STEPS TO BECOMING A BUSINESS OWNER

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(Acts 18:1-3)

I wrote in a previous teaching that there is a difference between ownership and entrepreneurship (Click here to view teaching). Becoming an owner is not as hard as people have proclaimed. The Bible has given us a blueprint we can follow that will teach us how to become owners.

People who have become owners have two things in common. Their **MINDSET** and their **ATTITUDE**. Believe it or not these are the only two things you **NEED** to have in order to become an owner.

Most people believe that money is the top priority when becoming an owner. This is not true. A person with money while lacking a kings mentality will be void of direction. Proverbs 23:7 says, "For as a man thinketh in his heart, so is he."

- People who are owners do not consider money to be their greatest asset. Their MIND is the greatest asset.
- People who are owners rely on their CREATIVITY to build their business. Not money.
- People who are owners rely on their ability to make
 GREAT DECISIONS to build their company. Not money.

Until you develop the mindset of an owner you will never become an owner. Having resources will not cause you to be an owner. Possessing the mindset will propel you into ownership. Resources strengthen your ability to maximize what you want to own.

However, the mentality of ownership causes you to **MOVE**, **THINK**, **BEHAVE** and **SPEAK** like an owner. The people that have the attitude of an owner see things from

the perspective of an eagle. They are not overly optimistic or highly negative. They are **REALISTIC**.

Their attitude of realism helps them to stay focus on what they have the ability to control. The attitude of realism will keep you grounded but not overwhelmed. It will keep you positive but not foolish. It will keep you moving forward but not moving ahead of yourself.

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People who become owners love taking steps, not leaps. They understand that taking steps is the best way to build. There are two people in the Bible that I want to examine and reference as a blueprint. **AQUILA** and **PRISCILLA**.

These two business owners were married. They were tentmakers who had the wisdom and knowledge to rule

their life. In order to truly appreciate Aquila and Priscilla you must know their back story.

Bible.org does a phenomenal job providing specific background history about these individuals. Aquila and Priscilla were tradesmen who built tents to earn a living during troubling times.

Before Aquila and his wife started their company, the Roman Emperor Claudius issued an order for the Jewish people to exit the city of Rome in the year of 52 A.D. Aquila and Priscilla did not build their business when everything was good.

They built their business when the times were chaotic. They did not have the resources to build their business. They had the **MINDSET** and **ATTITUDE** to build their business. When you have the mindset and attitude of an owner, a **LACK** of resources will **NOT** stop you. There are three steps you must take to become an owner.

STEP #1 FIND YOUR SKILL: Aquila and Priscilla were skilled at making tents. They did not follow their passion. They followed the spirit of excellence. When you follow your skill it will be easy for you to build a business because your gift will make room for you!

STEP #2 FIND THE AUDIENCE THAT NEEDS YOUR

SKILL: Being a tentmaker in 52 A.D. was a necessity. Aquila and Priscilla was wise enough to understand how to use their skill and turn it into a need. Aquila and Priscilla were skilled at tent making. If you can discover your gift it will be easy for you to develop your skill.

STEP #3 MONETIZE YOUR SKILL: Develop a platform you can control. That avenue may be through a website or an app. When you can profit from what you are doing and control what you are doing you are an owner.

OWNERSHIP IS POSSESSING CONTROL OVER A MONETIZE PRODUCT!

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