April 2010 to March 2012: Program Director based in Hong Kong
--

- Initiated & Launched the Hong Kong subsidiary
- Build the subsidiary business plan & business development strategy

Recent Engagement: Regional Project Business Manager for AXA Asia (Insurance)

IT Strategy development / Achieving strategic goals

- Implementation of a regional ODS with Single View of Customer, SAS Analytical model and Data management for 8 countries across Asia. Defined project scoping & business benefits.
- Initiated Regional Data Governance and management strategy (BI Competency Center)
- Analyzed the AXA HK General Insurance reporting and data structures to assist in integrating and leveraging common synergies with the AXA Life business.

Stakeholder's management / Commercial engagement

- Stakeholder's Management with Regional & Countries executives (CEO/COO/CMO/CIO) through project & program committees and regional forums.
- Managed the Product and Vendor selection and negotiation process. Acted as the SPOC for managing the Vendor performance. Responsible for achieving a 80% discount for AXA.

Managing cross cultural teams

- Coordination & quality control of 30+ delivery teams' members (incl. delivery center in India and support center in mainland China) and 30+ country testers (200+ End Users).
- Manage relationship with business users across the region (8 countries: China, HK and SEA)

Team & Program Management

- Project Risk & Cost Management, Responsible for the US\$ 9M budget.
- Collection of business requirements, drive change management, verify realisation of business benefits
- Active member of the PMO team, enhanced project templates with a focus on country delivery
- Provided SME inputs for ODS Enterprise Integration Platform design (real-time change data capture)
- Supported Project Management activities for AXA Financial transformation program

January 1999 to March 2009: BI Consultant to Senior Manager based in Paris France

IT Strategy development / Achieving strategic goals

- Built the GEFCO BI strategy and its 5 years implementation roadmap
- Built the new business model & strategy for MGSi (Microsoft Global Service India).
- Benchmarked & evaluated SAP banking solution integration in the BNP Paribas information system
- Defined and delivered P&L and KPIs tracking sales performance for Chanel, Foncia, Unilever...
- Defined for B&D the business development strategy, marketed generic services offers aligned with the Microsoft BI products road map

Stakeholder's management / Commercial engagement

- Managed US\$1M BI projects within my personal clients portfolio negotiating directly with CFOs/CIOs
- Increased business with MS products by 10% in 6 months transforming leads/POC into contracts
- Delivered multiple projects working directly under CFOs/CIOs either integrated in the client organization or leading delivery as an external vendor
- Coordinated the selection process of products and infrastructure/service vendors for my clients

Managing cross cultural teams

- Coordinated the worldwide deployment of the LVMH financial consolidation tool: support 700+ subsidiaries business users, select and track performance of an external infrastructure vendor
- Planned the transfer of 2 service centers from France to Bangalore for AXA Group Solution
- Negotiated and planned the project of the new budgeting tool of Tunisiana, GSM Operator in Tunisia
- Built, deployed and train end users of the new sales reporting solution for Chanel in Italy, US & Japan
- Built, deployed and train end users of the 1st common reporting and budgeting tool for Unilever in 13 European countries (consolidated vision of sales per products, channels and geography)
- Managed the delivery of the new budgeting tool of Alexander Dennis, bus factory based in Scotland

Team & Project Management

- Led teams up to 10 consultants through all project phases: Proof of Concept and solution conception to solution delivery, test and support.
- Managed projects delivery using clients or own methodology following CMMI/ISO standards.
- Manage multiple projects in near and off shore delivery modes with teams in France, Tunisia or India
- Mentor of 15 consultants for 5 years, directly contributed to HR and trainings enhancement programs
- Track Microsoft internal expertise and commercial force, support running projects and follow prospects

SAMPLE LIST OF CLIENTS PER INDUSTRIES MANAGED TO DATE

<i>Financial Services</i>			<i>Luxury Goods</i>
 	 	 	 
<i>Logistics</i>	<i>Telecom</i>	<i>Construction</i>	<i>Other Industries</i>
 	 	 	 
			 

SAMPLE LIST OF CLIENTS AND PROJECT ACTIVITIES MANAGED TO DATE

Client	Industry	Country Scope	Main Activity	Solution Delivered	Month	Team Size	Nb Users	BI Technology used
AXA Asia	Insurance	Asia	Program Management	Regional ODS & SVOC Reporting of Policies, Customers, Claims per agents...	22	30+	200+	SAS IIS model & analytics tools Informatica ETL, Data Quality & Identity matching
Microsoft	IT BPO	India	Strategy Consulting	Business Model & Strategy	5	-	-	Microsoft BI & CRM suites
AXA GS	Insurance	France India	Process Migration	Transfer 2 BPO services centers from France to India	3	20+	100+	SAS Analytics, Informatica ETL
Tunisiana	Telecom	Tunisia	Pre-Sales consulting	Analytical Reporting & Planning P&L per Product/Sales Rep/Geo	1	-	100+	Oracle Hyperion Planning
GEFCO	Logistic	France	Strategy consulting	BI Strategy & Road Map	4	10+	200+	SAP BW, BO, Hyperion Essbase
CNCE	Bank	France	Regulatory Program	Data Quality Reporting	12	5+	150	Microsoft BI suite, Sharepoint
Chanel	Luxury	World	Pre-Sales & Project Management	Analytical Core Reporting P&L per Product/Sales Rep/Geo	8	10+	100	Microsoft BI suite
BNPP	Bank	Europe	Tool Evaluation & Process Engineering	Product integration evaluation	2	-	-	SAP Bank Analyzer, SAP BW
La Poste	Postal	France	Performance & Project Management	Analytical Reporting & Planning P&L and KPIs per Product/Agency	6	20+	2000+	Oracle Hyperion BI Suite
Vinci	Building	World	Pre-Sales and Prototype	Financial reporting solution P&L, Balance Sheet, Cash Flow...	4	10+	100+	Microsoft BI suite
Dexia	Bank	World	Program Management	Analytical Reporting & Planning P&L, Balance Sheet, Cash Flow...	12	10+	20+	Hyperion BI Suite
Alexander Dennis	Bus Factory	UK	Pre-Sales and SME	Analytical and operational reporting & planning	3	10+	20+	Hyperion BI Suite
Foncia	Estate	France	Project Management	Analytical reporting & planning P&L and KPIs per Product/Channels	6	5+	20+	Hyperion BI Suite
St Gobain	Material	France	SME	Datawarehouse & reporting	1	-	100+	Microsoft BI suite
LVMH	Luxury	World	Project Management	Financial consolidation & reporting	27	20+	700+	SAP BPC, Hyperion Essbase
Unilever	FMCG	Europe	Project Management and SME	Financial and performance reporting & planning. P&L per product/channels	23	10+	500+	Oracle Financial Analyzer
Credit Lyonnais	Bank	France	SME	Analytical reporting & planning	12	5+	20+	Oracle Financial Analyzer

EDUCATION

POST-GRADUATE PROGRAMME IN MANAGEMENT (MBA) - 2010:

Indian School of Business, Hyderabad, India

- Major in Marketing, Strategy & Leadership.
- Ranked as **“World’s 12th best business school”** by Financial Times in 2010.

IT MANAGEMENT ENGINEER - 1998:

Polytech ISIM Montpellier, France

AWARDS AND RECOGNITION

- Indian School of Business **Torch Bearer Award 2010**
 - Selected by Microsoft to lead the **first European presentation** of their planning product, Techdays 2009
 - Quoted in multiple leading Management & Technology **French Magazines**
-

OTHER ACHIEVEMENTS

- Accomplished musician (drums) - more than 250 tours and concerts all over the world since 1991
 - Secretary and webmaster of a cultural association for 10 years, managed events in Europe & USA
 - President of the ISB Student International Club: Coordination of international business events on campus
-

PERSONAL

- Languages: Native French, Fluent English (TOEFL iBT 110/120)
- French nationality; Married; 2 kids
- Indian, Hong-Kong and European Working Visa, Ready to relocate in Asia / Europe / US
- Interests: Jogging & Swimming for physical balance, Hiking & Yoga for relaxation and life balance

Updated in March 2012