

JESUS R. MEJIA

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EXECUTIVE LEADERSHIP

PROFILE

Accomplished professional offering over 10+ years of experience managing AV Extreme, LLC. and delivering audio video integration services and solutions for a diverse selection of clients. Demonstrates a strong technical aptitude, the ability to coordinate and manage installation and technical client training for complex, high priority projects, and advanced knowledge and experience of audiovisual equipment. Proficient with Crestron, major brand audio visual systems and components, including Crestron 101, and Polycom Sound Structure.

STRENGTHS

- **Executive Leadership**
Direct the continuous growth and development of the company. Direct operational procedures, systems and principles in the areas of information flow and management, business processes and enhanced management reporting. Supervise overall planning systems, financial management and control.
- **Project Management**
Support project management essential for the successful deployment of audio visual solutions. Implements proven processes and methodologies to ensure resource planning.
- **Sales**
Utilizes advanced marketing skills and sales tactics to appeal to target market. Supervises the customer service units and ensure that they are in line with customer satisfaction objectives.
- **Business Operations**
Coordinate and manage daily operations, educational assignments for staff, budgetary information, and financial data, such as expense reports. Directs and controls the activities within the company. Executes new guidelines, business measures, and strategies.
- **Technology**
Proficient in Excel, PowerPoint, Quick Books, Outlook, and Microsoft Word.

CERTIFICATIONS

- **A+ Certification**
- **CCNA Routing & Switching: Connecting Networks**
- **CCNA Routing & Switching: Scaling Networks**
- **CCNA CISCO Certified Network**
- **CCNA CISCO Exploration 4 Accessing the WAN**
- **Clear One Technical Specialist**
- **OSHA 30 hr.**
- **Crestron Configuration of Crestron Systems**
- **Crestron Commercial Syst. (CTI-CSD)**
- **Crestron DMC-E-4k**

PROFESSIONAL WORK HISTORY

AV Extreme, LLC. – Cypress, TX
President/Sales/Operations

2005 – Present

- Direct operations, sales/marketing for this firm. Work with C-suite executives of major Fortune 500 companies providing a broad range of services. Oversee contracts, services to ensure all projects are completed according to client specifications.
- Configure, install, and maintain systems by connecting wires and cables and setting up boards, mixers, speakers, projectors and video screens.
- Develop designs that meet customer functional and budgetary requirements.
- Generate functional and connection-level drawings Design for video, audio, control, LAN and communications subsystems.
- Specify projectors screens and room design and configure sound reinforcement systems.
- Provide equipment and technology research and coordination with vendors.
- Select equipment and software required for custom integration solutions.
- Develop cable run lists and detailed equipment lists and budgets.
- Provide continuous engineering support throughout the project, from inception through implementation.
- Support System and Equipment configuration, customer training, and ongoing system's service.
- Using Advanced Conferencing, Networked Audio/Video and Visualization technologies.