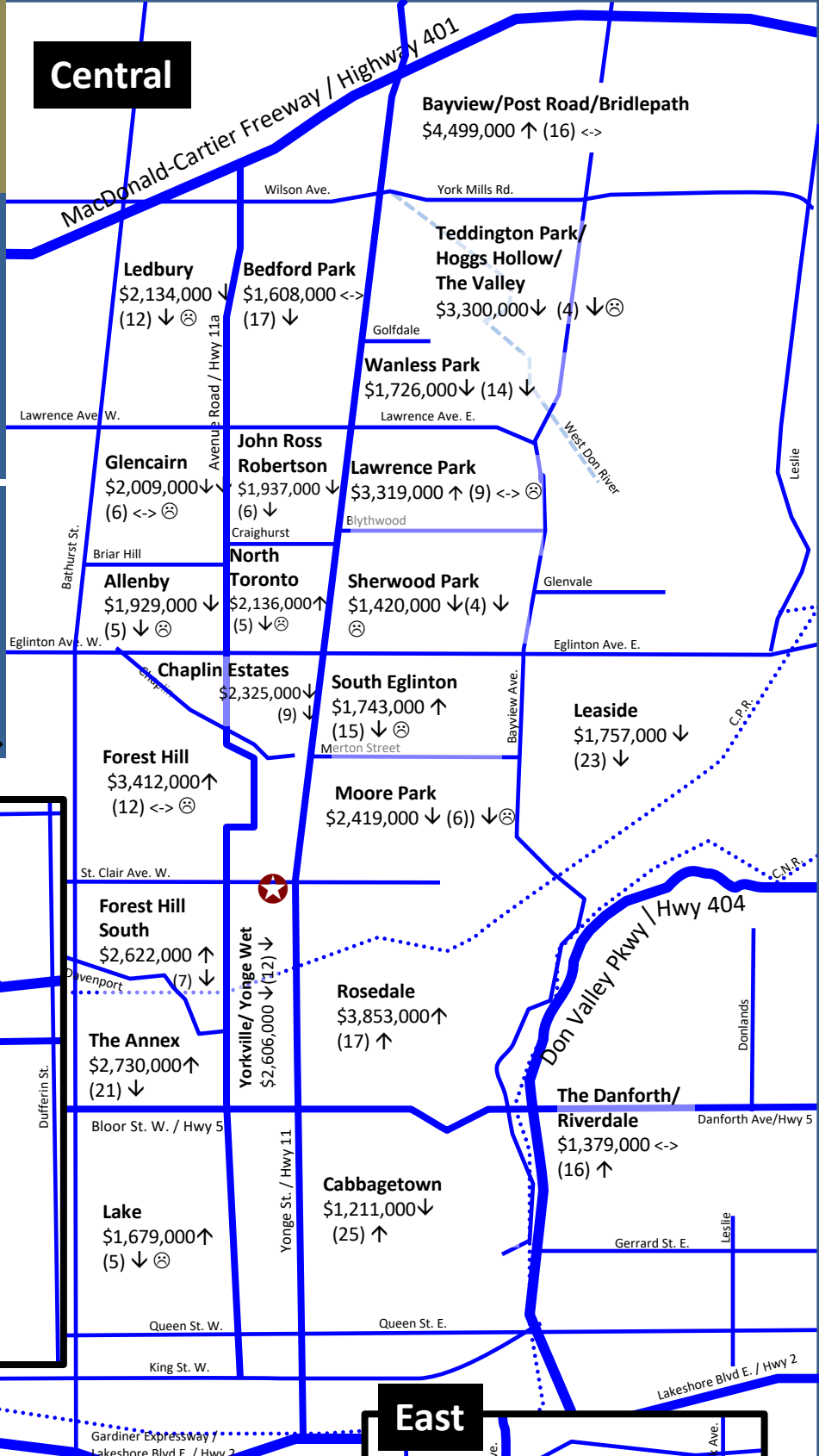
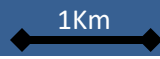


**Central**

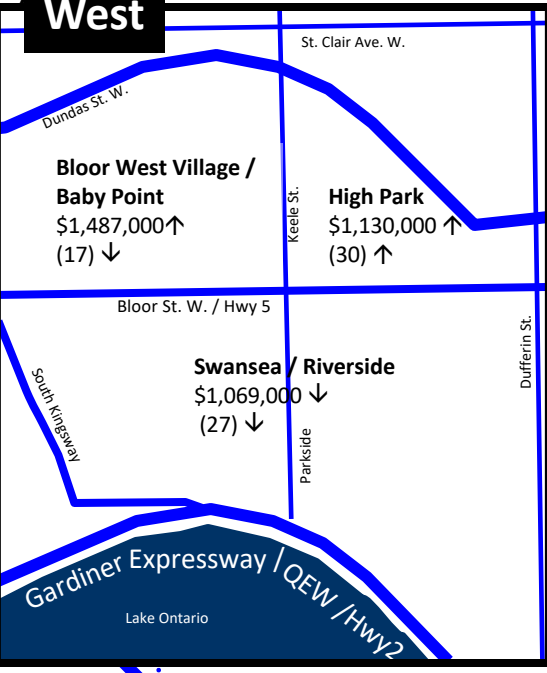
**Average Freehold House Prices**  
 (central Toronto neighbourhoods)

**January 1, 2018 to March 31, 2018**

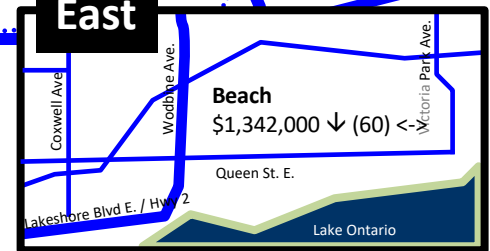
**Legend**  
 \$ = Average House Price  
 () = Volume of Houses Sold  
 ↑ = Change from previous quarter  
 ⊕ = Average not indicative of major change. (Please contact us for details.)  
 ☆ = Our office.



**West**



**East**



This map shows average selling prices for specific neighbourhoods. Figures are based upon Toronto Real Estate Board Multiple Listing Service© statistics, and are simply an indication of trends. They should not be applied to a specific home or situation. If you wish to know changes and trends for your neighbourhood or street, please call Barbara or Imre at your convenience. Stay tuned for more.  
**Royal LePage Real Estate Services Ltd., Broker**

*Our strategic services have proven essential for hundreds of buyers and sellers at accomplishing their financial goals and aspirations. Contact us today for efficient, calm and practical help.*

## A not so surprising cooling-off.

Normally this quarter would be the busiest of the year but low inventory combined with the banks' mortgage "stress tests" have resulted in lower prices in a number of areas, though mortgage rates are still very low. Note though, the small number of sales in many areas make using the averages a bit unreliable (one needs a minimum of 17 sales to make the statistical averages close to correct). So take heart. Real estate is still just about your best investment, especially in Toronto. Just take a look back on our web site. We have these price maps back for many years and overall: Onwards and Upwards!

The key to success in Real Estate is patience, and a keen understanding of process and market forces. In all cases, our help in deploying effective marketing strategies and managing rapid turn-around of accurate information is necessary now more than ever.

Call us and we will suggest strategic ideas that likely will surprise you.

## SOME TRENDS THIS QUARTER

- Generally, pricing is still very high compared to 2 years ago, particularly in premium neighbourhoods
- Most lower-priced neighbourhoods have had very stable sales volumes
- And condominium prices (not noted here, but call us with your favourite buildings and we will keep you informed) are on the rise

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*\*\*These maps represent the average prices of freehold houses only. If you, or someone you know, would be interested in similar statistics for condominiums, please contact us directly.*

