



Buying a Home Doesn't have to be Taxing!



Did you know that buying a home could help you save money on your income taxes?

How? The interest you pay on a home loan is normally deductible on your income tax return. Also, property taxes you pay to your local government are usually deductible. See your accountant or tax professional for exact information on these deductions. Now that you know that buying a home could actually save you money, how do you start?

First, we'll evaluate your purchasing capacity, and determine the right kind of financing package for you. This can save you time, and eliminate properties that don't fit your purchasing parameters. In addition, by going through this pre-qualifying step, you'll be in a better negotiating posture when we do find the home you are looking for.

When you are ready to proceed, we'll go look at homes which we've selected together with the aid of state-of-the-art computer information.

Because we take the time to listen carefully to your wants and needs in advance, finding the perfect home will not take as long as you might think. In fact, it shouldn't take us more than a day or two at the most. Once we've found the perfect home, We'll negotiate the purchase with the seller. When we have reached a fair purchase agreement, we can transfer ownership of the home to you, and get you comfortably moved in.

There are many details involved in getting the sale closed, and it requires a great deal of communication with a lot of people. My role during this step is to see that all these details are handled quickly and professionally on your behalf. If you're serious about buying a special home, at a special price, don't waste your time searching through ads. Only a small percentage of homes on the market are being advertised. The really special homes are often not advertised at all.

Instead of making that mistake, why don't you give us a call? We'll sit down together and find out what you're looking for. When that special home is available, you'll be the first to know about it.



15331 W Bell Road, #212-115
Surprise, AZ 85374
623-869-9286