

# LEVERAGE WHAT YOU HAVE

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Exodus 4:1-5

People who leverage what they have will always get what they need. If you want to prosper in business, it is imperative that you understand the importance of **LEVERAGING**. Poor people stay poor because they do not know how to leverage.

Rich people become richer because they understand how to leverage. People fail in business because they **DO NOT** leverage what they have. Unfortunately, a multitude of people who are engaged in business have not conducted an inventory on what they can utilize.

Every **SUCCESSFUL** entrepreneur/employee or franchisee have **MASTERED** the skill of leveraging. Have you? You do not have to own a business to be involved in business. However, you need to know how to leverage to be **SUCCESSFUL** in business.

Employees who get the best paying jobs have mastered how to leverage what they have. Employees who receive the biggest pay increase have learned to leverage what they have. Business owners who close the most lucrative deals have learned how to leverage what they have.

Business is an **EXCHANGE** amongst two people for an agreed reward. Take time to inventory what you have so you can exchange it for what you need.

## LEVERAGING TOOLS

You may be thinking, I do not have anything to leverage, but that is not true. **EVERYONE** has something to leverage. God did not leave anyone empty handed. Some people have more than others. However, everyone has something. The list below will explain how to leverage some resources you may be overlooking.

- **YOUTH** is a leveraging tool: A young person can exchange the energy of their youth to get a job to assist

an older person who does not have the mobility to move as freely. (For example, shoveling snow, etc.)

- **A CAR** is a leveraging tool: A person who owns a car can use that resource to start a business. #uber
- **A GREAT RESUME** is a leveraging tool: A person who has a great resume can sell their skills and experience to land a lucrative job opportunity.
- **INFLUENTIAL RELATIONSHIPS** are leveraging tools: A person who is connected to influential people position themselves to receive information that will help them prosper.
- **A JOB** is a leveraging tool: A person who works a job can use the money from their check to invest in other assets.

- **A BUSINESS** is a leveraging tool: A person who owns a business can use the business as a tax write off to save money.
- **ASSOCIATIONS** are leveraging tools: Being part of an association can help you in your career. People who join associations use the connections to network for greater possibilities.

## USE WHAT YOU HAVE TO GET WHAT YOU NEED!

### WHAT IS IN YOUR HAND?

Exodus 4:1-5

Exodus 4:1-5 says, *"Then Moses answered, "What if the people of Israel do not believe me or listen to me? What if they say, "The Lord did not appear to you?" The Lord said to him, "What is that in your hand?" Moses answered, "It is my walking stick." The Lord said, "throw it on the ground."*

*So Moses threw it on the ground and it became a snake, but the Lord said to him, "Reach out and grab the snake by its tail. "When Moses reached out and took hold of the snake, it again became a stick in his hand. The Lord said, this is so that the Israelites will believe that the Lord appeared to you. I am the God of their ancestors, the God of Abraham, the God of Isaac, and the God of Jacob."*

Moses did not have much to convince the Israelites that he was God's messenger. The only thing he had was an old wooden walking stick. However, God made Abraham's walking stick a weapon, a source of confirmation, a catalyst for God's power and a supernatural tool to produce miracles.

## **GOD CAN DO THE SAME THING WITH YOUR BUSINESS!**

If you give what you have to God He will leverage it to produce more of what you need. Inventory your life and see what you can leverage. People who succeed in

business **LEVERAGE SMALL RESOURCES TO  
PRODUCE HUGE PROFITS.**

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